

## **SECTION III: BID DATA SHEET**

### ***Bid Data Sheet (BDS)***

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

| <b>BDS Clause Number</b> | <b>ITB Number</b>    | <b>Amendments of, and Supplements to, Clauses in the Instruction to Bidders</b>                                                                                                                                                                |
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| <b>A. Introduction</b>   |                      |                                                                                                                                                                                                                                                |
| <b>1.</b>                | <b>1.1</b>           | Name of Procuring Agency:<br>PESHAWAR ELECTRIC SUPPLY COMPANY LIMITED (PESCO)<br><br>The subject of procurement is:<br>As provided on EPADS<br>Period for delivery of goods: 90 days from the issuance of PO                                   |
| <b>2</b>                 | <b>2.1 &amp; 2.2</b> | Financial year for the operations of the Procuring Agency:<br>2026-27<br><br>Name of Project: as specified on EPADS<br><br>Name of financing institution: PESCO<br><br>Name and identification number of the Contract:<br>As provided on EPADS |
| <b>3.</b>                | <b>3.1</b>           | Maximum number of members in the joint venture, consortium or association shall be: 02 (Two) Numbers                                                                                                                                           |
| <b>4.</b>                | <b>4.1</b>           | Ineligible country(s) are India and Israel/Notified by GOP                                                                                                                                                                                     |
|                          | <b>4.5</b>           | Demonstration of authorization by manufacturer:<br>Required                                                                                                                                                                                    |

## B. Bidding Documents

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| 5. | 7.2 | The number of documents to be completed                                                                                                                                                                                                                                       |
| 6. | 8.1 | The address for clarification of Bidding Documents is Peshawar Electric Supply Company (PESCO)<br>Office of Chief Engineer (Dev.) PMU PESCO Peshawar, PESCO H/Q, Shami Road Peshawar<br>Tel No.091-9211757, Email. <a href="mailto:pmupesco@gmail.com">pmupesco@gmail.com</a> |
|    | 8.5 | No Pre-bid meetings will be conducted. However, clarifications can be sought from Chief Engineer (Dev.) PMU PESCO not later than 07 days before the bid opening date.                                                                                                         |

## C. Preparation of Bids

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| 7. | 10.1     | The Language of all correspondences and documents related to the Bid is: English                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 8. | 11.1(b)  | Detail of sample(s) to be submitted with the Bid are: N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|    | 11.1 (h) | In addition to the documents stated in <b>ITB 11</b> , the following documents must be included with the Bid <ul style="list-style-type: none"> <li>a. Letter of Bid – Technical Proposal</li> <li>b. Bidder Information Form</li> <li>c. Bidder JV Members Information Form in case of JV</li> <li>d. Form of Bid Securing Declaration</li> <li>e. Delivery and Completion Schedule</li> <li>f. Schedule of Technical Data</li> <li>g. Schedule of Deviations from Technical provisions</li> <li>h. Integrity Pact</li> <li>i. Details of Pending Litigation on prescribed Form</li> <li>j. Manufacturer's Authorization</li> <li>k. Original Fixed Bid Security (Bid Bond)</li> <li>l. Bidder's/ Manufacturer's experience of supply record</li> <li>m. Bidder's/ Manufacturer's Performance record</li> <li>n. Bidder/JV has to attach "certificate of Quality and standards" on its letter head that offered Material shall be strictly as per WAPDA/NGC/IEC Standards (amended to date)</li> <li>o. The Bidder will have attached a declaration on Bidder Letter head that the Bidder (in case the Bidder is also Manufacturer) or Bidder and Manufacturer Both (In case the Bidder is not Manufacturer) have not defaulted/failed to supply Material against any contract agreement/Purchase Orders in WAPDA/DISCOs/NGC.</li> <li>p. Financial Statements as per Bid requirements</li> <li>q. Annual average Turnover over Data of last three years equal to or more <b>than Rs. 3.90 Million</b></li> <li>r. Schedule of prices in respect of the equipment</li> <li>s. Affidavit as per PESCO Procurement and Contract Policy Manual 2021.</li> </ul> |

