

Expression of Interest

CONSULTANCY SERVICES FOR EXPANSION OF JINNAH TERMINAL COMPLEX [JTC] AND ALLIED AIRSIDE & LANDSIDE FACILITIES AT JINNAH INTERNATIONAL AIRPORT (JIAP), KARACHI (Consultancy Services)

International

Single Stage-Two Envelope



September 09, 2026

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Table of Contents

Instructions to Applicants	3
Pre-qualification Data Sheet	17
Prequalification Data Sheet (PDS)	18
Eligibility & Qualification Criteria	21
Evaluation Criteria	31
Annexure	30
Scope of Services	31
Evaluation Criteria	31
Letter of Application	31
Form A1	31
Form A2-A3	32
Form A4	32
Form A5	32
Form A6-A7	33
Form A8	33
Form A9	33
Procurement Forms	34
Additional Forms and Documents	37

INVITATION FOR PRE-QUALIFICATION

PROCUREMENT OF CONSULTANCY SERVICES

1. The **Pakistan Airports Authority (Planning & Development Directorate)** has reserved Funds for the procurement planned for FY **2026-27**. The **Pakistan Airports Authority (Planning & Development Directorate)** intends to apply part of the proceeds of this Fund to cover eligible payments under the contract for the "**CONSULTANCY SERVICES FOR EXPANSION OF JINNAH TERMINAL COMPLEX [JTC] AND ALLIED AIRSIDE & LANDSIDE FACILITIES AT JINNAH INTERNATIONAL AIRPORT (JIAP), KARACHI**" with the reference of "**P115765**"
2. The **Pakistan Airports Authority (Planning & Development Directorate)** intends to pre-qualify consulting firms / consultants for subsequent issuance of Request for Proposals (RFP), and sign the contract agreement(s) with the selected consultant(s) following the selection process.
3. The objective of the intended pre-qualification is the provision of "**CONSULTANCY SERVICES FOR EXPANSION OF JINNAH TERMINAL COMPLEX [JTC] AND ALLIED AIRSIDE & LANDSIDE FACILITIES AT JINNAH INTERNATIONAL AIRPORT (JIAP), KARACHI**" through engagement of qualified consultants, and the purpose of this Pre-qualification Notice is to provide basic information to enable potential applicants to decide whether or not to respond to this Pre-qualification Notice.
4. Only the pre-qualified applicants shall be invited to participate in the Request for Proposals (RFP) process, and it is expected that the RFP will be issued to the Pre-qualified Applicants.
5. The pre-qualification process is open to all **International** Applicants subject to fulfilling the eligibility requirements mentioned in the respective Pre-qualification Documents. Interested Applicants may obtain further information from the Pakistan Airports Authority (Planning & Development Directorate) through **EPADS v2.0** during office hours. A complete set of Pre-qualification Documents may be accessed by interested Applicants through **EPADS v2.0** at **<https://epads.gov.pk/opportunities/federal/procurements/115765>**.

6. The application, prepared in accordance with the instructions in the Pre-qualification Documents, must be submitted through **EPADS v2.0** on or before **Tuesday, October 13, 2026 11:00 AM**. E-applications will be opened using **EPADS v2.0** on the same day at **Tuesday, October 13, 2026 11:30 AM**. Manual submission of applications shall not be entertained. Applicants who have not yet registered on the new version of **EPADS v2.0** may register themselves at <https://vendors.epads.gov.pk/>. A tutorial to explain the registration process is available at <https://www.youtube.com/watch?v=MNW6T38v7tc>.

In terms of Rule 48 of Public Procurement Rules, 2004, a Grievance Redressal Committee (GRC) is notified for the subject procurement and the notification copy is available on the procuring agency's website and on Authority's website at (www.ppra.org.pk).

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Instructions to Applicants

A. General

B. Contents of the Prequalification Documents

Sections of Prequalification Documents

1. **Scope of Application**

1.1. In connection with the “**Invitation for Prequalification**”, the Procuring Agency, as defined in Section II (Prequalification Data Sheet abbreviated as PDS), issues this set of Prequalification Documents (PD) to prospective applicants (also hereinafter referred as Applicants) interested in submitting applications (also hereinafter referred as Applications) to determine the capacity and capability of the Applicant(s) for supply of Goods and Related Services incidental thereto as specified in Section VII (Schedule of Requirements).

2. **Source of Funds**

2.1. Source of funds is same as referred in Invitation for Pre-qualification.

3. **Fraud and Corruption**

3.1. The Procuring Agency requires that the Applicants /Bidders/ Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such agreements and contracts.

3.2. The Applicants/Bidders shall permit and shall cause their agents (whether declared or not), sub-contractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Procuring Agency to inspect all accounts, records and other documents relating to any, Application/Bid submission, Secondary Procurement process, and to have them audited by auditors appointed by the Procuring Agency.

3.3. Any communications between the Applicant and the Procuring Agency related to matters of alleged corrupt and fraudulent practices must be made in writing or in electronic forms that provide record of the content of

communication.

3.4. Procuring Agency will reject an application or bid or proposal, if it is established that the Applicant or the Bidder or Prosper was engaged in corrupt and fraudulent practices in competing for the contract.

3.5. Procuring Agency will also declare the Applicant as blacklisted in accordance with rules and predefined standard mechanism.

4. Eligible Applicants

4.1. An Applicant may be a private entity, a state-owned enterprise or institution subject to ITB 4.6, or any combination of such entities in the form of a joint venture (JV) under an existing JV agreement or with the intent to enter into such an agreement supported by a letter of intent.

In case of single (private or state-owned entity), it shall be liable for execution of all the provisions of the Contract Agreement.

In the case of a joint venture, all members shall be jointly and severally liable for the execution of all the provisions of the Contract Agreement (if signed b/w the Procuring Agency and the JV), in accordance with the Contract conditions that apply.

The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Prequalification process, Bidding process (in the event the prequalified JV submits a Bid) and during the period of contract agreement and contract execution (in the event the JV is awarded the Contract). Unless specified in the PDS, there is no limit on the number of members in a JV.

4.2. An Applicant may apply for Prequalification both individually, and as part of a joint venture, or participate as a subcontractor. If prequalified as a JV only, it will not be permitted to bid for the same contract as an individual entity. Bids submitted in violation of this provision will be rejected.

4.3. An Applicant and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that entity) may submit its Application for Prequalification either individually, as joint venture or as a sub-contractor among them for the same contract. However, if prequalified only one prequalified Applicant will be allowed to bid for the same contract.

All Bids submitted in violation of this provision will be rejected.

4.4. Applicants shall be considered to have a conflict of interest, if they participated as a consultant in the preparation of the design or technical specifications or have been hired or proposed to be hired by the Procuring Agency for execution of subsequent Contract Agreement. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with such professional staff of the Procuring Agency (or a recipient of a part of the funds) who:

4.4.1. are directly or indirectly involved in the preparation of the Prequalification Documents or Bidding Documents or specifications of Contract and/or the Prequalification or Bid evaluation process of such Contract; or

4.4.2. would be involved in the implementation or supervision of such Agreement t, unless the conflict stemming from such relationship has been resolved throughout the Procurement Process, Bidding.

4.5. An Applicant that has been declared debarred or blacklisted shall be ineligible to be prequalified to bid for such period of time and for such type of procurement for which he has been declared debarred or blacklisted. The list of debarred firms and individuals is available at PPRA's website.

4.6. An Applicant shall provide such documentary evidence for determining the eligibility of the Applicant to the reasonable satisfaction of the Procuring Agency.

5. Eligibility (in terms of Nationality)

5.1. Applicants may be ineligible if they are nationals of ineligible countries as indicated in Section V.

B. Contents of the Prequalification Documents

6. Sections of Prequalification Documents

6.1. This set of Prequalification Documents consists of Parts 1 and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with ITA 8.

PART 1 Prequalification Procedures PART 2 Supply Requirements

6.2. Section I - Instructions to Applicants (ITA)

6.3. Section II - Prequalification Data Sheet (PDS)

6.4. Section III - Qualification Criteria and Requirements

6.5. Section IV - Application Forms

6.6. Section V - Eligible Countries

6.7. Section VI - Fraud and Corruption

6.8. Section VII – Schedule of Requirements

6.9. The Procuring Agency accepts no responsibility for the completeness of the Prequalification documents, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Prequalification documents in accordance with ITA 8. In case of any discrepancies, documents issued directly through ePADS shall prevail.

6.10. The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Documents and to furnish with its Application all information or documentation as is required by the Prequalification Documents.

7. Clarification of Pre-qualification Documents and Pre-Application Meeting

7.1. An Applicant requiring any clarification of the Pre-qualification Documents shall contact the Procuring Agency in writing through ePADS as. The Procuring Agency will respond in writing through ePADS to any request for clarification provided that such request is received no later than three (03) days prior to the deadline for submission of the Applications. The Procuring Agency shall forward a copy of its response to all prospective

Applicants through ePADS who have obtained the Prequalification Documents from ePADS, including a description of the inquiry but without identifying its source. If so indicated in the PDS, the Procuring Agency shall also promptly publish its response through ePADS. Should the Procuring Agency deem it necessary to amend the Prequalification Documents as a result of a clarification, it shall do so in accordance with the provisions of ITA 16.2.

