PROC OF HAND BAGGAGE CT SCANNING MACHINES FOR PAA AIRPORTS
I/T No. HQPCAA/1992/368/XXLN

S. No.	Clause Reference	Bid Document Statement / Inconsistency	Required Clarification	PAA Response
1	Technical RFP 20.2; Item/Lot warranty; Additional SCC GCC 23; Additional SCC GCC 35	Multiple clauses state 24 months/2 years, while GCC 35 replacement clause states 12 months/1 year.	Confirm definitive warranty as 24 months from successful SAT/installation and amend the one-year clause.	Already covered / clear at Sr. 20.2 of Operational and Technical Specifications/Compliance Sheet. For GCC, already specified in the bidding documents, that a sample contract document is attached which will be finalized at the time of award of contract with the most advantageous bidder in line with the bidding documents and submitted bid.
2	Technical RFP 1.23 vs 20.2	1.23 labels 2-year SLA beyond warranty optional; 20.2 says successful bidder shall provide 2-year SLA.	Confirm optional vs mandatory status, start date, duration, evaluation treatment, parts coverage and award mechanism.	Bidders shall quote the amount for the SLA separately. However, the decision to opt for the said optional SLA shall remain at the sole discretion of PAA.
3	Technical RFP 17.1 vs Additional BDS 15(h)/28	Spares/consumables in USD with PKR payment vs PKR-only bid and rejection of foreign currency.	Confirm currency for spares/consumables and the SBP conversion/payment basis.	**Please upload this query separately on EPADS. Will be responded accordingly.**
4	Technical RFP 3.1	"EC/EU compliance for aviation security from OEM or / and Equipment should be on TSA qualified visual image technology list."	Confirm whether EC/EU and TSA requirements are alternatives, both mandatory, or one mandatory/one optional; identify exact standards/list and acceptable certificate.	The equipment shall either be on TSA qualified / Approved list or EC/ EU complaint.
5	Request for Bids Clause 4 vs Additional BDS 18	RFB permits Pay Order, Banker's Cheque, Bank Guarantee or Bid Securing Declaration. Additional BDS prohibits Bid Securing Declaration and states Cheque is not acceptable.	Confirm accepted instruments specifically for this procurement and whether Banker's Cheque is acceptable.	A regular cheque is different than Banker's Cheque. Already specified in the bidding document that cheque is not acceptable whereas, Banker's Cheque is acceptable.
6	Generic ITB 3.1-3.4 vs Additional BDS 3(c)	Generic ITB permits JV/consortium/association; case-specific BDS prohibits JV and consortium.	Confirm whether association is also prohibited and only a single legal bidder may participate.	Already covered / clarified at BDS Clause # 03.
7	Generic ITB 3.9/5.2 vs Additional BDS 5(c) and SCC	Generic ITB contemplates subcontracting; case-specific clauses prohibit it.	Clarify treatment of OEM field engineers, local logistics, civil/electrical/network installers and specialist service providers.	Already clarified / covered vide Additional BDS 5(c). The bidder having submitted the most advantageous bid shall be solely obligated to perform all the deliveries and installation services as required in the bidding document and eventual contract agreement.
8	Generic ITB 8.2 vs Additional BDS 8	Generic 3-day clarification window/response vs Additional BDS 7-day cutoff and reasonable-time response.	Confirm binding query deadline and last date for PAA replies/addenda.	Already clarified / covered vide BDS Clause 04 and Additional BDS Clause 08.
9	Additional BDS 1(d), Technical RFP 12.1 vs SCC Delivery/Conditions Precedent	90 days after contract signing vs LOI/acceptance or signing of contract.	Define one unambiguous commencement event.	The delivery period (refer **Addendum** for any update any delivery period) will commence from the date of signing of contract. However, as detailed in clause 05 of Annexure-F, the delivery period may start

				from LOI / acceptance in case of delay by supplier in provision of documents.
10	Technical RFP 1.22 / I-T Form vs Additional BDS 29/31/33	Explicit weighted evaluated price 80/20 vs wording “total bid value basis / total price basis.”	Confirm 80/20 weighted formula is the sole financial ranking basis and explain relation to total bid value.	PAA Response: The 80/20 weighted evaluated price methodology shall remain applicable. Evaluated Price = Main Equipment Price × 80% + Spares & Consumables Price × 20%. The prices of spares and consumables shall be used for financial evaluation purposes and shall not form part of the Contract Award Price.

11	Additional BDS 20 / 22 and Annexure-F	Physical bid copy language varies; BDS says non-submission does not invalidate an EPADS submission.	Confirm physical copy is optional/assistance-only and cannot affect responsiveness if EPADS bid is timely.	Already clarified / Covered vide clause 02 of Annexure F and Additional BDS Clause 20(a). Copy of Bid required for assistance of PAA Evaluation team.
12	Technical RFP 4.12	Three screening rooms are required; room scope is not quantified.	Define room dimensions, furniture, civil works, power, HVAC, networking, displays, servers, UPS, racks and PAA-provided infrastructure.	Civil Work is not scope of tender. Kindly refer to SBD for details regarding tender requirement
13	Technical RFP 5.1(vi)	Future expansion without additional cost impact.	Define the maximum future system/workstation count covered by the initially supplied software licenses.	Refer to Addendum
14	Technical RFP 6.1	Parallel read-only Customs viewing required without stated quantity/locations.	Specify number of Customs stations, locations and whether hardware is included.	Refer to Addendum
15	Technical RFP 5.1(vii)	Cybersecurity measures required without detailed controls.	Provide minimum cybersecurity requirements: hardening, patching, access control, logging, encryption, network architecture, vulnerability testing and update policy.	Refer to Addendum
16	Technical RFP 13.2	FAT subclauses numbered 12.2.1 / 12.2.2.	Correct numbering.	The numbering discrepancy is only clerical and shall not affect the interpretation of the FAT requirement. The FAT requirement shall remain unchanged, comprising four (04) technical personnel and three (03) operational personnel for five (05) working days at the OEM premises.
17	Technical RFP 1.23	Two-year SLA cost frozen for one year after warranty.	Confirm SLA rate is fixed for the entire two-year SLA period.	The provision under Technical RFP Clause 1.23 shall remain applicable. The two-year SLA price shall remain frozen for the full two-year SLA period after expiry of the warranty period.
18	Additional BDS 33/34; SCC modifications	Contract clauses may vary and negotiations may amend contract/payment/delivery/methodology.	Clarify that material requirements affecting price/competition will not be altered post-closing except as legally permissible.	Additional BDS Clause No. 33 and 34 as quoted are self-explanatory.
19	Technical RFP 4.6	“Standalone with TRS”; TRS length determined at site survey.	Define TRS components, tray return rate/capacity, automation, safety, interfaces, trays and acceptance criteria.	Refer to Addendum
20	Technical RFP 4.9 / 5.1	Minimum 150,000 images per machine and 1,000,000 per site plus centralized archive.	Define archive retention period, redundancy/backup, storage sizing, database location and whether counts are concurrent/total historical.	Refer to Addendum