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| 9. | 12.3 (c) | Other procurement specific documentation Requirements are:<br>1. Valid Type Test/ Prototype Reports where applicable as per NGC/WAPDA/PPMC/PESCO Specification (Amended to date)<br>2. Manufacturing/ Operational Experience |
|    | 12.4     | Spare parts required for Number of years of operation if specified in NGC Specification (Amended to date)                                                                                                                    |

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| 10. | 13.3 (b) | <p>The qualification criteria required from Bidders in <b>ITB 13.3(b)</b> is modified as follows:</p> <p>a) To be qualified for award, the Bidder shall meet the experience, capability and adequacy of resources as per criteria delineated herein below:</p> <p>1. <b><u>Contractual Experience Criteria</u></b><br/> experience of 100% of the tendered quantity of similar material, having similar or higher rating, supplied to DISCOs/NGC/PPMC/WAPDA/ GENCOs during the last five (05) years, under either a single contract or multiple contracts. Details in this regard should be submitted in the prescribed format given in standard forms of Bidding documents.</p> <p>The Bidder shall submit with the bid evidence duly stamped in this regard including inter alia copies (with English translation) of the contract agreement(s) and completion certificate(s)/delivery document(s) (bills of lading, inspection certificates etc.) for the contract(s). In case of JV, at least any one partner should fulfill the above mentioned experience pertaining to the individual's obligation (s) in respect of manufacturing or supplying as per JV agreement between the parties.</p> <p>2. <b><u>Manufacturing Experience Criteria</u></b><br/> The manufacturer must have at least 5 years' manufacturing experience of tendered material having similar or higher rating. Details in this regard should be submitted in the prescribed format given in standard forms of Bidding documents.</p> <p>The Bidder/manufacturer shall submit with the bid, copies (with English translation) of the contract agreement(s) and completion certificate(s)/delivery document(s) (bill(s) of lading, inspection certificate(s) etc.), duly notarized, for the contract(s). The Bidder is required to include with its Bid, documentation from the manufacturer of the goods, that it has been duly authorized to deliver, in Pakistan, the goods indicated in its Bid (In case the Bidder is not a Manufacturer).</p> <p>3. <b><u>Performance Criteria</u></b></p> <p>i. The offered material by the Bidder/Manufacturer/JV should have been in satisfactory operation for a continuous period of at least three years in any DISCO/NGC/WAPDA/GENCO prior to deadline for submission of Bids.</p> <p>ii. In above context, at least two (02) satisfactory operational certificates shall be submitted with the bid from the end user(s) i.e. DISCOs/NGC/WAPDA/GENCOs. of offered equipment/goods. The submitted operational certificate must indicate the name of the end user/client along with its contact address, phone numbers, fax numbers, web-site and e-mail addresses. The bidder must also submit with the bid the copies of contract agreements along with performance certificates (along with translation in English if original is in different language) for these supplies. Further, the summary of operational experience be provided as per standard forms of Bidding documents.</p> <p>4. <b><u>Supply Capacity</u></b><br/> The manufacturer shall provide the following</p> |
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|  |  | <p>information with the Bid to establish its capacity/capability to execute the order.</p> <ul style="list-style-type: none"> <li>i. Manufacturing Capacity</li> <li>ii. Orders in hand</li> <li>iii. Expected orders in pipe line</li> <li>iv. Implementation schedule of the orders in hand</li> </ul> <p>The manufacturing capacity of the Bidder should be at least equal to the sum of orders in hand, expected orders in pipeline and this order (if placed on it).</p> <p><b>5. <u>Financial Criteria of the Bidder</u></b></p> <p>The Purchaser will take into account the following criteria to verify the financial qualification of the Bidder.</p> <ul style="list-style-type: none"> <li>i. The Bidder has an average annual, turnover in the last three years equal to or more than <b>Rs. 25.00 Million</b> The bidder's net worth calculated as a difference between total assets and total liabilities must be positive for last three years and must be submitted with the bid. (Information to be submitted in standard forms of Bidding documents.</li> <li>ii. In case of JV the (leading partner minimum 50% of AATO &amp; remaining of other partner) has to have an average Annual Turnover in the last 3 years equal to or more than <b>Rs. 3.90 Million</b></li> </ul> |
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|     |                                       | <p><b>6. <u>Blacklisting and Debarment Certificate</u></b></p> <p>Bidder/tenderer will submit a certificate that the firm is Not blacklisted/ debarred by WAPDA/ DISCOs/ GENCOs/ NTDC as per PPRA rules at present.</p> <p>The Qualification of the Bidders will be based on meeting the minimum pass/fail criteria as demonstrated by the Bidders' responses in the respective Appendices.</p> <p>The above stated requirements are a minimum and the Purchaser reserves the right to request for any additional information. The Purchaser also reserves the right to reject the proposal of any Bidder, if in the opinion of the Purchaser the qualification details are incomplete, ambiguous or the Bidder is found not qualified to satisfactorily perform the Contract.</p> <p>The above stated Appendices should be completed as per prescribed format and submitted along with required attachments. The missing or incomplete information/documents render the bid substantially non-responsive. In this regard, the Purchaser does not have an obligation to request any document/certificates.</p> <p>The bidder is required to include with its Bid, documentation from the manufacturer of the goods that it has been duly authorized to deliver, in Pakistan, the goods indicated in its Bid in case of the Bidder is not Manufacturer.</p> |
| 11. | 15.7<br>(a) (iii), (iv)<br>(optional) | The Price Quoted shall be on FCS Basis.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|     | 15.9                                  | The price shall be fixed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 12. | 16.1 (a)                              | a) The quoted price shall be in Pakistani Rupees.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|     | 16.2                                  | N/A.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 13. | 17.1                                  | <u>The Bid Validity period shall be 90-days.</u> as specified on EPADS.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 14. | 18.1                                  | The Bid Security as specified<br>The currency of the Bid Security shall be: Pakistani Rupees and the original will be submitted by the Bidder in Hard in the office of Chief Engineer (Dev) PMU PESCO Peshawar on the date of Bid opening before Bid Opening Time.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 15. | 18.3                                  | The Bid Security shall be in the form as specified on EPADS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 16. | 18.3 (c)                              | Other forms of security are N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 17. | 19.1                                  | Alternative Bids to the requirements of the Bidding Documents will not be permitted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 18. | 21.1                                  | The E-Bid shall be submitted on EPADS with all the attachments as required in bidding documents. No hard copy is required                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|     | 21.2                                  | Written confirmation of authorization are:[list acceptable confirmation of authorizations]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

