

Section V. Evaluation and Qualification Criteria

EVALUATION CRITERIA

The Procuring agency/Employer shall evaluate the bids in accordance with the predefined evaluation and qualification criteria mentioned in this document. No other factors, methods, or criteria shall be used. The Bidder shall provide all the information requested in the Bidding Forms.

Wherever a Bidder is required to state a monetary amount, Bidders should indicate the currency prescribed in the BDS. In case of foreign currency, the weighted average customer exchange rates shall be taken from State Bank of Pakistan on that bid opening day. Any error in determining the exchange rates in the Bid may be corrected in accordance with ITB 29.

1. QUALIFICATION

The following qualification criteria apply to this procurement. The Procuring agency/Employer shall determine, to its satisfaction, whether the Bidder meets the qualifying criteria specified in this Section. Sub-contractor's experience and resources shall not be taken into account in determining the Bidder's compliance with the qualifying criteria. However, for a Joint Venture, the collective experience, resources, and financial soundness of all partners shall be considered for the criteria specified in Sub-Clauses 1.3 and 1.4 below.

Notwithstanding the above, the Procuring Agency reserves the right to verify or seek clarification of the information furnished by the Bidders. The Procuring Agency may reject any Bid for any misrepresentation made by any Bidder in, or pursuant to, their Bid or for any statement furnished in connection therewith, which is intended to be relied upon by the Procuring Agency and which is incorrect in any respect.

Eligibility and Qualification information described hereunder must be met by the legal entity(ies) comprising the Bidder, and not the Bidder's/JV partner's sister or parent companies, subsidiaries, or affiliates.

The Procuring Agency reserves the right to waive minor deviations if these do not materially affect the capability of a Bidder to perform the contract.

1.1 MANDATORY REQUIREMENTS

All Bidders shall provide the following mandatory information/documents. Bidders who do not meet any of the mandatory requirements listed below shall not be considered for detailed evaluation and shall be disqualified.

(a) Authorization

A duly executed Authorization Letter or Power of Attorney, authorizing the designated representative to sign and submit the Bid on behalf of the Bidder or, in the case of a Joint Venture (JV), on behalf of each JV partner. In the case of a Joint Venture, a separate Authorization Letter or Power of Attorney shall also be provided, designating an authorized representative of the JV to sign and submit the Bid on behalf of the JV as a whole. Such authorization shall be duly executed by the authorized representatives of all JV partners. [To be submitted as per the formats provided Bidding Forms.]

(b) Valid Registration with Pakistan Engineering Council (PEC)

(i) Local constructor(s) applying individually shall have valid registration with Pakistan Engineering Council in Category C-A. The firm must also hold the following minimum Specialization Codes relevant to the scope of work:

- CE-01 (Roads, Pavements & Drainage) – For access roads, aprons, and stormwater drainage.
- CE-02(ii) (Piling) – For ATC Tower Building Foundation Works.
- CE-10 (General Civil Engineering Works) – For general building construction.
- BC-01(ii) (Steel-framed Buildings) – For the structural steel frame of the ATC Tower and ARFF building.
- ME-01 (HVAC) – For Heating, Ventilation, and Air Conditioning systems.
- ME-02 (Fire Prevention Systems) – For the ARFF station fire suppression and alarm systems.
- ME-03 (Lifts, Escalators & Generators) – For lifts and backup generators.
- EE-03 (Building Automation & Energy Generation) – For integration of Building Management Systems (BMS).
- EE-04 (Low Voltage Installation) – For electrical distribution, lighting, and power.
- EE-07 (Telecommunication Installation) – For installation of CNS and telecommunication equipment.

(ii) Constructors may form a Joint Venture (maximum three (3) JV partners) as follows:

- Local Constructor (Lead Partner) having valid PEC registration in Category C-A may form a joint venture with local constructor(s) having PEC registration in Category C-2 or above. The JV shall collectively possess all Specialization Codes listed in 1.1(b)(i) above.
- Foreign Constructor (Lead Partner) having valid PEC registration in Category FC-A may form a joint venture with local constructor(s) having PEC registration in Category C-2 or above. The JV shall collectively possess all Specialization Codes listed in 1.1(b)(i) above.

(c) Tax Registration

Provision of valid NTN/STRN Certificate from Federal Board of Revenue along with proof of being an active taxpayer (where applicable).