7.2. If indicated in the PDS, the Applicant's designated representative is invited at the Applicant's cost to attend a pre-Application meeting through online platform / **EPADS v2.0** as per date and time mentioned in the PDS. During this Pre-Application meeting, prospective Applicants may request clarification of the schedule of requirement, the qualification criteria or any other aspects of the Pre-qualification Documents.

7.3. Minutes of the Pre-Application meeting, if applicable, including the text of the questions asked by Applicants, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly through ePADS to all prospective Applicants who have obtained the Pre-qualification Documents. Any modification to the Pre-qualification Documents that may become necessary as a result of the pre-Application meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to ITA 8 and through **EPADS v2.0**. Non-attendance at the pre-Application meeting will not be a cause for disqualification of an Applicant.

8. Amendment of Prequalification Documents

8.1. At any time prior to the deadline for submission of Applications, the Procuring Agency may amend the Prequalification Documents by issuing an Addendum through **EPADS v2.0**.

8.2. Any Addendum issued shall be part of the Prequalification Document and shall be communicated in writing through ePADS to all Applicants who have obtained the Prequalification Documents from the Procuring Agency. The Procuring Agency shall promptly publish the Addendum at the Procuring Agency's web page and **EPADS v2.0**.

Provided that an Applicant who had already submitted their Applications

prior to the issuance of any such addendum shall have the right to withdraw his already submitted Application and submit the revised Application prior to the original or extended Application submission deadline through **EPADS v2.0**.

8.3. To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Procuring Agency may at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2:

Provided that the Procuring Agency shall extend the deadline for submission of Applications, if such an addendum is issued within last three (03) days of the Application submission deadline.

C. Preparation of Applications

9. Cost of Applications

9.1. The Applicant shall bear all costs associated with the preparation and submission of its Application. The Procuring Agency will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Pre-qualification process.

10. Language of Application

10.1. The Application as well as all correspondence and documents relating to the Pre-qualification exchanged by the Applicant and the Procuring Agency, shall be written in the language specified in the PDS. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the language specified in the PDS, in which case, for purposes of interpretation of the Application, the translation shall govern.

11. Documents Comprising the Application

11.1. The Application shall comprise the following:

11.1.1. **Application Submission Letter**, in accordance with ITA 12.1;

11.1.2. **Eligibility**: documentary evidence establishing the Applicant's eligibility, in accordance with ITA 13.1;

11.1.3. **Qualifications**: documentary evidence establishing the Applicant's qualifications, in accordance with ITA 14; and

11.1.4. any other document required as specified in the PDS.

11.2. **Application Submission Letter**

11.2.1. The Applicant shall complete an Application Submission Letter as provided in Section IV (Application Forms). This Form must be completed without any alteration to its format.

11.3. **Documents Establishing the Eligibility of the Applicant**

11.3.1. To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Form ELI-1.1 (eligibility), included in Section IV (Application Forms).

11.4. **Documents Establishing the Qualifications of the Applicant**

11.4.1. To establish its qualifications to perform the contract(s) in accordance with Section III (**Qualification Criteria and Requirements**), the Applicant shall provide the information requested in the corresponding Information Sheets included in **Section IV (Application Forms)**.

11.4.2. Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the Pak Rupee equivalent using the rate of exchange determined as follows:

11.4.2.1. for turnover or financial data required for each year - Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted).

11.4.2.2. value of single contract - Exchange rate prevailing on the date of the contract.

11.4.3. Exchange rates shall be taken from the publicly available source identified in the PDS. Any error in determining the exchange rates in the Application may be corrected by the Procuring Agency.

11.4.4. The documentary evidence of the Applicant's qualifications to conclude a contract Agreement, shall establish to the Procuring Agency's satisfaction:

11.4.4.1. that, if required in the BDS, an Applicant that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section IV A (Bidding Forms) to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods in the Procuring Agency's Country;

11.4.4.2. that, if required in the BDS, in case of an Applicant not doing business within Islamic Republic of Pakistan (or the country where the procurement is being made), the Applicant is, or will be, (if awarded the call off contract) represented by an Agent in the country, equipped and able to carry out the Supplier's maintenance, repair, and spare parts stocking obligations in respect of the Goods.

D. Submission of Applications

15. Submission of the Applications through EPADS v2.0

15.1. The Bidder shall prepare and submit Bid with due diligence after carefully reading all the terms and condition before submission through ePADS in accordance with the procedures specified in the PDS.

15.2. In case the Applicant is a JV, the Application shall submit an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally

authorized signatories.

16. **Deadline for Submission of Applications**

16.1. Applicants shall be submitted through ePADS no later than the deadline indicated in the PDS.

16.2. If required in accordance with the provisions of ITA 8.3, the Procuring Agency will extend the deadline for the submission of Applications, in which case all rights and obligations of the Procuring Agency and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

16.3. The deadline will be extended in the same manner as that of original Invitation for Prequalification (or the advertisement) through **EPADS v2.0**.

17. **Opening of Applications**

17.1. The Procuring Agency shall open all Applications on the date and time specified in the PDS through **EPADS v2.0**. Late Applications shall be treated in accordance with ITA 16.1.

E. Procedures for Evaluation of Applications

18. **Confidentiality**

18.1. Information relating to the Applications, their evaluation and results of the Prequalification shall not be disclosed to Applicants or any other persons not officially concerned with the Prequalification process until the notification of Prequalification results is made to all Applicants in accordance with ITA 26 through **EPADS v2.0**.

18.2. From the deadline for submission of Applications to the time of notification of the results of the Prequalification in accordance with ITA 26, any Applicant that wishes to contact the Procuring Agency on any matter related to the Prequalification process may do so only in writing through **EPADS v2.0**

19. **Clarification of Applications**

19.1. To assist in the evaluation of Applications, the Procuring Agency may, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Procuring Agency and all clarifications from the Applicant shall be in writing through **EPADS v2.0**

19.2. If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Procuring Agency's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

20. Responsiveness of Applications

20.1. The Procuring Agency may reject any Application which is not responsive to the requirements of the Prequalification Documents. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 19.1, and the Applicant fails to provide satisfactory clarification and/or missing information within prescribed time, it may result in disqualification of the Applicant.

21. Margin of Preference

21.1. Unless otherwise specified in the PDS, a margin of preference shall not apply in the Bidding process resulting from this Pre-qualification.

22. Sub-contractors

22.1. Subcontractors' qualification and experience will not be considered for evaluation of the Applicant. The Applicant on its own (without taking into account the qualification and experience of the Subcontractor) should meet the qualification criteria.

F. Evaluation of Applications and Prequalification of Applicants

23. Evaluation of Applications

23.1. The Procuring Agency shall use the factors, methods, criteria, and requirements defined in Section III, Qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Procuring Agency reserves the right to waive minor deviations from the qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract, however subject to the provisions of ITA 25.

23.2. Subcontractors proposed by the Applicant shall be fully qualified for their parts of the Scope of Supply of the Goods and Allied Services.

23.3. In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Procuring Agency shall prequalify each Applicant for the maximum combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements. The Qualification Criteria and Requirements are mentioned in Section III.

Only the qualifications of the Applicant shall be considered. The qualifications of other related entities such as the Applicant's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Applicant shall not be taken into consideration in determining the qualifications of the Applicant.

24. Procuring Agency's Right to Accept or Reject Applications

24.1. The Procuring Agency reserves the right to accept or reject all the Applications, and to annul the Prequalification process at any time, without thereby incurring any liability to the Applicants. However, the procuring agency shall record its reasons and justifications on **EPADS v2.0**, duly approved by the Principal Accounting Officer or Head of Organization.

25. Pre-qualification of Applicants

25.1. All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be prequalified by the Procuring

Agency.

25.2. An Applicant may be “conditionally prequalified,” that is, qualified subject to the Applicant submitting or correcting certain specified nonmaterial documents or deficiencies to the satisfaction of the Procuring Agency.

25.3. Applicants that are conditionally prequalified will be so informed along with the statement of the condition(s) which must be met to the satisfaction of the Procuring Agency before or at the time of submitting their Bids.

26. Notification of Prequalification

26.1. The Procuring Agency shall notify all Applicants in writing through **EPADS v2.0** indicating the names of those Applicants who have been prequalified or conditionally prequalified. In addition, those Applicants who have been disqualified will be informed separately through **EPADS v2.0**.

26.2. The procuring agency shall communicate to those suppliers or contractors who have not been pre-qualified the reasons for not pre-qualifying them through **EPADS v2.0**

27. Request for Bids

27.1. Promptly after the notification of the results of the Prequalification, the Procuring Agency will invite the Bids from all the Applicants that have been prequalified through **EPADS v2.0**.

28. Changes in Qualifications of Applicants

28.1. Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 25 and invited to bid (including, in the case of a JV, any change in the structure or formation of any member thereto) shall be subject to the written approval of the Procuring Agency prior to the deadline for submission of Bids. Such approval shall be denied if:

28.1.1. a prequalified Applicant proposes to associate with a disqualified Applicant or in case of a disqualified joint venture, any of its members;

28.1.2. as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III, Qualification Criteria and Requirements; or

28.1.3. in the opinion of the Procuring Agency, the change may result in a substantial reduction in competition.

