

## INSTRUCTIONS TO BIDDERS

1. The invitation to bids shall contain the name of work to be carried out as well as the date for submitting and opening the bids and the time allowed for carrying out the work; also the amount of *bid security* to be deposited with the bid. Copies of the specifications, designs and drawings and any other documents required in connection with the work signed for the purpose of identification by Pakistan Airports Authority (PAA) shall also be open for inspection by the Contractor at the office of the Additional Director / Project Manager / Divisional Engineer during office hours.
2. Where a bid is being submitted by a firm, it must be signed separately by each partner thereof, or in the event of the absence of any Partner, it must be signed on his behalf by a person holding a power of attorney authorizing him to do so, such power-of-attorney to be produced with the bid and a Photostat of the Partnership Deed should accompany the bid.
3. Where a firm of Contractors is an incorporated company registered under the Companies Act, the Contractors shall furnish the following documents:
  - a) Memorandum and Articles of Association together with a copy of certificate of incorporation.
  - b) In case the Contract is to be signed by one of the Directors of the Contractor's Company, a certified copy of the resolution of the Board of Directors or a Photocopy of the General Power of Attorney executed by the Company authorizing such Directors to enter into and sign the Contract with PAA.
4. The memorandum of work and the schedule of materials to be supplied by the PAA and their issue rates, shall be filled, and completed in the office of Divisional Engineer before the bidding document is uploaded on EPADS.
5. The bidder shall also produce a certificate of registration with the Income Tax Authority, and proof of being Active Taxpayer and attach it with the bid.
6. Bidders may request clarification of the Bidding Documents by sending a written query to the PAA through EPADS. The PAA may, if deemed appropriate, respond to the request at least two days before the bid submission deadline.
7. PAA may, at its discretion convene a pre-bid meeting to provide clarifications on the Bidding Documents. If held, the date, time, and venue of the meeting shall be specified on the EPADS. Bidders are encouraged to submit any queries in writing no later than seven (7) days prior to the scheduled meeting. The minutes of the meeting, including all questions raised and responses provided, shall be promptly circulated to all recipients of the Bidding Documents.
8. Bidders are advised to visit and inspect the Site and its surroundings at their own risk and cost, and to conduct all necessary due diligence to obtain sufficient information for the preparation of their bids and execution of the Contract. PAA shall permit such visits, subject to prior coordination; however, bidders and their representatives shall enter the site entirely at their own risk and shall indemnify and hold harmless the PAA, its personnel, and agents from any liability, loss, damage, injury, or expense arising from or related to such visits.
9. PAA may amend the Bidding Documents at any time before the bid submission deadline, either on their own or in response to a bidder's request for clarification, by issuing a written addendum. Each addendum will become part of the Bidding Documents and will be shared with all purchasers, who must acknowledge receipt in writing. If needed, PAA may extend the bid submission deadline to allow bidders sufficient time to consider the changes.
10. Bidders who propose any alteration in the work specified in the said form of an invitation to bid, or in the time allowed for carrying out the work, or which contain any other condition of any sort,

will be liable to rejection. No single bid shall include more than one work, but Contractors who wish to bid for two or more works shall submit a separate bid for each work.

11. No alterations or additions shall be made by the Contractor in the schedule of quantities and rates must be filled in ink (blue or black) or typed out both in figures and words clearly and legibly in the columns provided in the schedule of Quantities. All corrections must be signed by the Contractors.

12. Bidders shall not be reimbursed any cost of any kind whatsoever incurred by them in connection with preparation and submission of their Bids.

13. Arithmetical errors in the bid will be rectified on the following basis:

- a) If there is a discrepancy between the amounts in figures and in words, the amount in words will govern; and if there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern, unless in the opinion of the PAA there is an obviously gross misplacement of the decimal point in the unit rate, in which case the line item total as quoted will govern and the unit rate will be corrected.
- b) If the bidder quotes different rates for the same items across sub-heads, or attaches page(s) containing items with varying rates for the same item(s), the lowest unit rate will be considered for evaluation.
- c) If the bidder does not accept the corrected / evaluated amount of bid, their bid will be rejected, and bid security shall be forfeited.

14. Bids shall be accompanied by a Call Deposit Receipt, Pay Order, or a Banker's Cheque of the amount given in the Memorandum as Bid Security. The Bid Security shall be returned to the unsuccessful bidders, after the work has been awarded.

15. The quoted bid rates or amounts shall be inclusive of all taxes (but excluding provincial sales tax on services), duties, and cess, etc as applicable fourteen (14) days prior to the date of bid opening, and no claim on this account shall be entertained by PAA.

16. The completed Bid form shall be submitted in accordance with the instructions prescribed by PPRA for submitting electronic bids through EPADS on or before the closing date and time. Electronic bids will be opened by using EPADS on the same day 30 minutes after bid closing time.

