

14. Payment Milestone

The following are the payment terms for CDH:

- Responsibility to include all and correct taxes lies on the bidders.
- Price should be in Pak Rupees only.
- The quantity of items or services may be increased or decreased at PRAL's sole discretion based on operational requirements at the time of contract award.
- Bidders must submit bid for all items and services listed in the scope of work / BOQ. Partial bidding is not permitted.
- CAPEX (estimated 60% of total contract value) covers the procurement and supply of all hardware, software licenses, and physical infrastructure components as per the approved Bill of Materials.
- OPEX (estimated 40% of total contract value) covers Hardware/Software Warranty Support for the deployed infrastructure for five years following production go-live.
- Yearly OPEX payments shall be invoiced annually, at the end of each contract year, and are subject to the Vendor meeting the agreed Service Levels (SLAs/KPIs) for that year.
- Payment shall be made as per the milestone-based schedule defined below, tied to the deliverables and acceptance criteria for each phase. No separate CAPEX/OPEX split applies to this engagement

CAPEX (Estimated 60% of the total contract value):

S.No.	Milestone	Deliverables	Payment %	Acceptance Criteria
1	Contract Signing, Kickoff & Site Readiness Assessment	Contract signing, project initiation, mobilization of resources, and commencement of project activities.	20%	Payable upon contract signing and project commencement.

2	System Configuration	All hardware delivered to site per approved Bill of Materials; all software licenses provisioned and activated. Rack-and-stack complete; VLAN segmentation, firewall rules, and inter-environment isolation configured and validated. All nodes hardened and patched; licensed platform software installed and base-configured across Production and Development/Test environments. High-availability and redundancy configured per the architecture diagram; infrastructure-level backup, DR connectivity, and security hardening in place	30%	Hardware delivered per BOM; rack-and-stack complete; network segmentation validated; nodes hardened/patched; HA/DR and security hardening configured per architecture diagram.
3	Sign-off & Acceptance	Hardware burn-in, network throughput/latency validation, HA failover testing, and security baseline scan completed; written Infrastructure Acceptance sign-off issued by PRAL.	50%	Infrastructure Acceptance sign-off issued by PRAL

OPEX (Estimated 40% of the total contract value):

S.No.	Milestone	Deliverables	Payment %	Acceptance Criteria
1	Hardware/ Software Warranty Support and expansion	Vendor shall provide hardware and software support, along with support for infrastructure expansion, over a period of five years following production go-live.	20% each year over five years following production go-live.	Subject to the vendor meeting the agreed service levels (SLAs/KPIs)