

EVALUATION CRITERIA AND QUALIFICATIONS

Eligibility Criteria

The applicants (Firm/ Joint Venture - maximum up to 04 companies) fulfilling the following basic eligibility criteria shall only be considered for further evaluation (relevant documents to be attached):

- a) The Bidder must be in JV with at least one Saudi Contracting Company and one Pakistani company, which is mandatory to comply with SFD conditions. A Joint Venture (JV) shall comprise a maximum of four (04) partners. A Saudi Contracting Company means a contracting company that is duly registered and licensed in the Kingdom of Saudi Arabia, "holds a valid Commercial Registration (CR) for contracting activities, and a Grade A contractor classification". The eligibility of such a company shall be determined based on its legal registration and licensing status in the Kingdom, irrespective of the nationality of its shareholders or ultimate beneficial owners. Any JV that includes a Saudi Contracting Company with a classification of Grade B or lower shall be disqualified from the tender.
- b) Valid registration of JV partner(s) in their respective country.
- c) For local firms, a valid PEC license in category CA, or/and a Certificate of Registration from SECP or/and the Registrar of Firms. Foreign firms must attach a similar certificate from their home country.
- d) Certificate of registration with Income Tax & Sales Tax under the relevant authorities. Foreign firms must attach a similar certificate from their home country.
- e) Affidavit on non-judicial stamp paper that non-performance of a contract did not occur within the last ten years, based on information on all settled disputes or litigation.
- f) Judicial Affidavit declaring "Neither the firms nor their Directors, Stakeholders, as a whole or as a part of the firm, have ever been blacklisted/ defaulted by any government agency/ department/organization".

Note: In the case of a joint venture, all members must meet the aforementioned basic Eligibility Criteria in full. For foreign firms, registration with PEC will not be mandatory for technical qualification.

Qualification Criteria

Mandatory Eligibility

Firms that fail to comply with the mandatory eligibility requirements shall be disqualified outright.

S. No	Description	Marks	Eligibility
1	For local firms, a valid PEC license in category CA, or/and a Certificate of Registration from SECP or/and the registrar of Firms and/or from relevant Government regulatory authority. Foreign firms must attach a similar certificate from their home country.	Nil	Mandatory
2	Relevant Specialization Codes CE-01 (i & ii), CE-02 (ii & x), CE-9, CE-10, CE-11 (i, vii, ix), EE-01, EE 03 to EE-06, EE11 (i, ii, iii & vi) ME-01, ME-02, ME-03 (i, & iii), ME-04, ME-06 BC-01. Note: The Bidder, whether a Single Entity, Joint Venture (JV), or Consortium, may meet the specialized code requirements collectively.	Nil	Mandatory

3	A certificate from the Bank shall be provided in original by the firm/consortium/JV in support of financing of PKR. 2000-Million or equivalent in foreign currency to be available within one month to execute the project.	Nil	Mandatory
4	Registration and/or Tax number from the relevant Tax agency of each JV partner.	Nil	Mandatory
5	Undertaking that non-performance has never occurred by the firm during the past 10-years. This undertaking shall be provided on PKR.1,000/- non-judicial stamp paper. Foreign company to submit undertaking duly attested from their notary public (All JV Partners must provide this undertaking).	Nil	Mandatory
6	Undertaking regarding non-blacklisting of Firm on PKR.1000/- non-judicial stamp paper. Foreign company to submit undertaking duly attested from their notary public (All JV Partners must provide this undertaking).	Nil	Mandatory
7	Provide the following of the last three (03) financial years (All JV Partners). i) Audited Financial Statements ii) Bank credit facility confirmations iii) Tax clearance certificates	Nil	Mandatory

Note:

- The mandatory requirements shall be on a knock-out basis, and any bidder declared non-responsive in the mandatory criteria stage shall be non-responsive and ineligible for further scoring-based evaluation.
- All applications will be further evaluated according to the following criteria if the mandatory requirements are fulfilled.

Marking Criteria:

Technical qualification shall be based on the criteria specified in Bidder's Experience, Personnel Capabilities, Equipment Capabilities, and Financial Soundness, as demonstrated through the bidder's responses in the forms attached to the bid. The Employer reserves the right to waive minor deviations, provided such deviations do not materially affect the Bidder's capability to perform the Contract.

