

20. Financial Proposal Format

SR#	Description	Unit	Quantity	Unit Price in PKR (without applicable GST/PST)	GST/PST amount applicable per unit in PKR	Unit Price in PKR (inclusive of all applicable taxes)	Total Cost in PKR (inclusive of all applicable taxes)
CATEGORY 1: HARDWARE SUPPLY (CAPEX)							
1.1	Compute Nodes (specify make/model against Section 6 sizing)	No.					
1.2	Storage Appliances (state usable and raw capacity)	No.					
1.3	Networking Equipment (switches, cabling, transceivers)	No.					
1.4	Rack Infrastructure (racks, PDUs, cooling, if in scope)	No.					
1.5	Spares / Buffer Stock	No.					
1.6	Other Hardware Components (specify)	No.					
Sub-Total: Hardware Supply							
CATEGORY 2: SOFTWARE LICENSES (CAPEX)							
2.1	ELT/ETL Tool (state license type, licensing metric)	License					
2.2	Object Storage / Lakehouse Engine	License					
2.3	MPP Enterprise Data Warehouse Engine	License					
2.4	In-Memory Caching Software	License					

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2.5	Data Governance & Catalog Platform	License					
2.6	Operating System (per node)	License					
2.7	Other Licensed Components Required for Full Platform Operation (specify)	License					
Sub-Total: Software Licenses							
INSTALLATION, COMMISSIONING & TESTING (CAPEX)							
3.1	Site Preparation, Rack-and-Stack, Cabling & Network Configuration	Job	01				
3.2	OS Installation, Hardening & Base Platform Software Installation	Job	01				
3.3	HA, DR & Security Configuration	Job	01				
3.4	Infrastructure Acceptance Testing & Sign-Off	Job	01				
Sub-Total: Installation, Commissioning & Testing							
CATEGORY 3: HARDWARE WARRANTY & SUPPORT (OPEX)							
3.1	Hardware Warranty & Support Year 1 (all components per Category 1, matching line items)	Job	01				
3.2	Hardware Warranty & Support Year 2 (all components per Category 1,	Job	01				

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	matching line items)						
3.3	Hardware Warranty & Support Year 3 (all components per Category 1, matching line items)	Job	01				
3.4	Hardware Warranty & Support Year 4 (all components per Category 1, matching line items)	Job	01				
3.5	Hardware Warranty & Support Year 5 (all components per Category 1, matching line items)	Job	01				
Sub-Total: Hardware Warranty & Support (5 Years)							
CATEGORY 4: SOFTWARE MAINTENANCE & SUPPORT (OPEX)							
4.1	Software Maintenance & Support Year 1 (all components per Category 2, matching line items)	Job	01				
4.2	Software Maintenance & Support Year 2 (all components per Category 2, matching line items)	Job	01				

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4.3	Software Maintenance & Support Year 3 (all components per Category 2, matching line items)	Job	01				
4.4	Software Maintenance & Support Year 4 (all components per Category 2, matching line items)	Job	01				
4.5	Software Maintenance & Support Year 5 (all components per Category 2, matching line items)	Job	01				
Sub-Total: Software Maintenance & Support (5 Years)							
Total Amount in Words (Grand Total Evaluated Bid Value): CAPEX + OPEX							

Note: The quantity of hardware/software components may increase or decrease at the time of contract award, considering the requirement of the business. Quantities quoted shall match, at minimum, the reference sizing defined in Section 6 of the RFP; any deviation shall be explained in an accompanying technical note. Each cost line item shall reference the corresponding technical requirement in Section 5 or Section 6 of the RFP to allow direct traceability between the technical and commercial proposals.

Business Award:

The business shall be awarded to the technically qualified bidder achieving the highest Combined Evaluation Score, calculated as: Combined Evaluation Score = (Technical Score × 70%) + (Financial Score × 30%), per Section 17 (Evaluation Criteria) of the RFP.

Note:

1. PRAL shall award the business as per the given criteria.
2. The responsibility to include all and correct taxes is that of the bidders.
3. Prices should be in Pak Rupees (PKR) only.
4. Bidders must submit bids for all items and services listed in the scope of work / BOQ. Partial bidding is not permitted.
5. No separate CAPEX/OPEX split applies to this engagement other than as defined in this format; payment shall follow the milestone-based schedule defined in Section 14 (Payment Terms) of the RFP.

Authorized Signatory

Name _____

Designation _____

Signature _____

Stamp _____ **Date** _____