28.2. Any such change should be submitted to the Procuring Agency before the date of "Invitation to Bids".

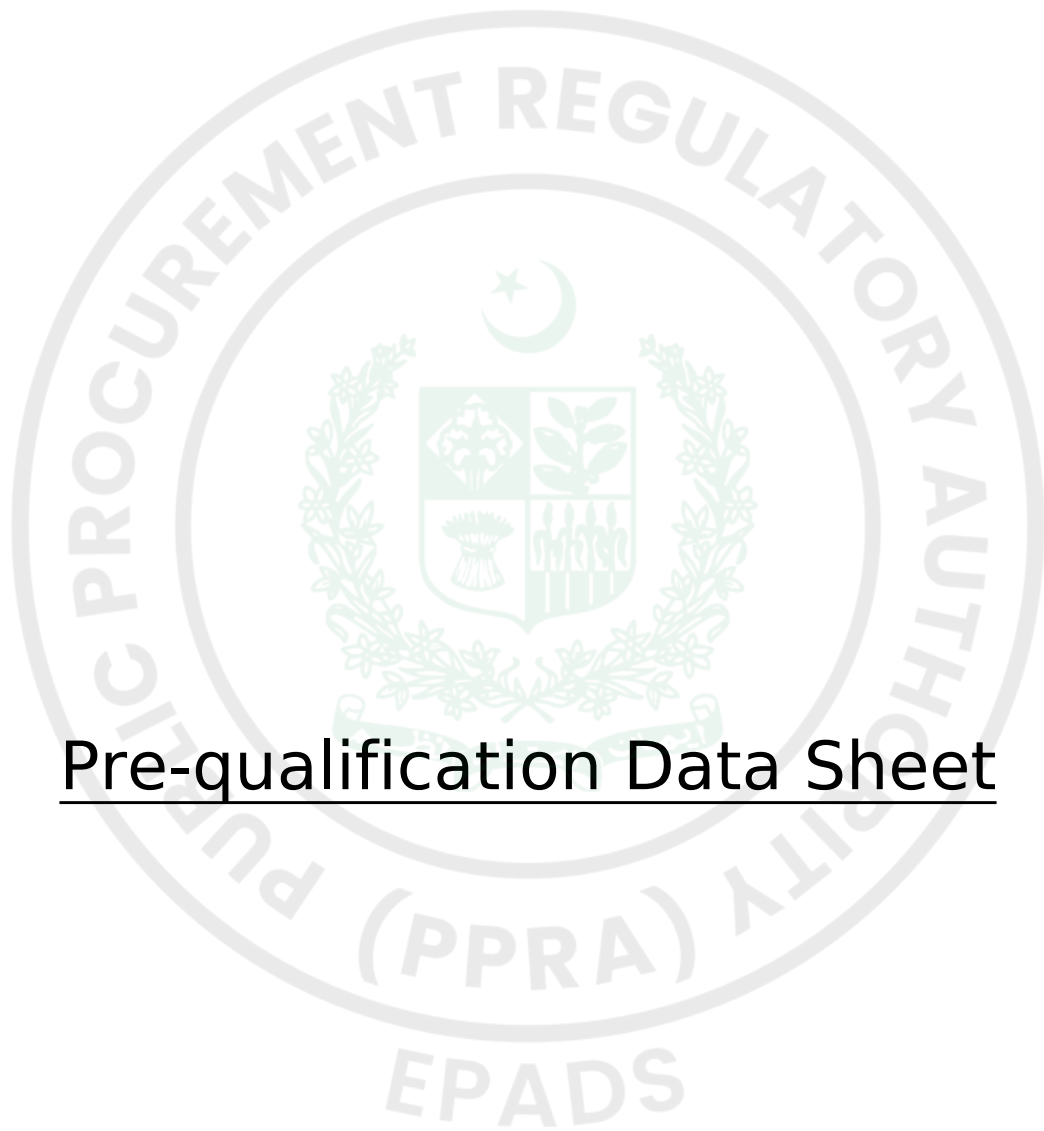
29. Redressal of Grievances

29.1. Procuring agency shall constitute a Grievance Redressal Committee (GRC) and proceed in accordance with the procedure and mechanism defined under Rule-48 of Public Procurement Rules, 2004.

29.2. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending on the nature of the procurement.

30. Mechanism of Blacklisting

30.1. The procuring agency shall initiate blacklisting or debarment proceedings against any bidder, supplier or contractor in accordance with the mechanism prescribed under Rule-19 of Public Procurement Rules, 2004 read with "Mechanism for Blacklisting Regulations, 2024".



Pre-qualification Data Sheet

Prequalification Data Sheet (PDS)

The following specific data for the Prequalification of Applicants shall complement, supplement, or amend the provisions in the Instructions to Applicants (ITA). Whenever there is a conflict, the provisions herein shall prevail over those in ITA.

PDS Clause Number

ITA Number

Amendments of, and Supplements to, Clauses in the Instructions to Applicants

A. General

PDS Clause Number 1

ITA Number 1.1

Identification Number of the Invitation for Prequalification: **P115765**

The Procuring Agency is: **Pakistan Airports Authority (Planning & Development Directorate)**

List of Service Contracts:

See section services and Lots

PDS Clause Number 2

ITA Number 2.1

The name of Procuring Agency is: **Pakistan Airports Authority (Planning & Development Directorate)**

The name of Project / Procurement is: **CONSULTANCY SERVICES FOR EXPANSION OF JINNAH TERMINAL COMPLEX [JTC] AND ALLIED AIRSIDE & LANDSIDE FACILITIES AT JINNAH INTERNATIONAL AIRPORT (JIAP), KARACHI**

PDS Clause Number 3

ITA Number 4.2

Maximum number of members in a Joint Venture (JV): **3**

PDS Clause Number 4

ITA Number 4.5

A list of debarred firms and individuals is available on PPRA website: **<https://ppra.gov.pk>**

B. Contents of the Prequalification Document

PDS Clause Number 5

ITA Number 7.1

For clarification, the Applicant shall seek clarifications through: **EPADS v2.0**

PDS Clause Number 6

ITA Number 7.1 & 8.2

Information related to Prequalification shall be published on: **EPADS v2.0**

PDS Clause Number 7

ITA Number 7.2

Pre-Application Meeting: **Clarification Date: Tuesday, October 6, 2026**

C. Preparation of Applications

PDS Clause Number 8

ITA Number 10.1

This Prequalification Document has been issued in the language: **English**

PDS Clause Number 9

ITA Number 11.1(d)

Additional documents to be submitted through EPADS v2.0:

No

PDS Clause Number 10

ITA Number 14.2

Source for determining exchange rates: **Not Applicable**

D. Submission of Applications

PDS Clause Number 11

ITA Number 16.1

Deadline for Application Submission:

Day: **Tuesday**

Date: **Tuesday, October 13, 2026**

Time: **11:00 AM**

PDS Clause Number 12

ITA Number 17.1

Opening of Applications shall be conducted through: **EPADS v2.0**

Day: **Tuesday**

Date: **Tuesday, October 13, 2026**

Time: **11:30 AM**

Virtual participation link: **<https://vendors.epads.gov.pk/>**

E. Procedures for Evaluation of Applications

PDS Clause Number 13

ITA Number 21.1

Margin of Domestic Preference: **Not Applicable**

(Applicable only if authorized in Procurement Plan)

PDS Clause Number 14

ITA Number 29.1

Prequalification-related complaints / grievances shall be submitted in writing through: **EPADS v2.0**

A complaint may challenge:

- The terms of the Prequalification Documents
- The Procuring Agency's decision not to prequalify an Applicant

Eligibility & Qualification Criteria

Bidder's Type	Required Registration
Any	FBR (NTN) SECP PEC

Eligibility Criteria	Document
Applicant shall be a Joint Venture comprising a Foreign Lead Partner that is an internationally recognized engineering firm duly registered with a relevant international engineering body, in association with a local engineering firm registered in accordance with the PEC Bye-Laws. Evidence of Lead Partner being an internationally recognized engineering firm registered with a relevant international engineering body shall be provided.	Yes
The local JV partner shall possess valid Pakistan Engineering Council (PEC) registration with Profile Code 1216 and Service Codes 0531, 0532, 0537, 0540, and 0547, for the relevant consultancy services. Documentary evidence of the current PEC registration shall be submitted.	Yes
Foreign firms must form a Joint Venture (JV) with a PEC-registered Pakistani firm. At the shortlisting stage, only a Letter of Intent (LOI) to form JV on each partner's letterhead is required. Project-specific PEC registration is not needed at this stage. To proceed to the RFP stage, shortlisted firms must submit evidence of the JV's project-specific PEC registration with their proposal.	Yes

Local Applicant/JV member(s) shall be registered with the Federal Board of Revenue (FBR) as active taxpayers and active Sales Tax Registration with relevant Revenue Board. Foreign JV member(s) shall provide registration with the relevant authority in the jurisdiction of registration	Yes
Local Applicant/JV member(s) shall provide valid registration with the Securities & Exchange Commission of Pakistan (SECP), where applicable. Foreign JV member(s) shall provide certificate of incorporation/registration in the country of origin.	Yes
Letter of Application (Annexure A), duly signed by the authorized representative of the Applicant.	Yes
JV Agreement or Letter of Intent (LOI) to form a JV, duly signed by all participating members and clearly identifying the Lead Partner and the local PEC-registered partner.	Yes
Power of Attorney, on non-judicial stamp paper valuing PKR 500, specifically authorizing the authorized representative to sign and submit the shortlisting application on behalf of the Applicant/JV.	Yes
Affidavit/undertaking of non-blacklisting/debarment and confirmation that the Applicant/JV members are not ineligible under the applicable procurement regulatory framework	Yes
Affidavit/undertaking confirming that all documents, particulars and information submitted with the shortlisting application are true, complete and correct	Yes
Affidavit/undertaking confirming that the Applicant/JV members have not indulged in corrupt, fraudulent or collusive practices in competing for contracts.	Yes
Declaration regarding absence of actual or potential conflict of interest with the Employer, its staff, consultants, contractors or other entities engaged for the assignment.	Yes