### D.Submission of Bids

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| 19. | 22.2 (a) | Bids shall be submitted on EPADS Version-2 as per PPRA rules                   |
| 20. | 22.2 (b) | Title of the subject Procurement or Project name: <b>As specified on EPADS</b> |
| 21. | 23.1     | The deadline for Bid submission is as specified on EPADS                       |

### E. Opening and Evaluation of Bids

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| 22. | 26.1 | The Bid opening shall take place on EPADS at: Chief Engineer (Dev) PMU PESCO, PESCO H/Q Shami Road Peshawar |
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| 23. | 32.2                               | <p>The currency that shall be used for Bid evaluation and comparison purposes to convert all Bid prices expressed in various currencies is: <b>N/A</b></p> <p>The source of exchange rate shall be: N/A</p> <p>The date of exchange rate shall be: N/A</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 24. | 35<br><br><br><br><br><br><br>35.1 | <p><b>Evaluation Techniques</b></p> <p><b>Least Cost Based Selection (LCBS)</b></p> <p>After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), and having lowest evaluated cost (or financial proposal) shall be considered highest ranked bid.</p> <p><b>After opening of tender if established that cartel/Pool rates received then PESCO reserves that right to scrap the tender and invite fresh tenders, however, if lowest tender rate is quoted by two or more bidders then tender will be scrapped. Quoting of same rates by bidders other than the lowest bidder will not effect on proceeding of tender. In case of Lots in tender, comparison will be made on Lot wise basis &amp; if lowest rate is quoted by two or more bidders in the same Lot then Lot will be scrapped.</b></p> |