The experience and resources of subcontractors shall not be considered in determining the Bidder's compliance with the qualifying criteria. Only the experience and resources of a Joint Venture shall be considered. A Consortium or Association of firms shall be treated similarly to a Joint Venture. The qualification criteria and their respective weightages/marks are as follows:

Table 1. Marking criteria for qualification of the consultants.		
No.	Description	Marks
1	Experience	35
1.1	International Partner	25
1.2	Local Partner	10
2	HR/Competence	15
3	Equipment Capabilities (Owned/Leased)	20
4	Financial	30
	Total (1+2+3+4)	100

Note:

- Only relevant and verifiable experience will be considered
- The Bidder must secure at least 50% in each of four categories (1,2,3 & 4).
- An overall score of at least 70% to qualify technically.
- No marks shall be given without documentary evidence, such as a completion certificate, a reference letter from the client, and a letter of award.
- The language of any document provided by the bidder must be accompanied by an English transcript if it is not in English.
- All Machinery listed above shall be owned/leased by the Firm. Evidence of ownership/leased is to be attached.

1. Experience (35 Marks) Collectively

Sr. No.	Description	Marks Assigned	Explanation/Basis for Marks
1.1	International Partner Projects of the following nature and complexity completed by the Firm/Consortium. The scope shall include construction of Civil, Electrical, Mechanical, Plumbing, and Bio-Medical works, including infection control and healthcare IT Two (02) projects @ 10 marks each project with 1.5 marks for JCI/accredited hospital; 1 mark for LEED-certified hospital.	25	Marks shall be awarded only if the project is a hospital project of minimum 200 beds, completed by the any partners of the Consortium/JV. Minimum cost of each assignment shall not be less than USD 20.00 million (or equivalent). No marks shall be awarded for works below the specified limits.
1.2	Local Partner A Project of the following nature and complexity (completed): including Civil, MEP, and Finishing Works, comprising MEP and Construction.	10	8 marks shall be awarded for a building project. An additional 2 marks shall be awarded if the project is a Hospital Project. Minimum cost of the assignment shall be not less than USD 10.00 million (or equivalent). No marks shall be awarded for works below the specified limits.
Total Marks Allocated		35	

2. Personnel Capabilities (15 Marks) collectively

Sr. No.	Criteria	Required No.	Total Marks	Marks Criteria
1	Project Manager	02	3.0	BSc Civil Eng. or relevant; Total 18 yrs; General 12 yrs; Hospital-related 6 yrs. OR MSc Civil Eng. or relevant; Total 15 yrs; General 10 yrs; Hospital-related 5 yrs. Marking: Education (0.5): BSc = 0.4, MSc = 0.5. Similar tasks (1.0): 3+ projects = 1.0; 2 projects = 0.6; 1 project = 0.4.
2	Structural Designer/Engineer	01	1.0	Education: BSc Civil Eng. or relevant; Total 15 yrs; General 10 yrs; Hospital-related 5 yrs. Marking Education (0.5): Bachelor's in Architecture/Architectural Engg. = 0.4;

				Master's = 0.5. Similar tasks (0.5): 3+ projects = 0.5; 2 = 0.4; 1 = 0.2.
3	MEP Design Engineer	02	2.0	Education: BSc Civil Engg. or relevant; Total 15 yrs; General 10 yrs; Hospital-related 5 yrs. Marking: Education (0.5): Bachelor's in Architecture/Architectural Engg. = 0.4; Master's = 0.5. Similar tasks (0.5): 3+ projects = 0.5; 2 = 0.4; 1 = 0.2.
4	Interior Designer	01	1.0	Bachelor's in Architecture + certification in Interior Designing; Total 15 yrs; General 10 yrs; Hospital-related 5 yrs. OR Master's in Architecture + certification; Total 12 yrs; General 8 yrs; Hospital-related 4 yrs. Marking Education (0.5): Bachelor's = 0.4; Master's = 0.5. Similar tasks (0.5): 3+ = 0.5; 2 = 0.4; 1 = 0.2.
5	Civil Engineer	02	2.0	BSc Civil Engg. or relevant; Total 10 yrs; General 6 yrs; Hospital-related 4 yrs. OR MSc Structural Engg. or relevant; Total 8 yrs; General 5 yrs; Hospital-related 3 yrs. Marking Education (0.25): BSc = 0.20; MSc = 0.25. Similar tasks (0.25): 3+ = 0.25; 2 = 0.15; 1 = 0.10.
6	Mechanical Engineer	01	1.0	BSc/MSc Mechanical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
7	Electrical Engineer	01	1.0	BSc/MSc Electrical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
8	Environmental Engineer	01	0.5	BSc/MSc Electrical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
9	Contracts Engineer	01	0.5	BSc/MSc Electrical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
10	Biomedical Engineer	01	0.5	BSc/MSc Electrical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
11	Planning Engineer	01	0.5	BSc/MSc Electrical Engg. or relevant; 10/8 total yrs; 6/5 general yrs; 4/3 hospital yrs; Education 0.25 + Similar tasks 0.25
12	Infection Control Specialist	01	0.5	Bachelor's in Nursing/Microbiology/Public Health/Medical Technology/related health sciences; Total 10 yrs; General 6 yrs; Hospital-related 4 yrs. OR Master's; Total 8 yrs; General 5 yrs; Hospital-related 3 yrs. Marking: Education (0.25): Bachelor's = 0.20; Master's = 0.25. Similar tasks (0.25): 3+ = 0.25; 2 = 0.15; 1 = 0.10.