Evaluation Criteria

Quality Based Selection (QBS)

Weightage (Without Financial Criteria)

Technical Evaluation %	
100	
Technical Marks	300
Passing Marks	210
Financial Soundness – Refer to Section 3.3.1.1. of Evaluation Criteria Annexure	
Average Annual Turnover for any three of last five the last five completed financial years based on audited financial statements. Average Turnover = $[(\text{Year 1} + \text{Year 2} + \text{Year 3})] \div 3$ • 09 marks if average annual turnover is PKR 400 million or its equivalent in US\$. • Three (03) additional mark for every PKR 100 million or equivalent increase in average annual turnover above PKR400 million. • Full 15 marks for average annual turnover of PKR 600 million or above Attach audited financial statements duly certified by a Chartered Accounting Firm submitted with Form A-4 (Qualitative)(Doc Required)	15
Average annual working capital for any three of last five completed financial years based on audited financial statements. Average Working Capital = $[(\text{Year 1} + \text{Year 2} + \text{Year 3})] \div 3$ • 09 marks if average working capital is PKR 300 million or its equivalent in US\$. • Three (03) additional mark for every PKR 50 million orequivalent increase in average working capital above PKR 300million. • Full 15 marks for average working capital of PKR 400 million or above Attach audited financial statements duly certified by a Chartered Accounting Firm submitted with Form A-4 (Qualitative)(Doc Required)	15
Engineering Design Experience - Refer to Section 3.3.1.2. of Evaluation Criteria Annexure	

Experience in successfully completing international airport passenger terminal projects handling at least ten (10) million passengers per annum (MPPA) within the last fifteen (15) years. Attach relevant Consultancy Services Completion Certificate or other satisfactory supporting document with Forms A-2 and A-3. (Qualitative)(Doc Required) 03 or more projects (90) 02 projects (60) 01 project (30)	90
Experience of at least one (01) project involving the expansion of Terminal Building & allied facilities on an operational international airport site handling at least five (05) million passengers per annum (MPPA) within the last fifteen (15) years. 60 points for one qualifying completed project Attach relevant Consultancy Services Completion Certificate or other satisfactory supporting document with Forms A-2 and A-3. (Qualitative)(Doc Required)	60
Key Personnel - Refer to Section 3.3.1.3. of Evaluation Criteria Annexure	
Team Leader / Project Manager [Must be current employee of the foreign Lead Partner]: Bachelor's degree in Civil Engineering [2.4] Masters in Transportation Engineering, Airport Planning or related aviation infrastructure discipline. [0.6] Minimum 20 years general experience in Civil Engineering [2.4] Minimum 10 years in airport master planning and design; or handled at least 04 Airport Master design [9.6] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation. (Qualitative)(Doc Required)	15

Airport Planner / Constructability Specialist [Must be current employee of the foreign Lead Partner] Bachelor's degree in Civil Engineering [2.4] Masters in Transportation Engineering, Airport Planning or related aviation infrastructure discipline. [0.6] Minimum 20 years of General Experience [2.4] Minimum 10 years in airport master planning and design; or handled at least 02 Airport Master design [9.6] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	15
Architect [Must be current employee of the foreign Lead Partner]: Bachelor's degree in Architecture. [2.4] Minimum 15 years of General Experience in field of Architecture [1.92] Minimum 10 years in building and airport terminal building design or handled at least 02 Terminal Building Projects [7.68] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	12
Interior Designer [Must be current employee of the foreign Lead Partner]: Bachelor's degree in Interior Designing or equivalent [1.8] Minimum 15 years of General Experience in field of Interior Designing [1.44] Minimum 10 years in mass-scale public building and airport terminal building design or handled at least 01 Terminal Building Projects [5.76] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	9

Airport Infrastructure Design Engineer [Must be current employee of the foreign Lead Partner]: Bachelor's degree in Civil Engineering [1.92] Masters in Civil Engineering [0.48] Minimum 15 years general experience in Civil Engineering [1.92] Minimum 15 years in geometric, pavement, drainage and sewerage system design; or handled at least 02 Airport pertinent projects [7.68] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	12
ICT / Network Design Engineer: Bachelors in Electronics / Telecommunication / Avionics / Electrical Engineering [0.36] Masters in related field [1.44] Minimum 10 years general experience in related field [1.44] Minimum 07 years in communication and navigation system design of airport; or handled at least 01 Airport ICT/Network related project [5.76] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	9
Electrical Design Engineer: Bachelors in Electrical Engineering. [0.36] Masters in Electrical Engineering. [1.44] Minimum 15 years general experience in related field [1.44] Minimum 10 years in relevant electrical design and power distribution; or handled at least 01 Airport related project [5.76] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	9

Terminal Electronics Facilities Design Engineer [Must be current employee of the foreign Lead Partner]: Bachelor's degree in Electronics / Telecommunication [1.8] Minimum 15 years of General Experience in related field [1.44] Minimum 10 years in design, planning, specification and implementation of terminal facilities including FIDS, PA, EPABX, MCS, AFDS and ACS; or handled at least 02 Terminal Building Projects [5.76] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	9
BHS Specialist: Bachelors in Mechanical Engineering [0.96] Masters in Mechanical Engineering [0.24] Minimum 10 years general experience in related field [0.96] Minimum 07 Years of experience in design and O&M of BHS or handled at least 02 Airport BHS related project [3.84] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	6
Mechanical / HVAC Design Engineer: Bachelors in Mechanical Engineering [1.92] Masters in Mechanical Engineering [0.48] Minimum 15 years general experience in related field [1.92] Minimum 12 years in HVAC, plumbing, passenger conveying systems and fire protection systems or handled at least 02 Airport HVAC related project [7.68] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)	12

AFL Design Engineer: Bachelors in Electrical Engineering [1.92] Masters in Electrical Engineering [0.48 Minimum 10 years general experience in related field [1.92] Minimum 12 years at Airports or handled at least 02 Airport AFL related project [7.68] Attach Form A6 and A7 for the proposed key expert and the required documentary evidence. For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation (Qualitative)(Doc Required)

12







Annexure

Scope of Services

The Annexure attached hereto shall constitute an integral, essential, and binding part of the EOI Documents. The Applicant shall download the aforesaid Annexures, duly sign and stamp each page thereof, and upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Scope of Services** (page number: 38)

Evaluation Criteria

The Annexure attached hereto shall constitute an integral, essential, and binding part of the EOI Documents. The Applicant shall download the aforesaid Annexures, duly sign and stamp each page thereof, and upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Evaluation Criteria** (page number: 42)

Letter of Application

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Letter of Application** (page number: 52)

Form A1

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an

integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A1** (page number: 56)

Form A2-A3

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A2-A3** (page number: 58)

Form A4

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A4** (page number: 60)

Form A5

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A5** (page number: 61)

Form A6-A7

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A6-A7** (page number: 62)

Form A8

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A8** (page number: 64)

Form A9

The application forms attached as annexure shall be duly completed/filled, signed and stamped, together with all supporting documents required therein and the applicant shall upload the complete scanned copy as an integral part of its submission. Failure to comply with this requirement may render the application non-responsive, in accordance with the applicable procurement rules and the provisions of the EOI Documents.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form A9** (page number: 65)



Procurement Forms







Additional Forms and Documents



PAKISTAN AIRPORTS AUTHORITY

CONSULTANCY SERVICES FOR

**EXPANSION OF JINNAH TERMINAL COMPLEX [JTC] AND ALLIED
AIRSIDE & LANDSIDE FACILITIES AT JINNAH INTERNATIONAL
AIRPORT (JIAP), KARACHI**

Expression of Interest

SEPTEMBER 2026



INSTRUCTIONS TO APPLICANTS

1. Scope of Services

1.1. The Pakistan Airports Authority (PAA) (hereinafter referred to as "the Employer") intends to engage qualified consultancy services for the assignment namely "Consulting Services for Expansion of Jinnah Terminal Complex [JTC] and Allied Airside & Landside Facilities at Jinnah International Airport (JIAP), Karachi."