(d) Affidavits

Provision of the following affidavits (on non-judicial stamp paper of PKR 500) as per the standard format provided in the Bidding Forms:

- An affidavit to the effect that the Bidder is not currently blacklisted by any Procuring Agency, Government Department, Semi-Government Organization, or Autonomous Body.
- An affidavit to the effect that all documents, particulars, and information submitted with this Bid are true, correct, and complete, and nothing has been concealed or misstated.
- An affidavit confirming that all proposed equipment and necessary allied equipment shall be available in good working condition at the time of mobilization for the execution of Works.

- An affidavit to the effect that the Bidder has not been involved in, nor has indulged in, any corrupt, fraudulent, collusive, or coercive practices in the procurement of contracts.
- An affidavit to the effect that the Bidder is not presently involved in, nor has it been in the past, in any litigation or arbitration proceedings with any Procuring Agency. Should this be otherwise, the Bidder must provide full details in Form CON-2 "Litigation/Arbitration History".

1.2 CONFLICT OF INTEREST

The Bidder (including all members of a Joint Venture) must not be associated, nor have been associated in the past, with any consultant or other entity that has prepared the design, specifications, or bidding documents for this project, or was proposed as Engineer for the contract, over the last five (05) years. Any such association shall result in disqualification of the Bidder.

A Bidder may be considered to have a conflict of interest if they: are associated or have been associated, directly or indirectly, with a firm or any of its affiliates engaged by the Procuring Agency/Employer to provide consulting services for the preparation of design or technical specifications of these Works; have controlling shareholders in common; receive or have received any direct or indirect subsidy from any of them; have the same legal representative; have a relationship that puts them in a position to have access to information about or influence on the Bid of another Bidder; or have submitted more than one Bid in this process.

1.3 JOINT VENTURE (JV) REQUIREMENTS

A Joint Venture Bid must comply with the following requirements:

- The maximum number of members in a Joint Venture shall not exceed three (3) firms. Any Bid submitted by a JV with more than three members shall be disqualified.
- Each Bidder shall submit only one Bid, either individually or as a partner in a Joint Venture. A Bidder who submits more than one Bid, whether individually or as a JV partner, shall be disqualified and all Bids submitted by such Bidder shall not be considered for evaluation.
- The Joint Venture must collectively satisfy the financial and experience qualification criteria in Sub-Clause 1.4 below, for which purpose the relevant figures of each JV partner shall be aggregated to arrive at the JV's total capacity.
- One of the Joint Venture partners shall be nominated as the Lead Partner. This authorization shall be evidenced by submitting a power of attorney signed by the legally authorized signatories of all JV partners. The Joint Venture Agreement shall form an integral part of the Contract, if the Bid is accepted by the Procuring Agency. The JV Agreement must clearly indicate the division of works and responsibilities between the JV partners and their respective participation interests.
- The Bid shall be signed by all members of the JV so as to legally bind all partners, jointly and severally. The Bid shall be submitted together with a copy of the JV Agreement providing joint and several liability with respect to the contract.
- Any change in the composition of the JV after Bid submission shall not be permitted by the Procuring Agency and the Bid shall be liable for rejection.

1.4 DETAILED EVALUATION CRITERIA

After initial screening and confirmation of mandatory requirements, a detailed evaluation shall be undertaken using the following scoring criteria:

Category	Maximum Marks	Minimum Acceptable Marks (50%)
Financial Capability	300	150
Experience Capability	400	200
Personnel Capability	150	75
Equipment Capability	150	75
TOTAL	1000	700 (aggregate)

To qualify, Bidders must receive not less than fifty percent (50%) minimum acceptable marks in each category and achieve an aggregate of not less than seven hundred (700) marks. The Bidders are required to provide substantial documentary evidence in each case for marking under the Qualification Criteria. Where substantial evidence is not provided, marks shall not be awarded.

1.4.1 Financial Capability (Maximum: 300 Marks)

The Bidder shall demonstrate that it has access to, or has available, liquid assets, lines of credit, and other financial means sufficient to meet the cash flow requirements for the execution of the Works (Letter issued by Banks for showing sanctioned credit line). The Audited Balance Sheets of the last three (03) financial years (Forms FIN-3.1 and FIN-3.2) from a Chartered Accountant firm must be submitted and shall demonstrate the soundness of the Bidder's financial position, showing long-term profitability. Where necessary, the Procuring Agency may make inquiries with the Bidder's bankers, financial institutions, and auditors.

