

1. Technical Evaluation Criteria (Quality – Max 100 Marks)

Sr.#	Evaluation Criteria	Max Marks	Scoring Criteria	Supporting Documents Required
1	Relevant Similar Projects (Civil, Furniture & Electrical Works)	20	• Successfully completed 05 or more similar projects during the last 05 years = 20 Marks • Successfully completed 3–4 similar projects = 10 Marks • Successfully completed 1–2 similar projects = 5 Marks	Completion Certificates / Work Orders / Contracts.
2	Compliance with BOQ & Technical Specifications	30	• Fully compliant with all BOQ items and technical specifications = 30 Marks • Minor deviations having no impact on functionality = 15 Marks • Major deviations but technically acceptable = 5 Marks • Non-Compliant = 0 Marks	Compliance Matrix along with catalogues/brochures and undertaking on company letterhead.
3	Project Execution Methodology & Work Schedule	20	• Detailed methodology with implementation schedule, resource deployment and quality plan = 20 Marks • Adequate methodology = 15 Marks • Basic methodology = 10 Marks • No methodology submitted = 0 Marks	Method Statement, Work Schedule (Gantt Chart) and Resource Plan.
4	Key Technical Staff	15	• Project Manager, Civil Engineer, Electrical Engineer and Site Supervisor meeting all requirements = 15 Marks • Minor deficiency in proposed staff = 10 Marks • Does not meet minimum requirement = 0 Marks	CVs, Degrees, PEC Registration (where applicable) and Experience Certificates.
5	Financial Turnover	15	• Average Annual Turnover PKR 100 Million or above = 15 Marks • PKR 70–99 Million = 10 Marks • PKR 40–69 Million = 5 Marks • Less than PKR 40 Million = 0 Marks	Audited Financial Statements for the last three years.
Total Technical Evaluation Score		100		

Minimum Qualifying Technical Score: Bidders scoring less than 70 out of 100 marks in the technical evaluation shall be declared technically non-responsive and their financial proposals shall not be opened/considered.

2. QCBS Weightage

Evaluation shall be carried out on Quality and Cost Based Selection (QCBS) method in accordance with PPRA Rules, with the following weightage assigned to Technical and Financial proposals:

Evaluation Component	Weight
Technical Score (Quality)	70%
Financial Score (Cost)	30%
Total	100%

3. Scoring Methodology

a) Technical Score (Ts):

$Ts = (\text{Marks obtained by the bidder} / 100) \times 70$

b) Financial Score (Fs):

$Fs = (\text{Lowest Financial Bid} / \text{Bidder's Financial Bid}) \times 30$

c) Combined/Total Score (CS):

$CS = Ts + Fs$

The bidder obtaining the highest Combined Score (CS) shall be recommended for award of contract, subject to post-qualification and satisfactory verification of documents.

4. General Notes

- Only bidders who are declared technically responsive (scoring 70 or above in technical evaluation) shall be eligible for financial evaluation.
- All technical scores shall be supported by documentary evidence as mentioned against each criterion; claims without supporting documents shall not be awarded marks.
- The Procurement Committee reserves the right to seek clarification from bidders during the evaluation process, in accordance with PPRA Rules.
- This evaluation criteria shall be read in conjunction with the Bill of Quantities (BOQ), technical specifications, and terms & conditions of the tender document.