17. Original bid submitted electronically shall also be submitted physically along with *Bid Security* in a Sealed Envelope and addressed and delivered in person or sent by Registered post / courier so that it reaches well in time before the opening date, as notified by the PAA. The sealed envelope shall have the name of work, as mentioned in invitation to bids, written on top of it. In case of any discrepancies between the bid submitted physically and on EPADS, the latter shall prevail. The instrument of Earnest Bid Security shall compulsorily be submitted in physical form on the opening date and time, whereas submission of the bid physically is recommended but not mandatory.

18. When a bid is accepted, a receipt for the *bid security* forwarded therewith shall thereupon be given to the Contractor. In the event of a bid being rejected the *bid security* forwarded with such unaccepted bid shall thereupon be returned to the Contractor.

19. The receipt given by an accountant or clerk for any money paid by the Contractor will not be considered as an acknowledgement of payment to the PAA and the Contractor shall be responsible for seeing that he procures a receipt signed by the Divisional Engineer or his authorized officer.

20. Bids will be opened and read in public on the date and time for the opening. Bids whose bid security is received after the time set for receipt shall be rejected. Bidders who submit their bid security, but their bids are not uploaded on EPADS or fail to show on EPADS will be considered and held as non-participants.

  
**Engr. Bakhtiar Khan**  
Divisional Engineer E/M  
Quetta Div. PAA QIAP

21. Additional Director / Project Manager / Divisional Engineer or his duly authorized representative shall open bids in the presence of intending Contractor who may be present at the time and will enter the amounts of all the bids in a Comparative Statement in a suitable form.
22. PAA reserves the rights to postpone the date or time of submission and opening of Bids. Should the date of opening the Bids be postponed, PAA shall give notice of such postponement.
23. The bid shall remain valid for a period of One Hundred & Twenty (120) days from the date of bid opening. In exceptional cases, before this period expires, PAA may request an extension—no longer than the original validity period. Bidders may refuse to extend the bid validity without losing their Bid Security. Those who agree must extend the Bid Security accordingly but cannot change their bids.
24. PAA is not bound to award the Contract to the lowest or to any Bidder and reserves the right to reject any or all Bids and to waive any formalities in the Bids received such as deviations in the use and presentation of the specified Bidding Documents and forms, if it appears to be in the interest of the PAA.
25. Bid shall be accepted by the competent officer of PAA. The acceptance of the Bid shall bind the Bidder to execute the Contract Agreement within the specified period failing which the Bidder shall forfeit his Bid Security not as penalty, but as liquidated damages.
26. For works costing more than Rs. 10 Million, the Contractor shall furnish to the PAA within fourteen (14) days after receipt of Letter of Acceptance, a Performance Security in the form of an irrevocable Bank Guarantee from the Banks approved by PAA (as per the list provided in Appendix-E to Bidding Documents) for an amount equaling to five percent (5%) of the total amount of bid at the time of signing the agreement. The irrevocable Performance Security shall have validity till thirty (30) days after the date of final completion of works. The bond for Performance Security shall be executed on non-judicial stamp paper of appropriate value.
27. For works costing more than Rs. 65 Million, the Contractor may be given a Mobilization Advance of up to 10% of the bid cost by PAA on production of an irrevocable bank guarantee of an equivalent amount from Banks approved by PAA (as per the list provided in Appendix-E to Bidding Documents). The same will be recovered at the rate of 10% of gross amount of the running bills of the Contractors.
28. Prior to engaging in the bidding process, the bidders should at their own cost, read and acquaint themselves with the PAA's procedure for blacklisting of contractors and suppliers available on PAA website: (<https://paawebadmin.paa.gov.pk/media/fdpcknji/caao-003-escv.pdf>)



**Engr. Bakhtiar Khan**  
Divisional Engineer E/M  
Quetta Div. PAA QIAP

## MEMORANDUM

- |                                                         |                                                                                                                                                  |
|---------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| a) <b>Name of Work</b>                                  | <u>REPAIR AND RESTORATION OF QTY-02,<br/>200KVA TRANSFORMERS INSTALLED AT<br/>SSR/EVHF LAKPASS STATION, QUETTA</u>                               |
| b) <b>General Description of Works</b>                  | <u>The Transformers are to be dismantled and<br/>transported to a workshop for repair, rewinding<br/>and complete servicing.</u>                 |
| c) <b>Bid shall be enclosed with (Bid<br/>Security)</b> | Call Deposit Receipt, Pay Order, or a Banker's<br>Cheque from a scheduled Bank in Pakistan, of<br>an amount mentioned in the invitation to bids. |
| d) <b>Security Deposit (including Bid<br/>Security)</b> | Five per cent (5%) of the Contract Price.                                                                                                        |
| e) <b>Deduction of Income Tax</b>                       | As per Income Tax Ordinance 2001 amended<br>from time to time.                                                                                   |
| f) <b>Time allowed for the work</b>                     | <b><u>45 days</u></b> (from the date of written order to<br>commence)                                                                            |
| g) <b>Bill of Quantities</b>                            | As per attached schedule.                                                                                                                        |

  
**Engr. Bakhtiar Khan**  
Divisional Engineer E/M  
Quetta Div. PAA QIAP