1.2. The existing Jinnah Terminal Complex (JTC) and allied airside/landside infrastructure at Jinnah International Airport Karachi (JIAP) are over 30 years old. The Pakistan Airports Authority (PAA) does not possess comprehensive, up-to-date assessment reports, digital as-built models, or detailed condition surveys for many structural elements, utilities, MEP systems, baggage handling, ICT/security, or other installed systems. The successful Consultant shall be fully responsible for conducting all necessary physical inspections, non-destructive testing (NDT), and intrusive investigations (where required) of existing structures, systems, and utilities to a level sufficient for feasibility study, preliminary design, and detailed design. All such testing and assessment activities may be carried out (if required under detailed TOR in subsequent stage) in close coordination with PAA's Operational Teams, who will facilitate access to restricted areas, provide available historical information, and assist in scheduling inspections to minimize disruption to live airport operations. However, the Consultant shall bear full professional responsibility for the adequacy, safety, and methodology of all surveys and testing. Similarly, for utilities, MEP systems, and building services exceeding their economic life, the baseline design assumption shall be complete replacement, unless rigorous testing and analysis justify partial retention or refurbishment. Retention of any existing system shall be explicitly justified by the Consultant with risk assessment and lifecycle cost analysis, subject to PAA approval. The Consultant shall note that several infrastructure upgrade initiatives are currently underway under separate contracts at JIAP with addition of the Engineering Consultancy for internal aesthetics refurbishment of the existing terminal building and for a new Overhead Water Tank to facilitate water supply requirements to the JTC Complex. The successful Consultant shall coordinate with the respective consultants for these ongoing projects to ensure seamless integration, interface management, and avoidance of conflicts with the proposed expansion of the terminal and allied facilities. Relevant drawings, data, and schedules from these ongoing projects shall be shared by PAA as available. All design, phasing, and construction sequencing shall assume a live operational airport environment, with no complete shutdown of terminal or airside operations. The Consultant shall propose construction methodologies, work windows, and logistics plans that maintain safety, security, and passenger level of service throughout the project duration

1.1. The Consultant shall provide comprehensive consultancy services for

feasibility, airport planning, preliminary and detailed architectural and engineering design, procurement support, and field design support services for the expansion of Jinnah Terminal Complex (JTC) and allied airside and landside facilities at JIAP, Karachi, including but not limited to the following:

- 1.1.1. Project Inception, Existing Conditions & Feasibility: Review existing terminal, airport infrastructure, utilities, airside/landside facilities and ongoing/planned developments; undertake feasibility, constraints and options assessment for expansion to an overall capacity of 20 MPPA.
- 1.1.2. Demand Analysis & Forecasting: Analyze historical passenger traffic, aircraft movements, peak-hour profiles, origin-destination patterns, airline and aircraft fleet mix and baggage flows; prepare low, base and high demand forecasts, including peak-hour passengers and aircraft movements, up to 2050 with justified assumptions.
- 1.1.3. Site Studies & Investigations: Undertake topographic and geotechnical investigations, site and utility assessments, Obstacle Limitation Surfaces (OLS) study and identification of physical, operational, environmental and infrastructure constraints for brownfield
- 1.1.4. Undertake a high-level greenfield assessment limited to preliminary site selection criteria only. Detailed design, surveys, or investigations for a greenfield airport are not included in the scope of services.
- 1.1.1. Airport Planning & Capacity Assessment: Undertake demand-capacity assessment for terminal processing facilities, gates, lounges, baggage handling, commercial and support facilities, landside access, curbside, parking, airside facilities, aircraft stands, taxiways, GSE areas and related infrastructure; develop a concept/master plan and phased development strategy.
- 1.1.2. Expansion Options & Technical Assessment: Develop and assess technically viable options, including expansion/modernization of the existing terminal, new terminal, satellite concourses and hybrid solutions, considering constructability, operational efficiency, future expansion, resilience, technology adaptability, AVSEC compliance and integration with existing systems.
- 1.1.3. Financial, Economic, Environmental & Risk Assessment: Prepare preliminary CAPEX and OPEX estimates, revenue assessment, financial and economic analyses, funding requirements, environmental and social impact screening, risk assessment and management plan, and recommend the preferred option with implementation strategy.
- 1.1.4. Preliminary Architectural & Engineering Design: Develop coordinated preliminary designs for architectural, structural, electrical, telecommunications, mechanical/HVAC, firefighting, BHS, ICT, security, special airport systems, utilities, access roads, parking, airside/landside infrastructure, landscape and related facilities, including preliminary engineering cost estimates.
- 1.1.5. Detailed Design & BIM: Following a positive feasibility outcome and authorization, develop complete tender-ready architectural and engineering designs, specifications, BOQs, cost estimates and construction documentation. Implement coordinated BIM processes including 4D construction phasing/passenger-flow simulation and 5D cost-loaded sequencing, with clash detection, asset information and facility-management readiness.
- 1.1.6. Operational Continuity, Sustainability & Security: Incorporate green terminal and energy/water efficiency measures, renewable energy

opportunities, accessibility and universal design, passenger experience, retail/commercial functions, digital technologies, ECAC Level 3/5 security requirements, BHS/security integration, E-gates, API/PNR and border-control automation, while maintaining safe and uninterrupted airport operations during phased construction.

- 1.1.7. PC-I, Procurement & Tender Support: Prepare/update PC-I, tender-ready documents, Conditions of Contract and instructions to tenderers as applicable, and support pre-bid activities, responses to bidder queries, addenda, technical and financial bid evaluation and contract award in accordance with applicable PPRA requirements.
- 1.1.8. Field Design Support Services: Provide design assurance and technical support during construction for Civil, Electrical, Architectural, Communication/ICT and Mechanical disciplines, including responses to RFIs, design clarifications, revisions, shop/working drawing review, site visits, testing/commissioning support and resolution of site-condition/design coordination issues. FDSS shall be provided during the 36-month construction period and shall not constitute construction supervision.
- 1.1.9. Project Coordination, Reporting & Knowledge Transfer: Maintain coordination with PAA/PMU, supervision consultant, contractors and relevant regulatory authorities; provide regular progress reporting, milestone and procurement schedules, phasing/sequence strategy, ORAT-related support, formal records of design revisions/RFIs, and capacity building/knowledge transfer to designated PAA personnel.

1.2. Assignment Phasing & Duration:

- Phase 1 Part A & Part D – Comprehensive Feasibility Study and Strategic Long-Term Site Capacity / Greenfield Airport Analysis: **6 months**;
- Phase 1 Part B – Preliminary Architectural & Engineering Design: **04 months**;
- Phase 1 Part C – Detailed Architectural & Engineering Design, Tender Documents, Procurement Support and PC-I: **10 months**;
- Phase 2 – Field Design Support Services during the **36-month** construction period.

2. Submission of Applications

- 2.1. Pakistan Airports Authority (PAA) invites applications from eligible Joint Ventures of consultants (hereinafter referred to as "Applicant(s)") to undertake the "Consulting Services for Expansion of Jinnah Terminal Complex [JTC] and Allied Airside & Landside Facilities at Jinnah International Airport (JIAP), Karachi."
- 2.2. Applications for Expression of Interest must be prepared in accordance with the instructions provided herein and should be clearly labelled "Application for Expression of Interest – Consulting Services for Expansion of Jinnah Terminal Complex [JTC] and Allied Airside & Landside Facilities at Jinnah International Airport (JIAP), Karachi". Applications shall be submitted electronically through the EPADS V2.0 platform, in accordance with the Employer's instructions.
- 2.3. The Applicant is expected to examine all instructions, forms, and terms in the Shortlisting Documents and to furnish with its application all information or documentation as is required by the Shortlisting Documents.
- 2.4. All pages of the Shortlisting Documents should be sequentially numbered, stamped, and signed or initialed by an authorized representative.
- 2.5. The Application as well as all correspondence and documents relating to the Shortlisting exchanged by the Applicant and the Employer, shall be written in English language. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the English language, in which case, for purposes of interpretation of the Application, the translation shall govern.
- 2.6. Applicants are required to respond to all questions and provide complete information as specified in this document. Any false statements or omissions of essential information may result in the disqualification of the Applicant.
- 2.7. Applicants may request clarifications regarding the contents of the Shortlisting Documents in writing. Responses to such queries will be provided in writing within three working days, provided that the requests are received at least seven calendar days before the deadline for submission of the Shortlisting Documents.
- 2.8. The Employer reserves the right to amend the Shortlisting Documents at any time prior to the submission deadline by issuing addenda. Any such addenda shall become an integral part of the Shortlisting Documents and will be communicated in writing to all parties by uploading through the EPADS v2.0 platform.
- 2.9. The Employer may, at its sole discretion, extend the deadline for the submission of Expression of Interest applications either on its own initiative or in response to requests from prospective Applicants, by issuing a corrigendum.
- 2.10. To facilitate the evaluation process, the Employer may request clarifications of any submitted information. Such requests shall be made in writing, and responses must be provided within a reasonable period, not to exceed five days. If an Applicant fails to provide the requested clarifications by the specified date and time, the application will be evaluated based solely on the information originally submitted.
- 2.11. The Applicant shall bear all costs associated with the preparation and submission of its Application. The Employer will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Shortlisting

process.

3. Evaluation/ Expression of Interest Criteria

3.1. General

- 3.1.1. Applicants shall be evaluated for shortlisting based on the criteria set forth in Clauses 3.2 to 3.3, which pertain to the Applicant's Financial Soundness, Engineering Design Experience and Personnel Capability, as demonstrated by the information provided in the Forms included herein. The experience and resources of Sub-Consultants shall not be considered in assessing the Applicant's compliance with the qualifying criteria. In the case of a Joint Venture, the experience and resources of participating firms shall be evaluated in accordance with Clause 5 and the specific requirements stated herein.
- 3.1.2. The Employer reserves the right to verify or request clarification of any information submitted by Applicants. Any application containing false statements knowingly made by the Applicant, or any information provided in connection with the application that is incorrect in any respect and was intended to influence the Employer's decision on shortlisting, may be rejected. Additionally, the Employer will take appropriate action in accordance with the PPRA regulatory framework concerning corrupt and fraudulent practices.

