

PROCUREMENT OF FULL BODY SCANNERS FOR PAA

AIRPORTS -

HQPAA/1992/369/XXLN

S. No.	Clause Reference	Bid Document Statement / Inconsistency	Required Clarification	PAA RESPONSE
1	Technical RFP 18.2; Additional SCC GCC 23; Additional SCC GCC 35	RFP: 2-year unconditional warranty from SAT. Additional SCC Performance Guarantee clause: standard warranty 24 months. Later Additional SCC Warranty clause: 12 months / one year.	Confirm definitive warranty period as 24 months from successful SAT and amend all inconsistent SCC text accordingly.	Already covered / clear at Sr. 18.2 of Operational and Technical Specifications/Compliance Sheet. For SCC, already specified in the bidding documents, that a <u>sample contract document</u> is attached which will be finalized at the time of award of contract with the most advantageous bidder in line with the bidding documents and submitted bid
2	Technical RFP 1.25 and 18.2	Clause 1.25 says 2-year SLA beyond warranty is optional, priced separately and excluded from evaluation. Clause 18.2 says successful bidder shall provide 2-year SLA.	Confirm whether SLA is optional or mandatory; if mandatory, define whether price is evaluated/awarded and scope of parts vs labour.	The two-year SLA shall remain optional as specified under Technical RFP Clause 1.25. The bidder shall quote the SLA cost separately. The SLA price shall not form part of the financial evaluation, and PAA shall have the discretion to avail the SLA in accordance with the bidding documents.
3	Technical RFP 15.1 vs Additional BDS 15(h)	Technical RFP says spares/consumables shall be quoted in USD with payment in PKR. Additional BDS requires bid prices in PKR and rejects foreign-currency bids.	Confirm currency for spares/consumables and the exact SBP conversion/payment mechanism.	Addendum being issued for this specific clause.
4	RFB Clause 4 / Generic ITB 18 vs Additional BDS ITB 18(a)	Generic provisions contemplate security or declaration. Additional BDS says declaration is not allowed.	Confirm only Bank Guarantee / Bank Draft / Pay Order is acceptable and Bid Securing Declaration is not applicable.	Already clarified in BDS Clause No.11, Annexure-F Sr.17, Additional BDS Clause 11(e). Detailed elaboration in Additional BDS 18.
5	Generic ITB 3.1–3.4 vs Additional BDS 3(c)	Generic ITB permits JV/consortium/association; case-specific BDS prohibits JV and consortium.	Confirm whether association is also prohibited and that only a single bidder may participate.	Already covered / clarified at BDS Clause # 03.
6	Generic ITB 3.9/5.2 vs Additional BDS 5(c) and Additional SCC 47	Generic ITB permits subcontracting within thresholds; case-specific clauses prohibit subcontracting.	Confirm whether OEM technicians, local logistics, civil/electrical contractors and specialist service providers are treated as subcontracting.	Already clarified / covered vide Additional BDS 5(c). The bidder having submitted the most advantageous bid shall be solely obligated to perform all the deliveries and installation services as required in the bidding document and eventual contract agreement.
7	Annexure-F Clause 2 vs Additional BDS Clause 22	Annexure-F directs physical sealed copy before opening; Additional BDS says bidder may submit one physical copy and only EPADS constitutes bid submission.	Confirm physical assistance copy is optional and non-submission will not affect responsiveness.	Already clarified / Covered vide clause 02 of Annexure F and Additional BDS Clause 20(a). Copy of Bid required for assistance of PAA Evaluation team.
8	Generic ITB 8.2 vs Additional BDS 8(a)-(b)	Generic clarification timeline is 3 days; Additional BDS requires 7	Confirm the binding clarification deadline and latest expected response/addendum date.	Already clarified / covered vide BDS Clause 04 and Additional BDS Clause 08.

