

S. No	Clause Reference	Bid Document Statement	Required Clarification	PAA Response
1	BDS Clause 10 / ITB 17.1; Additional BDS Clause 1(g); PAAF-S-103 & PAAF-S-103A	BDS / Additional BDS prescribe bid validity of 180 days, whereas both the Technical and Financial I/T Forms state 'Bid Validity 90 Days'.	Please confirm the applicable bid validity period and whether the pre-printed 90-day validity in the I/T Forms may be amended to 180 days without being treated as alteration of a prescribed form.	Bid Validity Period is 180 days. Will be corrected in I/T form via addendum.
2	Items/Lots - Delivery Schedule; Technical Specification Clauses 2.1-2.2; PAAF-S-103	Items/Lots and the detailed technical scope identify Islamabad International Airport (IIAP) as the deployment / integration site. However, the Technical I/T Form states installation and commissioning at JIAP Karachi.	Please confirm the definitive installation / deployment location and issue a corrected I/T Form, if required.	The location is IIAP Islamabad. Will be corrected in I/T form via addendum.
3	ITB Clauses 3.1-3.4; Additional BDS - ITB Clause 3(c)	Generic ITB permits participation through a Joint Venture, Consortium or Association, whereas the Additional BDS states that Joint Venture and Consortium are not allowed.	Please confirm whether JV / consortium / association participation is completely prohibited for this procurement and whether the generic ITB provisions are to be treated as not applicable.	Already covered / clarified at BDS Clause # 03.
4	ITB Clauses 3.9 and 5.2; Additional BDS - ITB Clause 5(c); Additional SCC Clause 47	Generic ITB allows subcontracting within specified limits, whereas the Additional BDS and SCC state that subcontracting is not allowed.	Please confirm whether all subcontracting is prohibited. Kindly also clarify whether OEM field services, freight/customs handling, BHS interface specialists, civil/electrical support and other ancillary service providers would be treated as subcontractors.	Already clarified / covered vide Additional BDS 5(c). The bidder having submitted the most advantageous bid shall be solely obligated to perform all the deliveries and installation services as required in the bidding document and eventual contract agreement.
5	Request for Bids Clause 4; ITB Clause 18; Additional BDS - ITB Clause 18(a); Form 9	The generic bidding document provides for Bid Security or Bid Securing Declaration and includes a Bid Securing Declaration form, whereas the Additional BDS expressly states that Bid Securing Declaration is NOT allowed.	Please confirm that only the prescribed Bid Security instrument is acceptable and that the Bid Securing Declaration form is not applicable to this procurement.	Already clarified in BDS Clause No.11, Annexure-F Sr.17, Additional BDS Clause 11(e). Detailed elaboration in Additional BDS 18.
6	Request for Bids Clause 6; BDS Clause 12 / ITB 20.1; Annexure-F Clause 2	RFB/BDS state that bids are to be submitted through EPADS and manual bid submission is not entertained, except physical submission of original Bid Security. Annexure-F also instructs bidders to submit physical copies of Technical and Financial proposals in sealed envelopes for the evaluation team's assistance.	Please clarify whether physical copies of Technical and Financial proposals are mandatory, optional, or not required. If mandatory, please confirm the consequence of non-submission of such assistance copies.	Already clarified / Covered vide clause 02 of Annexure F and Additional BDS Clause 20(a). Copy of Bid required for assistance of PAA Evaluation team.
7	ITB Clause 8.2; BDS Clarification Date; Additional BDS - ITB Clause 8(a); I/T Form Note (b)	Generic ITB permits clarification requests up to three days before the bid deadline, while the Additional BDS / I/T Forms prescribe seven days and the BDS specifies 18 August 2026.	Please confirm the final and binding deadline for submission of clarification queries.	Already clarified / covered vide BDS Clause 04 and Additional BDS Clause 08.
8	ITB Clause 8.2; Additional BDS - ITB Clause 8(b)	Generic ITB states that PAA will respond to clarification requests within three working days. The Additional BDS states that PAA shall not be bound to respond within three days and will respond within a reasonable time.	Please clarify the latest date by which material clarifications / addenda will be issued so that bidders have adequate time to incorporate them into the bid.	Already clarified / covered vide BDS Clause 04 and Additional BDS Clause 08.
