

**Response to Pre-Proposal Clarification No. 03 from Proposer M/s Umer Jan & Co. on RFP/EPC Bidding Document of Package-III:
Electro-Mechanical Works of ALHPP**

Sr. No.	Clarification from Proposer	Reply by AHMC
1.	The Proposer respectfully refer to the bidding process for the Package-III of Attabad Lake Hydropower Project (54MW) and would like to request a second extension of the Proposal submission deadline (June 16, 2026) for a minimum period of eight (08) weeks. As Employer is aware, the successful preparation of a competitive and technically sound Proposal requires extensive coordination with International Manufacturers and suppliers for major Electro-Mechanical and associated Equipment. Despite the Proposer continuous efforts and follow-ups, the Proposer has received a relatively limited response from several Foreign Manufacturers. The primary reasons communicated by these E&M Manufacturers include: - Concerns regarding the prevailing conditions in the power sector, which have affected their willingness to participate in new Projects in the region. - Financial and Commercial uncertainties that have resulted in extended internal review and approval processes by potential suppliers. - Security-related concerns associated with the region, leading some E&M Equipment Manufacturers to undertake additional risk assessments before committing to quotations and technical Proposals. These factors have significantly affected the timely receipt of firm quotations and technical inputs necessary for the preparation of a comprehensive and competitive Proposal. In view of the above circumstances, the Proposer kindly request the Employer to grant a second extension of at least eight (08) weeks for the Proposal submission date. This additional time will enable Proposers to secure meaningful participation from reputable International E&M Equipment Manufacturers and submit more competitive and technically optimized Proposals, ultimately benefiting the Package of the Project and the Employer.	Noted. It is hereby clarified that the extension in Proposal submission deadline has already been under consideration to facilitate Prospective Proposers. This request is being reviewed after due consideration of the prevailing circumstances, including the need for Proposers to coordinate with E&M Equipment Manufacturers and Suppliers, prepare technically responsive and commercially competitive Proposals. The extended Proposal submission date will be communicated through Addendum No. 02 to RFP/EPC Bidding Document which will be uploaded on EPADS v2.0 in due course of time.

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