3.2. Mandatory Requirements

- 3.2.1. All Applicants must fulfill the mandatory requirements specified below and provide the supporting documentation accordingly. The documents submitted shall be considered final, and no amendments or additional submissions will be accepted thereafter. Failure to comply with the mandatory requirements set forth below will result in the application being deemed non-compliant and may lead to the disqualification of the Applicant. The mandatory requirements are outlined as follows:
 - 3.2.1.1. Applicant shall be a Joint Venture comprising a Foreign Lead Partner that is an internationally recognized engineering firm duly registered with a relevant international engineering body, in association with a local engineering firm registered in accordance with the PEC Bye-Laws.
 - 3.2.1.2. The local JV partner shall possess valid Pakistan Engineering Council (PEC) registration with Profile Code 1216 and Service Codes 0531, 0532, 0537, 0540, and 0547, for the relevant consultancy services. Documentary evidence of the current PEC registration shall be submitted.
 - 3.2.1.3. All foreign consulting firms intending to participate in this procurement process must comply with the Pakistan Engineering Council (PEC) Bye-Laws. The foreign firm must hold a valid PEC registration as a Consulting Engineer/Consulting Firm under the Consulting Engineers/Consulting Firms Registration Regulations, permitting it to provide consultancy services in Pakistan. Foreign firms must participate through a Joint Venture (JV) with a Pakistani consulting firm duly registered with PEC. At this shortlisting stage, firms shall submit a Letter of Intent (LOI) to form a JV, executed on the letterhead of each JV

partner, confirming their mutual commitment to jointly pursue this assignment. Project-specific PEC registration of the JV, as required under the PEC Bye-Laws, shall not be required at the shortlisting stage. Firms found technically qualified at the shortlisting stage shall, as a condition for participation in the Request for Proposals (RFP) stage, submit evidence of the JV's project-specific registration with PEC, duly issued in accordance with the applicable PEC Bye-Laws, prior to or along with submission of the RFP. Failure to provide such project-specific registration at the RFP stage shall render the JV ineligible for further evaluation.

- 3.2.1.4. The foreign Lead Partner shall provide valid evidence of registration with the relevant international engineering body/authority in its country of origin/practice, demonstrating eligibility to provide the required professional engineering consultancy services.
- 3.2.1.5. Local Applicant/JV member(s) shall be registered with the Federal Board of Revenue (FBR) as active taxpayers and active Sales Tax Registration with relevant Revenue Board. Foreign JV member(s) shall provide registration with the relevant authority in the jurisdiction of registration.
- 3.2.1.6. Local Applicant/JV member(s) shall provide valid registration with the Securities & Exchange Commission of Pakistan (SECP), where applicable. Foreign JV member(s) shall provide certificate of incorporation/registration in the country of origin.
- 3.2.1.7. Letter of Application (Annexure A), duly signed by the authorized representative of the Applicant.
- 3.2.1.8. JV Agreement or Letter of Intent (LOI) to form a JV, duly signed by all participating members and clearly identifying the Lead Partner and the local PEC-registered partner.
- 3.2.1.9. Power of Attorney, on non-judicial stamp paper valuing PKR 500, specifically authorizing the authorized representative to sign and submit the shortlisting application on behalf of the Applicant/JV.
- 3.2.1.10. Affidavit/undertaking of non-blacklisting/debarment and confirmation that the Applicant/JV members are not ineligible under the applicable procurement regulatory framework.
- 3.2.1.11. Affidavit/undertaking confirming that all documents, particulars and information submitted with the shortlisting application are true, complete and correct.
- 3.2.1.12. Affidavit/undertaking confirming that the Applicant/JV members have not indulged in corrupt, fraudulent or collusive practices in competing for contracts.
- 3.2.1.13. Declaration regarding absence of actual or potential conflict of interest with the Employer, its staff, consultants, contractors or other entities engaged for the assignment.

3.3. Detailed Evaluation

3.3.1. Evaluation Criteria:

The Applicants are required to qualify by meeting the minimum qualifying threshold in individual categories and overall qualification points as well. In the case of a Joint Venture (JV), the JV must collectively qualify the criteria as given hereunder:

Category	Points	
	Max. Points	Min. Qualifying Threshold
A. Financial Soundness	30	[60% of 30] = 18
B. Engineering Design Experience	150	[60% of 50] = 90
C. Personnel Capability	120	[60% of 120] = 72
Total Points	300	[70% of 100] = 210

3.3.1.1. Financial Soundness:

The financial capacity and soundness of the Applicant shall be ascertained on the basis of audited financial statements duly certified by a Chartered Accounting Firm submitted with Form A-4. The assessment shall consider any three of last five financial years.

Marks shall be awarded on the basis of the following criteria:

Criteria / sub-criteria for assessment of Financial Soundness	Points
Average Annual Turnover of the Applicant Average Annual Turnover for any three of last five the last five completed financial years based on audited financial statements. Average Turnover = [(Year 1 + Year 2 + Year 3)] ÷ 3 • 09 marks if average annual turnover is PKR 400 million or its equivalent in US\$. • Three (03) additional mark for every PKR 100 million or equivalent increase in average annual turnover above PKR 400 million. • Full 15 marks for average annual turnover of PKR 600 million or above.	15
Average Annual Working Capital Average annual working capital for any three of last five completed financial years based on audited financial statements. Average Working Capital = [(Year 1 + Year 2 + Year 3)] ÷ 3 • 09 marks if average working capital is PKR 300 million or its equivalent in US\$. • Three (03) additional mark for every PKR 50 million or equivalent increase in average working capital above PKR 300 million. • Full 15 marks for average working capital of PKR 400 million or above.	15
Total Points for this criterion – “A”	30

3.3.1.2. Marks shall be awarded based on the following criteria for evaluation of the Applicant's Engineering Design Experience.

For the Applicant's experience, marks shall be awarded for

successfully completed assignments for which the Applicant, or the Lead Partner in the case of a JV, was legally contracted by the Procuring Agency. The relevant Consultancy Services Completion Certificate or other satisfactory supporting document shall be submitted with Forms A-2 and A-3. A particular project may be claimed against only one of the experience sub-criteria below.

Criteria, sub-criteria for assessment of Engineering Design Experience	Points
Experience in successfully completing international airport passenger terminal projects handling at least ten (10) million passengers per annum (MPPA) within the last fifteen (15) years. 30 points for one (01) project; 60 points for two (02) projects; 90 points for three (03) or more projects.	90
Experience of at least one (01) project involving the expansion of Terminal Building & allied facilities on an operational international airport site handling at least five (05) million passengers per annum (MPPA) within the last fifteen (15) years. 60 points for one qualifying completed project.	60
Total Points for this criterion – “B”	150

3.3.1.3. Key Personnel:

Marks shall be awarded on the basis of the qualification and relevant experience of the key experts listed below, subject to submission of Forms A-6 and A-7 and the required documentary evidence. The proposed personnel shall meet at least the minimum qualification and experience requirements stated herein.

Criteria, sub-criteria for assessment of Personnel Capabilities				
S.No.	Expert	Criteria	Marks	Total
			Sub-criteria	
1	Team Leader / Project Manager <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelor's degree in Civil Engineering	2.4	15
		Masters in Transportation Engineering, Airport Planning or related aviation infrastructure discipline.	0.6	
		Minimum 20 years general experience in Civil Engineering	2.4	
		Minimum 10 years in airport master planning and design; or handled at least 04 Airport Master design	9.6	
2	Airport Planner	Bachelor's degree in Civil	2.4	15

	/ Constructability Specialist <i>[Must be current employee of the foreign Lead Partner]</i>	Engineering		
		Masters in Transportation Engineering, Airport Planning or related aviation infrastructure discipline.	0.6	
		Minimum 20 years of General Experience	2.4	
		Minimum 10 years in airport master planning and design; or handled at least 02 Airport Master design	9.6	
3	Architect <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelor's degree in Architecture.	2.4	12
		Minimum 15 years of General Experience in field of Architecture	1.92	
		Minimum 10 years in building and airport terminal building design or handled at least 02 Terminal Building Projects	7.68	
4	Interior Designer <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelor's degree in Interior Designing or equivalent	1.8	09
		Minimum 15 years of General Experience in field of Interior Designing	1.44	
		Minimum 10 years in mass-scale public building and airport terminal building design or handled at least 01 Terminal Building Projects	5.76	
5	Airport Infrastructure Design Engineer <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelor's degree in Civil Engineering	1.92	12
		Masters in Civil Engineering	0.48	
		Minimum 15 years general experience in Civil Engineering	1.92	
		Minimum 15 years in geometric, pavement, drainage and sewerage system design; or handled at least 02 Airport pertinent projects	7.68	
6	ICT / Network Design Engineer <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelors in Electronics / Telecommunication / Avionics / Electrical Engineering	0.36	09
		Masters in related field	1.44	