9	Additional BDS Clause 1(e); SCC - GCC 23 / SCC Clause 20(c); Technical Specification Clause 19.2(a)	Warranty commencement is described as being from SAT Certificate and CRV, from CRV / installation / commissioning, or from successful SAT in different sections.	Please confirm one definitive event/date from which the two-year warranty period will commence.	The two-year warranty period shall commence from the date of successful site acceptance test (SAT).
10	Technical Specification Clause 19.2(b); Technical Specification Clause 1.25	Technical specification requires a two-year SLA effective from successful SAT, while another clause requires a separately quoted optional two-year SLA beyond the warranty period.	Please clarify whether the two-year SLA under Clause 19.2(b) is included within the two-year warranty period and included in the equipment price, and whether Clause 1.25 refers only to an optional post-warranty SLA.	Bidders shall quote the amount for the SLA separately. However .The decision to opt for the said optional SLA shall remain at the sole discretion of PAA.
11	SCC - GCC 23 / SCC Clause 20; Technical Specification Clause 1.26	SCC requires the 10% Performance Bond / Security to remain valid through completion of the warranty period, whereas the Technical Specification requires validity until three months beyond warranty and links release to a possible subsequent spares / consumables / SLA contract.	Please confirm the exact Performance Bond validity and release condition applicable to the equipment contract.	Already covered / clear at Sr. 1.26 of Operational and Technical Specifications/Compliance Sheet. For SCC, already specified in the bidding documents, that a sample contract document is attached which will be finalized at the time of award of contract with the most advantageous bidder in line with the bidding documents and submitted bid.
12	Technical Specification Clause 1.24	Financial evaluation is based on 80% weightage for main equipment and 20% for spares and consumables, while spares/consumables are excluded from the main equipment contract award price.	Please provide / confirm the standardized list, quantities and evaluation period for spares and consumables to ensure like-for-like financial comparison among all bidders.	The requirement pertains to lifecycle costing of spares and consumables. Since the type and requirement of spares/consumables vary depending upon the OEM and offered equipment, no standardized list or quantities are prescribed. The bidder shall quote the unit price (Qty. 01) for each applicable spare and consumable recommended for the offered system, for evaluation purposes.
13	Evaluation Criteria; Technical Specification Clause 4.11; Clause 1.25	Technical evaluation requires 100% compliance and 100/100 passing marks, while certain technical features and the	Please confirm that items expressly marked 'optional' are excluded from the 100% mandatory technical compliance / pass-fail requirement, and indicate how such items should be marked in the compliance sheet.	Items specifically marked as "Optional" are excluded from the mandatory technical

		post-warranty SLA are identified as optional.		compliance/pass-fail requirements and shall not form part of the bid evaluation.
14	Technical Specification Clauses 2.1-2.3	The bid requires a site-specific survey and integration with the existing IIAP Leonardo BHS / PLC / I/O / communication environment, while PAA reserves the right to change deployment locations anywhere in Pakistan without change in contract price.	Please clarify whether the quoted price is to cover relocation to any PAA airport irrespective of site-specific integration requirements, or whether additional site-specific works outside the surveyed IIAP baseline will be addressed separately.	The bidder shall quote the price as specified in the bidding documents. Any cost associated with relocation and site-specific integration of the equipment shall be within the bidder's scope and no additional payment shall be admissible on this account.
15	Technical Specification Clause 1.23; Clause 2.2	Bidder is required to provide all hardware, software, licenses, accessories, interfaces, cables, installation materials and incidental items required for complete installation / integration, whether specifically listed or not.	Please provide or confirm the interface responsibility matrix / available BHS interface information and clarify the reasonable boundary of bidder responsibility for items not expressly identified in the bidding document.	The bidder is required to coordinate with PAA and ASF IIAP teams during the site survey for obtaining all available site-specific information and interface requirements. Complete installation, integration and commissioning, as specified in the bidding documents, shall remain within the bidder's scope.