Marks shall be awarded under this category based on the following criteria:

Sr. No.	Description	Max. Marks	Criteria for Marks
(a)	Available Bank Credit Facility (latest)	100	Fifty (50) marks will be given if the available Bank Credit Line Limit is equal to PKR 1,000 million. Ten (10) additional marks will be given for every PKR 200 million increase in the Credit Line. Full marks (100) will be given if the Credit Line Limit is $\geq$ PKR 2,000 million. No marks will be given if the Credit Line Limit is less than PKR 1,000 million.
(b)	Average Working Capital Audited (from Financial)	100	Fifty (50) marks will be given if the Average Working Capital for last three years is equal to PKR 1,000 million. ten (10) additional mark will

Sr. No.	Description	Max. Marks	Criteria for Marks
	Statements of last three (03) years)		be given for every PKR 100 million increase in Working Capital. Full marks (100) will be given if the Average Working Capital is $\geq$ PKR 1,500 million. No marks will be given if the Average Working Capital is less than PKR 1,000 million.
(c)	Average Annual Turnover (from Audited Financial Statements of last three (03) years)	100	Fifty (50) marks will be given if the Average Annual Turnover for the last three years is equal to PKR 5,000 million. Ten (10) additional mark will be given for every PKR 500 million increase in Average Annual Turnover. Full marks (100) will be given if the Average Annual Turnover is $\geq$ PKR 7,500 million. No marks will be given if the Average Annual Turnover is less than PKR 5,000 million.
Total Marks Allocated		300	<i>No marks shall be awarded for financial capability below the specified minimum limits.</i>

1.4.2 Experience Capability (Maximum: 400 Marks)

Experience for similar/comparable projects completed (Forms EXP-4.1 and EXP-4.2) will be evaluated on the basis of the following marks. Bidders shall refrain from referring to the same project under multiple categories below, to ensure a comprehensive evaluation of the firm's capabilities across different domains.

Information regarding similar/comparable nature projects shall be supported by documentary evidence such as Letter of Award and Taking-Over Certificate/Defects Liability Certificate/Substantial Completion Certificate issued by the Client. No marks shall be awarded if such documentary evidence is not attached.

Sr. No.	Experience Capability	Max. Marks
1.	Projects of airport Building (e.g., ATC towers, terminal buildings) having a minimum project cost of PKR 2,000 million, successfully completed during the last ten (10) years. [50 marks for each successfully completed project]	100
2.	Projects of similar nature including piling works for high-rise buildings, successfully completed with a minimum project cost of PKR 1,000 million during the last ten (10) years. [50 marks for each successfully completed project]	100
3.	Projects including roads, bridges, runways, taxiways, and apron	100

Sr. No.	Experience Capability	Max. Marks
	works, successfully completed with a minimum project cost of PKR 3,000 million during the last ten (10) years. [50 marks for each successfully completed project]	
4.	Projects of similar nature executed on Steel Structure / pre-engineered building with at least 20,000 Sft foot print, successfully completed with a minimum project cost of PKR 300 million during the last ten (10) years. [50 marks for each successfully completed project]	100
Maximum Total Marks Allocated	<i>(Marks from individual categories are capped at the maximum for that category)</i>	400

1.4.3 Personnel Capability (Maximum: 150 Marks)

Personnel capability of key personnel to be deployed at site during execution (Forms PER-1 and PER-2) will be evaluated on the basis of the following marks. For foreign professionals, equivalent qualifications and relevant experience shall be acceptable, and PEC registration for foreign professionals shall not be required.

Marks for personnel shall be awarded on the basis of the following criteria. Information regarding educational qualification, total work experience, and specific work experience shall be supported by documentary evidence including: copy of educational qualification certificate/degree; PEC registration certificate (for engineers); detailed CVs signed by the personnel; and employment status with the Bidder (appointment letter/experience certificate). No marks will be given if supporting documents are not submitted. The proposed personnel must be available for deployment at the site during execution as per the project schedule and an affidavit to this effect shall also be submitted by the bidder.

Sr. No.	Personnel	Max. Marks
i.	Project/Construction Manager	20
ii.	Civil Engineer	20
iii.	Planning Engineer	20
iv.	Electrical Engineer	20
v.	Mechanical Engineer	20
vi.	HSE Officer (NEBOSH/OSHA Certified)	20

Sr. No.	Personnel	Max. Marks
vii.	Quantity Surveyor	20
viii.	Surveyor	10
Total Marks Allocated		150

Marks for each personnel position shall be awarded on the basis of experience as follows:

(i) Project/Construction Manager (Civil)

Must be a Bachelor's Degree holder in Civil/Electrical/Mechanical Engineering, registered with PEC.

