



LAHORE ELECTRIC SUPPLY COMPANY

I.T Directorate

132-KV Ghazi Grid Station

Mehfooz Shaheed Garrison Barki Road, Lahore

Tel. # 36636815 cito@lesco.gov.pk

SUBJECT: MEETING RESPONSE TO GRIEVANCE AGAINST ELIGIBILITY CONDITION IN TENDER NO. 4387 FOR PROCUREMENT OF DESKTOP ALL-IN-ONE COMPUTERS

Ref: 1- Your office letter No. 18296-98 dated 30.06.2026
2- Your office letter No. 22-25 dated 01.07.2026

This is with reference to your grievance regarding the eligibility criteria specified in Tender No. 4387 for the procurement of Desktop/All-in-One Computers.

The matter has been examined in detail by the technical team. Wherein VIPER has requested the removal of the requirement for an "International Brand". After careful consideration, it has been concluded that the grievance is devoid of merit and, therefore, cannot be accepted for the following reasons:

1. Compliance of PPRA RULES

Under the applicable PPRA Rules, procuring agencies are authorized to define qualification and technical requirements necessary to protect public interest and ensure product quality, reliability, after-sales support, warranty coverage, and long-term sustainability.

In this case, the said grievance does not demonstrate any violation of PPRA Rules or procedural irregularity. Furthermore, any modification to eligibility criteria after the publication of the tender may compromise transparency, disrupt the procurement process, and disadvantage other bidders who have prepared their submissions in accordance with the published requirements.

2. Value for Money

LESCO is obligated to ensure optimal utilization of public funds by evaluating procurement not only on initial cost but on total cost of ownership. This includes reliability, performance, maintenance requirements, warranty support, availability of spare parts, and overall product lifecycle.

3. Product QA and Reliability

The technical committee has observed that Viper Technology primarily assembles Desktop/All-in-One systems locally using components sourced from multiple manufacturers/vendors. While such assembly practices may meet certain requirements, variations in component sourcing can potentially affect system consistency, and long-term reliability.

In contrast, internationally recognized manufacturers/OEMs design, engineer, and test their systems as fully integrated products under standardized quality control frameworks, supported by substantial investments in research and development.

4. **Compatibility and Standardization**

International brands typically offer fully integrated systems where all components are designed, tested, and validated to function seamlessly together. This approach minimizes compatibility issues and ensures consistent performance throughout the product lifecycle.

Systems assembled from components sourced from multiple vendors may, in some cases, face challenges related to uniformity, compatibility, and long-term stability.

5. **Service Life**

LESCO's operational requirements demand equipment capable of reliable performance in continuous and robust environments. Industry experience indicates that internationally manufactured systems generally provide longer service life, stronger firmware support, regular security updates, and greater long-term stability.

6. **Operational Requirements**

The requirement for an "International Brand" has been incorporated solely to ensure procurement of high-quality, durable, and reliable equipment capable of meeting LESCO's operational needs over the expected service life. This condition is not intended to favor any specific manufacturer but to establish a minimum benchmark for quality and performance.

7. **Fair Competition**

The tender does not restrict participation to any particular manufacturer, country, or supplier. All bidders representing internationally recognized brands operating with proper support centers in Pakistan, and meeting the specified requirements, are eligible to participate. Therefore, the condition supports quality-based competition rather than limiting it.

In view of the foregoing, the competent authority has determined that the eligibility condition requiring an International Brand is reasonable, justified, and in the best interest of LESCO. The tender shall proceed under the published terms and conditions.


Chief (IT) Officer
IT Directorate LESCO

To:
Chief Material Management (MM), LESCO

Info

- General Manager Operations, LESCO
- Chief Supply Chain Officer, LESCO
- SO to CEO, LESCO
- Master File

No. LCC/ 3336-39

Date: 02-07-2026