		Minimum 10 years general experience in related field	1.44	
		Minimum 07 years in communication and navigation system design of airport; or handled at least 01 Airport ICT/Network related project	5.76	
7	Electrical Design Engineer	Bachelors in Electrical Engineering.	0.36	09
		Masters in Electrical Engineering.	1.44	
		Minimum 15 years general experience in related field	1.44	
		Minimum 10 years in relevant electrical design and power distribution; or handled at least 01 Airport related project	5.76	
8	Terminal Electronics Facilities Design Engineer <i>[Must be current employee of the foreign Lead Partner]</i>	Bachelor's degree in Electronics / Telecommunication	1.8	09
		Minimum 15 years of General Experience in related field	1.44	
		Minimum 10 years in design, planning, specification and implementation of terminal facilities including FIDS, PA, EPABX, MCS, AFDS and ACS; or handled at least 02 Terminal Building Projects	5.76	
9	BHS Specialist	Bachelors in Mechanical Engineering	0.96	06
		Masters in Mechanical Engineering	0.24	
		Minimum 10 years general experience in related field	0.96	
		Minimum 07 Years of experience in design and O&M of BHS or handled at least 02 Airport BHS related project	3.84	
10	Mechanical / HVAC Design Engineer	Bachelors in Mechanical Engineering	1.92	12
		Masters in Mechanical Engineering	0.48	
		Minimum 15 years	1.92	

		general experience in related field		
		Minimum 12 years in HVAC, plumbing, passenger conveying systems and fire protection systems or handled at least 02 Airport HVAC related project	7.68	
11	AFL Design Engineer	Bachelors in Electrical Engineering	1.92	12
		Masters in Electrical Engineering	0.48	
		Minimum 10 years general experience in related field	1.92	
		Minimum 12 years at Airports or handled at least 02 Airport AFL related project	7.68	
Total Points for this criterion – “C”				120

For foreign experts, registration with the relevant professional authority in the country of practice, where applicable, shall be submitted in place of PEC registration. Documentary evidence of qualifications shall be provided for each Key Expert. Documents in foreign languages must include an English translation.

The points assigned to each position shall be determined considering the following two sub-criteria and relevant percentage weights:

Qualifications: 20%

Relevant Experience: 80%

Total for the Three Criteria (A+B+C): [300 Points]

3.4. Litigation History (Form A-8)

3.4.1. The Applicant is required to provide accurate and complete information regarding any litigation and/or arbitration and/or appeal(s) under PPRA Rules, involving their firm or Joint Venture (JV) that has arisen from their participation in procurements and/or contracts either completed or currently under execution.

4. Blacklisting & Other Affidavits (Form A-9)

4.1. The Applicant shall submit an undertaking or affidavit on non-judicial stamp paper of at least PKR 100, affirming the following:

- 4.1.1. The Applicant has never been blacklisted/ debarred by the government /Semi government or any autonomous body.
- 4.1.2. All documents, particulars, and information provided in the Expression of Interest application are accurate and true to the best of their knowledge.
- 4.1.3. The Applicant has never indulged in corrupt, fraudulent, or collusive practices in competing contracts.

5. Joint Venture (JV)

- 5.1. Joint Venture (JV) must comply with the following requirements:
- 5.1.1. The maximum number of members in a Joint Venture (JV) shall not exceed three firms. Any Applicant consisting of a JV with more than three members shall be disqualified.
 - 5.1.2. They must collectively qualify the criteria given in Clause 3 heretofore, for which purpose the relevant figures for each of the partners shall be added together to arrive at their total capacity.
 - 5.1.3. If the Applicant is an existing or intended JV, submit a copy of the JV Agreement, or a letter of intent to enter into such an agreement in case of award of contract. The respective document shall be signed by all legally authorized signatories of all the parties to the existing or intended JV, as appropriate. All firms comprising the joint venture shall be legally constituted.
 - 5.1.4. Each individual firm in the JV must be registered with income tax and sales tax departments and must be on the active taxpayers' list of the Federal Board of Revenue. For foreign firms participating in a JV, registration with the relevant authority in the jurisdiction of their registration is required.
 - 5.1.5. Application submitted by an existing or intended JV shall include an undertaking signed by all parties (i) stating that all parties shall be jointly and severally liable, and (ii) nominating a Representative who shall have the authority to conduct all business for and on behalf of any and all the parties the JV during the bidding process and, in the event the JV is awarded the contract, during contract execution.
 - 5.1.6. Each Applicant shall submit only one proposal either by himself, or as a partner in a joint venture. An Applicant who submits more than one proposal will be disqualified and proposals submitted by him shall not be considered for evaluation and award.
 - 5.1.7. Any change in a shortlisted JV after shortlisting shall not be allowed by the Employer. Consequently, the Request for Proposal (RFP) documents will not be issued, and proposals will not be accepted from any JV that has undergone changes following shortlisting.

6. Conflict of Interest

- 6.1. The Applicant, including all members of a Joint Venture (JV), must not be associated, nor have been associated in the past, with the Contractor or any other entity engaged by the Employer for the execution of works, provision of goods, non-consulting services, or in any other capacity that may give rise to a conflict of interest. Any such association may result in the disqualification of the Applicant.

7. Updating Expression of Interest Information

- 7.1. Applicants shall be required to update the financial, personnel and any other pertinent information used for shortlisting at the time of submitting their proposals, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of shortlisting. A proposal shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.

8. Other Factors

- 8.1. Only Consultants/JVs that have been shortlisted under this procedure shall be invited to submit proposals. A qualified Consultant or member of a qualified JV shall participate only in one proposal for the Contract. If a firm

- submits or participates in more than one proposal, all proposals involving that firm may be rejected in accordance with the applicable procurement rules.
- 8.2. The Employer reserves the right to:-
- 8.2.1. Amend the scope and value of any contract(s) for which proposals are to be solicited. In such an event, only those shortlisted consultants who meet the revised requirements of the contract(s) as amended shall be eligible to submit proposals.
 - 8.2.2. Reject or accept any or all applications in accordance with the provisions set forth herein.
 - 8.2.3. Cancel the Expression of Interest process and reject all applications.
- 8.3. The Employer shall neither be liable for any such actions nor be under any obligation to inform the Applicant of the grounds for rejection. However, the grounds for rejection may be communicated upon request.

9. Notification of Shortlisting

- 9.1. The Employer shall notify all Applicants in writing of the names of those Applicants who have been shortlisted. The Shortlisting Result shall be uploaded to EPADS.

10. Request for Proposal

- 10.1. After the notification of the results of the Shortlisting, the Procuring Agency will invite the proposal from all the Applicants that have been shortlisted.



ANNEXURE-A

Annexure-A

Letter of Application

[Letterhead paper of the Applicant, or partner responsible for a joint venture, including full postal address, telephone No. fax no., telex no., cable and e-mail address]

Date:.....

To: _____

Sirs,

1. Being duly authorized to represent and act on behalf of..... (hereinafter "the Applicant") and having reviewed and fully understood all the shortlisting information provided, the undersigned hereby apply to be shortlisted as a Consultant/JV for the assignment "**Consulting Services for Expansion of Jinnah Terminal Complex [JTC] and Allied Airside & Landside Facilities at Jinnah International Airport (JIAP), Karachi.**"
2. Attached to this letter are copies of original documents defining¹:
 - (a) the Applicant's legal status;
 - (b) the principal place of business; and
 - (c) the place of incorporation (for Applicants who are corporations); OR
the place of registration and the nationality of the owners (for Applicants who are partnerships or individually-owned firms).
3. Your Organization and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.

¹ For applications by joint ventures/consortiums/associations, all the information requested in the Expression of Interest documents is to be provided for each member/ partner separately. All members/ partners shall sign the letter

4. Your organization and its authorized representatives may contact the following persons for further information², if needed.

General and Managerial Inquiries	
Contact 1	Telephone
	Cell
	Fax
	Email
Contact 2	Telephone
	Cell
	Fax
	Email

Personnel Inquiries	
Contact 1	Telephone
	Cell
	Fax
	Email
Contact 2	Telephone
	Cell
	Fax
	Email

Technical Inquiries	
Contact 1	Telephone
	Cell
	Fax
	Email
Contact 2	Telephone
	Cell
	Fax
	Email

Financial Inquiries	
Contact 1	Telephone
	Cell
	Fax
	Email
Contact 2	Telephone
	Cell
	Fax
	Email

² Application by joint ventures/ consortium/ association should provide information on a separate sheet about each party to the application

5. This application is made with the full understanding that:
- (a) Proposals by shortlisted Applicants will be subjected to verification of all information submitted for Expression of Interest at the time of bidding;
 - (b) Your organization reserves the right to:
 - (i) amend the scope and value of any contract under this project; in such event proposal will only be called from shortlisted consultants who meet the revised requirements; and
 - (ii) reject or accept any application, cancel the Expression of Interest process, and reject applications; and
 - (c) Your Organization shall not be liable for any such actions and its consequences and under no obligation to inform the Applicant of the grounds for actions at 5 (b) here above.

Applicants who are not joint ventures/ consortium/ association should delete para 6 & 7 and initial the deletions.

6. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss agreements, to the joint venture/consortium/ association. We also specify the financial commitment in terms of the percentage of the value of the (each) Contract and the responsibilities for execution of the (each) Contract.
7. We confirm that in the event that we submit a proposal, that proposal as well as any resulting Contract will be.
- (a) signed so as to legally bind all partners, jointly and severally; and
 - (b) submitted with a Joint Venture/ consortium/ association agreement providing the joint and several liability of all partners in the event the contract is awarded to us.
8. We certify that the information provided in the Expression of Interest document is correct and final to the best of our knowledge and nothing contained herein, is contrary to the facts as available with the firm's official record and that Pakistan Airports Authority (PAA) (the Employer) has complete right to disregard our application should it fail to meet any of their Expression of Interest criteria.
9. The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed	Signed
Name	Name
For and on behalf of (name of Applicant or lead/ authorized partner/ member of a joint venture, consortium or association)	For and on behalf of (name(s) of other authorized partner(s)/ member(s) of a joint venture, consortium or association)

APPLICATION FORMS



Application Form A-1

General Information

All individual firms and each partner of a Joint Venture applying for Expression of Interest are requested to complete the information in this form. For a JV, the Lead Partner and each participating member shall provide the required corporate, registration and ownership information, including nationality information for foreign owners or Applicants, as applicable under the PEC Bye-Laws and procurement requirements.

Sub-consultants may be proposed.

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name:
4.	Fax	Title:
5.	Email	Cell
6.	Place of Incorporation/Registration	Year of incorporation/registration

NAME AND NATIONALITY OF OWNERS		
	NAME	NATIONALITY
1.		
2.		
3.		
4.		
5.		

Application Form A-2

List of Engineering Design Experience for Completed Projects

Name of Applicant or partner of a joint venture

Complete the forms below, listing each successfully completed project under the applicable category. Each project will be evaluated against only one sub-criterion. For each project listed, a separate Form A-3 must be submitted, accompanied by properly cross-referenced supporting documentation. Only projects listed in Form A-2 and substantiated through Form A-3 shall be considered for evaluation.

For foreign currency amounts, conversion to PKR shall be made using the State Bank of Pakistan exchange rate seven (07) days prior to submission deadline for evaluation purposes.

[1] EXPERIENCE IN SUCCESSFULLY COMPLETING INTERNATIONAL AIRPORT PASSENGER TERMINAL PROJECTS HANDLING AT LEAST TEN (10) MILLION PASSENGERS PER ANNUM (MPPA) WITHIN THE LAST FIFTEEN (15) YEARS

Sr.	Name of the Project	Employer	Date of Completion	Completion Cost (PKR)
1				
2				
3				
4				
5				

[2] EXPERIENCE OF AT LEAST ONE (01) PROJECT INVOLVING THE EXPANSION OF TERMINAL BUILDING & ALLIED FACILITIES ON AN OPERATIONAL INTERNATIONAL AIRPORT SITE HANDLING AT LEAST FIVE (05) MILLION PASSENGERS PER ANNUM (MPPA) WITHIN THE LAST FIFTEEN (15) YEARS

Sr.	Name of the Project	Employer	Date of Completion	Completion Cost (PKR)
1				
2				

Application Form A-3

Detail of General/Specific Experience for Completed Projects

Name of Applicant or partner of a joint venture

Use a separate sheet for each contract and attach a substantiating document with each sheet to facilitate evaluation. The experience claimed must be completed within the last fifteen (15) years and must satisfy the applicable category requirements in Clause 3.3.1.2.

For foreign currency amounts, conversion to PKR shall be made using the State Bank of Pakistan exchange rate seven (07) days prior to submission deadline for evaluation purposes

Assignment name:	Approx. value of the contract (in current PKR):
Country: Location within country:	Duration of assignment (months):
Name of Client Name of Contractor	Total No. of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current PKR):
Start date (month/year): Completion date (month/year):	No. of professional staff-months provided by associated consultants:
Name of associated consultants, if any:	Name of proposed senior professional staff of your firm involved and functions performed (indicate most significant profiles such as project director/coordinator, team leader):
Sub-Criteria for Assessment of Experience as per table in Clause 3.1.1.2 <i>[A particular project will be considered against only one sub-criteria]</i>	Please tick the relevant sub-criteria: [1] Experience in successfully completing international airport passenger terminal projects handling at least ten (10) million passengers per annum (MPA) within the last fifteen (15) years. [2] Experience of at least one (01) project involving the expansion of terminal building & allied facilities on an operational international airport site handling at least five (05) million passengers per annum (MPA) within the last fifteen (15) years.
Narrative description of project:	
Description of actual services provided by your staff within the assignment:	

Application Form A-4

Financial Capability

Name of Applicant or Partner of a Joint Venture

Applicants, including each partner of a Joint Venture, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each Applicant/partner shall fill in this form. A copy of audited financial statements certified by a Chartered Accountant for the last five completed financial years shall be attached to this Form. For the foreign Lead Partner, audited financial statements shall be duly translated for evaluation purposes, where required.

For foreign currency amounts, conversion to PKR shall be made using the State Bank of Pakistan exchange rate seven (07) days prior to submission deadline for evaluation purposes

Financial Information (PKR)	Historical information for any three of last five years (PKR, in millions)		
	----	----	----
Information from Balance Sheet			
(1) Total Assets (TA)			
(2) Current Assets (CA)			
(3) Total Liabilities (TL)			
(4) Current Liabilities (CL)			
Information from Income Statement			
(5) Total Revenue (TR)			
(6) Profits before Taxes (PBT)			
Net Worth (1) – (3)			
Current Ratio (2) / (4)			
Working Capital (2) – (4)			

Application Form A-5**Joint Venture Summary (if applicable)**

NAME OF ALL PARTNERS OF A JOINT VENTURE
1. Lead Partner – Internationally Recognized Engineering Firm
2. Local Partner
3. Partner

ANNUAL TURNOVER DATA (Equivalent in PKR, millions)				
Partner	Form A-4 Page No.	Year....	Year	Year
1. Lead Partner				
2. Partner				
3. Partner				
Total:				

ANNUAL WORKING CAPITAL (Equivalent in PKR, millions)				
Partner	Form A-4 Page No.	Year....	Year....	Year....
1. Lead Partner				
2. Partner				
3. Partner				
Total:				

Application Form A-6

Personnel Capabilities

Name of Applicant or partner of a Joint Venture

For specific positions essential to assignment, Applicants should provide the names of Key Experts qualified to meet the specified requirements stated for each position in **Clause 3.3.1.3**. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application **Form A-7**) along with **CVs of candidates duly signed by the Key Expert**.

The CVs of other Experts which are not specified in this FORM shall not be considered for evaluation

1.	Title of Position
	Name of Prime Candidate
2.	Title of Position
	Name of Prime Candidate
3.	Title of Position
	Name of Prime Candidate
4.	Title of Position
	Name of Prime Candidate
5.	Title of Position
	Name of Prime Candidate
6.	Title of Position
	Name of Prime Candidate

Application Form A-7

Candidate Summary

Name of Applicant or partner of a Joint Venture

Position		
Candidate information	Name of Candidate	Date of Birth
	Professional Qualification	
	PEC / PCATP Number:	
Present employment	Name of Employer:	
	Address of Employer:	
	Telephone	Contact (manager/personnel officer)
	Fax	Email
	Job title of candidate	Years with present employer

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.

Month/Dates/Years		Company / Project / Position / Relevant technical and management experience
From	To	

Application Form A-8

Litigation History

Name of Applicant or Partner of a Joint Venture

Applicants, including each of the partners of a joint venture, should provide information on any history of litigation or arbitration resulting from contracts executed or currently under execution (Instructions to Applicants, **Clause 3.4.1**). A separate sheet should be used for each partner of the joint venture.

Year	Award FOR or AGAINST Applicant	Name of Client, cause of litigation, and matter in dispute	Disputed amount (current value PKR or equivalent)

Application Form A-9

Additional Information

Name of Applicant or partner of a joint venture:

Sr.	Description	Attached	Not Attached
		Tick only one	
1	Evidence of Lead Partner being an internationally recognized engineering firm registered with a relevant international engineering body		
2	Local JV partner holds active PEC registration with Profile Code 1216 and Service Codes 0531, 0532, 0537, 0540, and 0547 for the relevant consultancy services.		
3	Foreign Lead Partner / foreign JV member registration or incorporation evidence in country of origin.		
4	FBR Active Taxpayer registration/evidence for local JV member(s) or relevant tax registration for foreign member(s).		
5	Valid SECP registration for local JV member(s), and certificate of incorporation for foreign member(s) in Country of Origin.		
6	JV Agreement or Letter of Intent (LOI) signed by all JV members, identifying Lead Partner and local PEC partner.		
7	Power of Attorney (on non-judicial Stamp Paper valuing PKR 500) specifically authorizing the authorized representative to sign and submit the application for shortlisting on behalf of the Applicant.		
8	Letter of Application (Annexure A), duly signed by an authorized representative of the Applicant.		
9	Affidavit of non-Blacklisting on judicial stamp paper to the effect that the firm/ JV/ Consortium partner(s) has never been blacklisted with any Government Department/ Agency/ Authority.		
10	An affidavit to the effect that all documents / particulars / information given with this Expression of Interest document are true.		
11	An affidavit to the effect that the Applicant has never indulged in corrupt, fraudulent or collusive practice in competing for contracts.		
12	An affidavit to the effect that the firm is not presently involved nor has been in the past in litigation with the Employer. Should this be otherwise the Applicant must provide such details in Form A-8 "Litigation History".		

Note: Any other pertinent information in support of this shortlisting should also be furnished and details mentioned below.

Sr.	Description	Remarks