Work Experience	Marks
More than 15 years total experience (with at least 5 years in a managerial role on high-rise or complex infrastructure projects)	20
>12–15 years total experience	15
>10–12 years total experience	10
Less than 10 years total experience	0
Total Marks (Maximum)	20

(ii) Civil Engineer

Must be a Bachelor's Degree holder in Civil Engineering, registered with PEC.

Work Experience	Marks
More than 10 years' specific experience in execution of building projects	20
>7–10 years	15
>4–7 years	10
Less than 4 years	0
Total Marks (Maximum)	20

(iii) Planning Engineer

Must be a Bachelor's Degree holder in Engineering registered with PEC, proficient in Primavera/MS Project.

Work Experience	Marks
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Work Experience	Marks
More than 15 years' total experience (specific experience in project planning for large-scale construction)	20
>12–15 years total experience	15
>10–12 years total experience	10
Less than 10 years total experience	0
Total Marks (Maximum)	20

(iv) Electrical Engineer

Must be a Bachelor's Degree holder in Electrical Engineering, registered with PEC.

Work Experience	Marks
More than 8 years specific experience in electrical systems for buildings/infrastructure	20
>5–8 years	15
>3–5 years	10
Less than 3 years	0
Total Marks (Maximum)	20

(v) Mechanical Engineer

Must be a Bachelor's Degree holder in Mechanical Engineering, registered with PEC.

Work Experience	Marks
More than 8 years specific experience in HVAC and firefighting systems	20
>5–8 years	15
>3–5 years	10
Less than 3 years	0
Total Marks (Maximum)	20

(vi) HSE Officer

Must hold NEBOSH IGC, IOSH, or equivalent certification.

Work Experience	Marks
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Work Experience	Marks
More than 8 years specific experience in construction safety	20
>5–8 years	15
>3–5 years	10
Less than 3 years	0
Total Marks (Maximum)	20

(vii) Quantity Surveyor

Must hold a Diploma of Associate Engineer in Civil or a Bachelor's Degree in a relevant field.

Work Experience	Marks
More than 8 years specific experience in quantity surveying/billing	20
>5–8 years	15
>3–5 years	10
Less than 3 years	0
Total Marks (Maximum)	10

(ix) Surveyor

Must hold a Diploma of Associate Engineer in Civil or a Certificate in Surveying.

Work Experience	Marks
More than 8 years specific experience in land/building surveying	10
>5–8 years	7
>3–5 years	5
Less than 3 years	0
Total Marks (Maximum)	10

1.4.4 Equipment Capability (Maximum: 150 Marks)

The Bidder shall own, or have assured access to (through rental, lease, purchase agreement, or other means), the following key equipment in full working order, and must demonstrate that, based on known commitments, these items will be available for deployment on the proposed contract at the time of mobilization. Points are awarded based on ownership or long-term lease

agreements. Documentary evidence such as ownership documents, rental/lease agreements, or letters of intent from equipment suppliers must be provided (Form EQU).

No marks shall be awarded for equipment below the specified minimum specifications. Equipment must be in good working condition and available for mobilization as per the project schedule.

Equipment Type & Characteristics	Unit	Min. Requirement	Own/Rental	Marks
Concrete Batching Plant (min. 30 cu.m/hr)	No.	1	Own/Rental	10
Concrete Pump (min. 30 cu.m/hr)	No.	1	Own/Rental	10
Motor Grader (min. 12 ft blade)	No.	2	Own/Rental	20
Excavator (min. 20-ton operating weight)	No.	2	Own/Rental	20
Piling Rig (for bored cast-in-situ piles, dia. >1100 mm & depth 25 meters)	No.	1	Own/Rental	10
Loaders/Backhoes (min. 2.5 cu.m bucket)	No.	2	Own/Rental	20
Transit Mixers (>6 cu.m capacity)	No.	2	Own/Rental	20
Mobile Crane (>30-ton, all-terrain, with load chart for 30 m height)	No.	1	Own/Rental	10
Dump Trucks (>6 cu.m capacity)	No.	4	Own/Rental	20
Asphalt Paver (min. 4 m paving width)	No.	1	Own/Rental	10
Total Marks Allocated				150