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| 25. | 33.4 (h)         | Other specific criteria are N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 26. | 33.5 (a)         | N/A.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 27. | 33.5 (b)         | Delivery schedule. <b><u>90 days from issuance of Purchase order.</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|     | Option (i)       | N/A.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|     | Option (ii)      | N/A,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|     | Option (iii)     | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 28. | 33.5 (c)<br>(ii) | Deviation in payment schedule N/A.<br>Annual interest rate. N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 29. | 33.5 (d)         | Cost of spare parts. N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 30. | 33.5(e)          | Spare parts and after sales service facilities in Pakistan.<br><i>As per NTDC Specifications</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 31. | 33.5 (f)         | Operating and maintenance costs.<br><br>Factors for calculation of the whole life cost:<br><br>i) number of years for whole life cycle <i>as per NGC Specification</i><br>ii) operating costs <i>as per NGC Specifications/policy</i><br>iii) maintenance costs <i>as per NGC Specifications/policy</i><br>and<br>iv) rate, as a percentage, to be used to discount all annual future costs calculated under (ii) and (iii) above to present value.<br><br><b>or</b><br>Reference to the methodology specified in the Technical Specifications or elsewhere in the Bidding Documents. |
| 32. | 33.5 (g)         | Performance and productivity of equipment.<br><br><i>As Per NGC/WAPDA/PPMC/PESCO Specification/Policy</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 33. | 33.5 (h)         | Specific additional criteria to be used in the evaluation and their evaluation method or reference to the Technical Specifications. As per NGC/PESCO/WAPDA Specification and Policy                                                                                                                                                                                                                                                                                                                                                                                                   |
| 34. | 33.6             | Bid must be for full tender quantity and in case of Lot, the bid must be for full Lot quantity, less quantity will not be accepted. Evaluation and comparison of bids will be for whole quantity of tender/lot (if material is offered in Lots). Bids not covering the entire equipment included in the tender/lot shall be                                                                                                                                                                                                                                                           |

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|                             |      | considered non-responsive and not considered for further comparison.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 35.                         | 34.1 | <p>a) Domestic preference to apply.</p> <p>Preference to domestic or national Bidders, Suppliers, Manufacturers, Contractors shall be provided in accordance with policies of the Federal Government and/or in accordance with the regulations issued by the Authority (PPRA).</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>F. Award of Contract</b> |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 36.                         | 40.1 | <p>The invitation to tender is without engagement and the purchaser before placing the purchase order/ contract agreement reserves the rights:</p> <ul style="list-style-type: none"> <li>(i) To scrap the tender.</li> <li>(ii) To increase/decrease the quantity as per requirement/availability of funds.</li> <li>(iii) To delete any item.</li> </ul> <p>The purchaser will have the right to enhance the quantity of material/equipment indicated in the contract/PO during the currency of the contract provided that the cost of additional material/equipment does not exceed by an amount of 15% of the total value of original contract as per PPRA Rule.</p> <p>The purchaser may issue repeat orders not exceeding 15% of the original procurement as per PPRA rule.</p> |

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| 37. | 43.1 | The Performance Security (or guarantee) shall be 10% of the contract price including GST          |
| 38. | 43.2 | The Performance Security (or guarantee) shall be in the form of Bank Guarantee / CDR/ Bank Draft. |
| 39. | 44.1 | The Advance Payment if essential shall be limited to<br><b>N/A</b>                                |
| 40. | 44.2 | Maximum amount of Advance payment shall be <b>N/A</b>                                             |
| 41. | 45.1 | Arbitrator shall be appointed by mutual consent of the both parties.                              |

## F. Review of Procurement Decisions

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| 42. | 49.1 | The address of the Procuring Agency: Peshawar Electric Supply Company (PESCO)                                                                                                                                                    |
|     |      | <b>As specified on EPADS</b><br>The Address of PPRA to submit a <b>copy</b> of grievance:<br>Appellate Committee, Public Procurement Regulatory<br>Authority 1 <sup>st</sup> Floor, FBC Building, G-5/2, Islamabad,<br>Pakistan. |

## **Section IV. Eligible Countries**

All the bidders are allowed to participate in the subject procurement without regard to nationality, except bidders of some nationality, prohibited in accordance with policy of the Federal Government.

Following countries are ineligible to participate in the procurement process:

1. India
2. Israel

PESCO