		days and no 3-day response commitment.		
9	Additional BDS 1(d), Technical RFP 10.1 vs Additional SCC Delivery/Commencement Clauses	BDS/RFP say 90 days from contract signing; SCC allows LOI/acceptance or contract signing.	Confirm a single commencement event.	The delivery period shall start from the date of signing of contract. However, as detailed in clause 05 of Annexure-F, the delivery period may start from LOI / acceptance in case of delay by supplier in provision of documents.
10	Technical RFP 1.24 / I-T Forms vs Additional BDS successful-bid wording	RFP and I/T use weighted evaluated price = 80% main + 20% spares. Additional BDS also uses total price/total bid value terminology.	Confirm the 80/20 weighted evaluated price is the sole financial ranking method.	PAA Response: The 80/20 weighted evaluated price methodology shall remain applicable. Evaluated Price = Main Equipment Price × 80% + Spares & Consumables Price × 20%. The prices of spares and consumables shall be used for financial evaluation purposes and shall not form part of the Contract Award Price.
11	Technical RFP 4.3	"Passenger repositioning shall not be required during scanning" is followed by "optional feature".	Confirm whether no-repositioning is mandatory, preferred or optional and whether it affects technical compliance.	The provision "Passenger repositioning shall not be required during scanning" is an optional feature and not mandatory compliance.
12	Technical RFP 3.1	"EC/EU compliance, Standard 2 or 3 (or higher)" does not specify the exact legislation, standard number/version or certification authority.	Identify the exact acceptable EC/EU standard/certification and documentary evidence.	The bidder shall demonstrate compliance with the latest applicable EC/EU requirements and relevant safety and security regulations, supported by valid documentary evidence/certification or OEM. The equipment shall also comply with the latest applicable ICAO aviation security requirements.
13	Technical RFP 3.1	System shall be certified for operational use at international airports.	Specify acceptable certification/approval bodies and whether existing installations/approvals satisfy this requirement.	The bidder shall provide documentary evidence, such as OEM certificates, purchase orders, or contracts, etc confirming successful deployment of the offered system at international airports.
14	Technical RFP FAT Clause 11.2	Subparagraphs are numbered 12.2.1 and 12.2.2 under Clause 11.2.	Correct numbering to avoid ambiguity.	The numbering shall be corrected through corrigendum/addendum for consistency and avoidance of ambiguity. The FAT requirement itself shall remain unchanged: four (04) technical personnel and three (03) operational personnel for five (05) working days at the OEM premises.
15	Technical RFP Privacy Clause 4.9	Subclauses are numbered 4.7.1–4.7.3.	Correct to 4.9.1–4.9.3.	The numbering shall be corrected through corrigendum/addendum for consistency. The substantive privacy requirements shall remain unchanged, including generic avatar display, prohibition of anatomical passenger images and automatic threat indication on a generic body outline.
16	Annexure-P Contract Clause 2 vs Additional SCC Clause 8(c)/13	Different order-of-precedence lists are stated.	Publish one final contract-document precedence order.	Already clarified / covered in the explanatory / introductory para of Additional SCC.

17	Technical RFP 1.25	SLA is two years but quoted SLA cost is stated to remain frozen for only one year after warranty.	Confirm whether SLA rate is fixed for the full two-year SLA period.	The provision under Technical RFP Clause 1.25 shall remain applicable. The two-year SLA price shall remain frozen for the full two-year SLA period after expiry of the warranty period.
18	Technical RFP 3.2	No software or component manufactured or designed by India or Israel.	Clarify the required OEM certification wording and treatment of third-party components/code incorporated into otherwise eligible products.	The bidder shall provide an OEM/OEM-authorized agent certificate confirming that the proposed software and components are not designed or manufactured by India or Israel.
19	Technical RFP 18.1	Detailed SLA responsibilities and escalation procedures are to be mutually agreed at contract stage.	Provide minimum SLA terms/availability/penalties/escalation framework for equal pricing.	The bidder shall submit the required detailed SLA document, including responsibilities and escalation procedures, in accordance with Technical RFP Clause 18.1. The two-year SLA provisions, including maintenance support, updates, patches debugging and fault rectification, shall be as specified in Clause 18.2. For further clarification Refer, Clause 18.1 & 18.6.
20	Additional SCC opening statement	States actual conditions may vary at contract signing with most advantageous bidder.	Clarify that material requirements affecting price/scope will not be altered after bid closing except as legally permissible and mutually documented.	Additional BDS Clause No. 33 and 34 as quoted are self-explanatory.