13	IT Engineer	1	0.5	Bachelor's/Master's in CS/IT/Software Engg. or related; Experience same pattern as Sr. No. 12; Education 0.25 + Similar tasks 0.25 (same scale).
14	Materials Engineer	1	0.5	Bachelor's/Master's in Materials/Metallurgical/ Engg. or related; Experience same pattern; Education 0.25 + Similar tasks 0.25 (same scale).
15	Chief Surveyor	1	0.5	Education: DAE (Civil); Total 20 yrs; General 15 yrs; Hospital-related 5 yrs. Marking: Education 0.25 (DAE = 0.25). Similar tasks 0.25: 3+ = 0.25; 2 = 0.15; 1 = 0.10.
Grand Total		18	15.0	

3. Equipment Capability (20 Marks) collectively

Sr. No.	Equipment Type and Characteristics	Quantity	Maximum Marks
1.	Mobile Crane Capacity min. 50-tons	1	1
2.	Tower Crane Capacity min. 12 tons	1	1
3.	Welding Plant, Compressor and Gen. set	1	1
4.	Excavator with 2 Dumper Trucks (4-sets) (1 mark each)	4	4
5.	Vibratory Roller	1	1
6.	Forklift lifter and front-end loader (Capacity min.1-ton)	1	1
7.	Formwork (min.100,000 sft)	-	2
8.	Concrete batching Plant (1 mark each)	2	2
9.	Transit Mixers (1mark each)	4	4
10.	Concrete Pump (1 mark each)	2	2
11.	Total Station (Motorized/Robotic Control)	1	1
Sub-total:			20

4. Financial Soundness (30 Marks) collectively

Sr. No.	Description	Marks Assigned	Criteria for Marks Obtained
a)	Available Bank Credit Line	10	Full Marks are given if the available bank credit line is equal to or more than PKR 2000 million (or equivalent amount in foreign currency). For Credit limit less than PKR 2000 million, following formula will be applicable: $(A/2000) \times 10$; Where: A= Available Bank Credit Limit For Credit limit less than PKR 500 million, no marks will be awarded <i>Note: Credit Line provided by bank should not older than 6 months.</i> Available Bank Credit Line - Average Working Capital of last financial year - Audited Balance sheets of last three (03) financial years (FIN 3.2)
b)	Average	15	15 Marks are given if the available average working capital

	Working Capital of last financial year		of last financial year is equal to or more than PKR 1000 million (or equivalent amount). For the average working capital less than PKR 1000 million following formula will be applicable: $(A/1000) \times 15$ where: A= Average working capital of last financial year. For average working capital less than PKR 500 million (or equivalent amount), no marks will be awarded <i>Note: No marks if Annual Audit Report of last three years duly certified from Chartered Accountant is not attached</i>
c)	Audited Balance sheets of last three (03) financial years	05	Full marks will be awarded if the average annual turnover for the last three financial years is more than PKR 2000 million. For the average annual turnover less than PKR 2000 million following formula will be applicable: $(A/2000) \times 5$ where A= Average annual turnover of last three financial year. For average annual turnover less than PKR 500 million (or equivalent amount), no marks will be awarded
Total Marks Allocated			30

In case of any conflict between the provisions of the PPRA Rules and the procurement Guidelines of SFD, the provisions of the SFD Procurement Guidelines shall prevail.
The link provided below contains SFD guidelines.

https://drive.google.com/drive/folders/1urQ0lYXMJ8sGAE6GXXrQvprPaSPOIHnj?usp=drive_link