

Government of Pakistan
Ministry of National Health Services Regulation & Coordination
3rd Floor, Kohsar Block, Pak-Secretariat – Islamabad

SUBJECT: MINUTES OF PRE-BID MEETING - ESTABLISHMENT OF KING SALMAN BIN ABDULAZIZ AL SAUD HOSPITAL TARLAI, ISLAMABAD - 27 JULY 2026

1. Meeting Objectives

The Pre-Bid Meeting was conducted to brief prospective bidders on the Project requirements and provide an opportunity to seek clarifications on the bidding documents, qualification criteria, technical requirements, contractual provisions, and procurement procedures.

2. Employer Presentation

The Employer informed participants that the Project comprises the construction of King Salman Bin Abdulaziz Al Saud Hospital and Allied Buildings at Tarlai, Islamabad. The Project is financed through the Saudi Fund for Development (SFD) and the Government of Pakistan. Procurement shall be conducted through a Two-Stage Bidding Procedure in accordance with PPRA Guideline rule 36 (c). Only Technical Proposals shall be submitted during Stage-I. Financial Proposals shall be invited from qualified bidders during Stage-II.

3. Key Clarifications and Decisions

- The Contract is BOQ-based, and payments shall be made on a re-measurement basis in accordance with the Contract Documents.
- The drawings have been prepared in Imperial Units, whereas the BOQs have been prepared in SI Units. Bidders shall apply standard engineering conversion factors as required.
- The tender covers the complete construction of the Hospital and Allied Buildings as defined in the Bidding Documents.
- Only Technical Proposals shall be submitted on 24 August 2026 under Stage-I of the procurement process.
- Any missing or incomplete Utility Building BOQs have been addressed through Addenda.
- Financial Proposals will be invited from technically qualified bidders during Stage-II of the procurement process.
- BOQs uploaded on EPADS are available in PDF format. Bidders may convert the PDF files to Excel using appropriate software tools.
- Provincial Sales Tax (PST) is not applicable in accordance with the prevailing laws and regulations applicable to the project location.
- The tender documents available on EPADS shall constitute the official procurement documents and shall govern the bidding process.
- Pile testing and related technical specifications will be issued through an Addendum.
- AutoCAD drawings cannot be provided at this stage of the procurement process.
- Bidders may participate from any country except those prohibited under applicable laws and regulations. Participation of at least one Saudi and one Pakistani JV member remains mandatory in accordance with the bidding requirements.
- The request for extension of the bid submission deadline is under consideration. Any decision shall be communicated through EPADS.

- Either a Pakistani or International Partner may act as the Lead Partner of the Joint Venture, subject to compliance with the bidding requirements.
- The Bid Security shall be submitted with the Technical Proposal and shall remain valid for twenty-eight (28) days beyond the Bid Validity Period.
- The procurement shall be conducted through a Two-Stage Bidding Process, whereby only the Technical Proposal is required at Stage-I and Financial Proposals shall be submitted during Stage-II.
- Documents shall be notarized and submitted in accordance with the Bidding Documents. Embassy attestation is not mandatory at this stage.
- Medical Equipment and CSSD scope are excluded unless specifically included in the BOQs.
- The Contractor shall bear all utility and camp-related costs, unless expressly stated otherwise in the Contract Documents.
- Subcontracting shall only be permitted with the prior approval of the Employer and in accordance with the Contract Documents.
- The BIM Model up to LOD 350 shall be provided to the successful Contractor after contract award.
- Landscaping is not part of the current procurement package.
- The liquidated damages rate of 0.1% per day shall be reflected in the forthcoming Addendum.
- A price escalation/adjustment mechanism shall apply in accordance with PEC Guidelines and the Contract Documents.
- Bank Guarantees are acceptable as Bid Security, subject to compliance with the Bidding Documents.
- The required Bid Security amount is PKR 200 Million.
- Any tax exemptions or special tax treatment applicable to SFD-funded payments shall be governed by the applicable laws and government approvals.
- KMZ/KML location files shall be provided to bidders through an Addendum.
- A standard format for the PKR 2 Billion Credit Line Certificate shall be provided to ensure uniformity of submissions.
- Notary Public attestation from the country of origin shall be acceptable at the bidding stage.
- A maximum of four (4) Joint Venture members shall be permitted.
- The 730-day completion period shall commence from the date specified in the Contract / Notice to Commence.
- The matter relating to financing charges for delayed payments and the applicable trigger date is under review. Any clarification shall be issued through an official Addendum.
- International JV partners may apply through the prescribed procedures to receive payments directly into their designated foreign bank accounts, subject to applicable approvals.
- Retention Money shall be deducted at the rate specified in the Contract Documents, subject to the prescribed maximum cap.
- The Bid Validity Period is 120 days from the Bid Submission Deadline.
- All payments under Interim Payment Certificates (IPCs) shall be measured and certified in accordance with the prescribed contractual procedures.
- The Project intends to achieve LEED Gold Certification. Bidders shall take this requirement into account while preparing their proposals.

- The Employer does not recommend or nominate specific vendors. Bidders shall prepare their bids based on the specifications, performance requirements, and quantities provided in the Bidding Documents.

4. Closing Remarks

The Employer thanked all participants for their active participation and advised bidders to regularly monitor EPADS for future Addenda, Corrigenda and Clarification Responses, which shall form part of the Bidding Documents.

5. Attendance

Name	Designation	Company	Origin	Email	Phone
Raza Ullah Khan	Contracts Engineer	China Road And Bridge Corporation	People's Republic of China	RazaCrbc@gmail.com	+92-331-6665152
Zahid Hassan Khan	Dy. General Manager (C&P)	Habib Rafiq Engineering (Pvt) Ltd.	-	zahidhassan@habibrafiq.com	+92 300 8404568
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Onur Kaya	Bid Director	Siyahkalem Engineering Construction	Türkiye	onur@siyahkalem.com	+90 216 520 02 60
Inzamam Arfaq	Technical Engineer	-	-	-	-
Khurram Naseer	GM	Kingcrete Builders	-	khurramnaseer@hotmail.com	0300-8493251
Atif Irfan	Executive Director	Technical Associates Pakistan Pvt Ltd	Pakistan	atif.irfan@tapl.com.pk	+92 324 4896515
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Shahid Bashir / Hassan Khalid	Business Development	Elite Engineering Pvt Limited	-	-	-
Saleem Ahmad	Senior Proposal Engineer	Nesma Infrastructure & Technology	KSA	Saleem.rahmanuddin@nit.com.sa	+966 598113061
Mohamed Taha	Project Manager	Alorini Company	KSA	info@alorini.com	-
Eng. Ahamed	Proposal Engineer	Alorini Company	KSA	-	-
Zakir Khan	Financial Auditor	M/s SIMCO (Shoukat Iqbal Mir & Co) Pvt Ltd	-	-	+92 332 5037420
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Engr. Jahan Zeb Alam	Executive Director	Shaheen Enterprises	Islamabad, Pakistan	-	0313-5980000
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Ali Zafar Waziri	-	Asian Consulting	-	-	-
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Engr. Waqas Khan	Manager Contracts	CCTEB	-	-	-
Ishfaq Ahmad	Sr. Tender Manager	Alfanar Co.	-	ishfaq.ahmad@alfanar.com	+966 540372649
Usama Imtiaz	Civil Engineer	Hasas Construction Pvt Ltd	Pakistan	hasashcl@gmail.com	0317-7036534
Adnan Asif	Coordinator	Expertise (Pvt) Limited	-	-	-
M. Ramzan	Dy. Contract Manager	Expertise (Pvt) Limited	-	-	-