16	Technical Specification Clauses 1.18-1.19	The offered equipment must be the 'latest available OEM model' and the offered model/equipment must have been successfully deployed and operational at airports in at least 10 countries.	Please define 'latest available OEM model' and the acceptable documentary evidence for the 10-country operational deployment requirement, including whether variants of the same model are acceptable.	The bidder shall quote the latest available compliant model of the OEM, with the offered model having been successfully installed/deployed at airports in at least 10 countries. Any verifiable documentary evidence, including Completion Certificates, Purchase Orders (POs), or equivalent documents, shall be acceptable as evidence of compliance
17	Technical Specification Clause 3.1	Mandatory compliance is stated as EC/EU aviation-security compliance and inclusion on the TSA qualified visual image technology list.	Please specify the exact certification / approval designation, current revision or standard, and acceptable OEM documentary evidence required for compliance.	The offered equipment shall be EU/EC compliant or TSA compliant, as specified in the bidding documents.
18	Technical Specification p.119 - origin restriction requirement	The document states that goods will not be accepted if any software or component is manufactured or designed by India or Israel, and requires an OEM certificate.	Please clarify the intended scope of 'software or component' and 'designed', and provide the required OEM declaration wording / level of supply-chain certification.	The bidder shall provide an OEM/OEM-authorized agent certificate confirming that the proposed software and components are not designed or manufactured by India or Israel
19	Technical Specification Clause 19.3; Clause 1.24	During warranty, all spares, critical spares and consumables required for uninterrupted operation are to be supplied at no additional cost, while separate spares/consumables prices are also required for financial evaluation.	Please distinguish the warranty-included items from post-warranty spares / consumables to be priced for evaluation and future purchase, and provide the applicable quantities.	During the warranty period, the equipment shall be fully covered against hardware/software defects, failures and malfunctions, as specified in the bidding documents. For bid evaluation and future procurement requirements, the bidder shall quote the unit price of all applicable spares, critical spares and consumables.
20	Additional SCC - GCC 32.1 / 32.2; Additional SCC Clause 42	Payment provisions indicate payment after receipt/SAT with complete documents, while milestone payments may also be mutually agreed before contract signing; advance payment may be requested subject to PAA approval and bank guarantee.	Please confirm the intended payment schedule / milestones applicable for bid pricing and contract execution.	Advance payment is generally <u>not</u> granted. As per general practice, the payment is released only <u>after</u> complete delivery, installation, commissioning, training and all other requirements specified in the contract agreement (issuance of Final SAT and Training certificate). However, payment milestones may be defined in the contract with mutual consent and subject to acceptance / approval of PAA prior to contract signing with the most advantageous bidder.
21	Technical Specification Clause 1.25; Clause 1.26	Optional two-year post-warranty SLA price is to remain frozen for one year after warranty expiry, while the Performance Bond provision allows PAA to decide whether to purchase spares/consumables/SLA after warranty.	Please confirm the period within which PAA may exercise the optional SLA / spares arrangement, the commencement date of the post-warranty SLA, and the duration of the price-freeze obligation.	The provision under Technical RFP Clause 1.25 shall remain applicable. The two-year SLA price shall remain frozen for the full two-year SLA period after expiry of the warranty period.
22	Additional BDS Clause 1(d); Technical Specification Clauses 18.2-18.3	Overall FAT, training, delivery, installation, testing and commissioning are to be completed within 90 days, while a 30-day period is allowed for correction following failure of SAT / tests.	Please clarify whether the 30-day rectification period is within the overall 90-day completion period or is additional, and how delay / liquidated damages will be applied during rectification and retesting.	The bidder will be responsible to ensure complete SAT activities within the stipulated delivery time. In case of any issues during SAT, the bidder shall be responsible for rectification of the same. However, the rectification shall be completed within the stipulated delivery period, otherwise, penalty actions as per contract will be applied. Successful SAT has to be completed by the bidder within the stipulated delivery period.
23	Request for Bids - Ref. P66794; Additional BDS Clause 1(c) - Ref. HQPAA/1992/371/XXLN	The bidding document uses both P66794 and HQPAA/1992/371/XXLN as procurement references.	Please confirm the reference(s) to be quoted on all bid forms, Bid Security / Bank Guarantee, correspondence and physical envelopes to avoid administrative discrepancy.	Use reference HQPAA/1992/371/XXLN.