Pre-Qualification Document

EXPRESSION OF INTEREST FOR FAST-TRACK ADOPTION – 100,000 ELECTRIC BIKES (Under NEV Policy 2025–30 – PAVE Program) Electric Bikes (EV2-Wheelers)
(Goods)

National

Single Stage-One Envelope

October 23, 2026

Engineering Development Board EDB (MoI&P),Project Manager (PAVE
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INVITATION FOR PRE-QUALIFICATION

PROCUREMENT OF GOODS

1. The **Engineering Development Board EDB (MoI&P)** has reserved Funds for the procurement planned for FY **2026-27**. The **Engineering Development Board EDB (MoI&P)** intends to apply part of the proceeds of this Fund to cover eligible payments under the contract for the "**EXPRESSION OF INTEREST FOR FAST-TRACK ADOPTION – 100,000 ELECTRIC BIKES (Under NEV Policy 2025–30 – PAVE Program) Electric Bikes (EV2-Wheelers)**" with the reference of **"P170901"**

2. The **Engineering Development Board EDB (MoI&P)** intends to pre-qualify suppliers for Invitation to Bid(s), and sign the contract agreement(s) with the selected bidder(s) subsequent to bidding process.

3. The objective of the intended pre-qualification is the on-demand supply of " **EXPRESSION OF INTEREST FOR FAST-TRACK ADOPTION – 100,000 ELECTRIC BIKES (Under NEV Policy 2025–30 – PAVE Program) Electric Bikes (EV2-Wheelers)**" through subsequent signing of contract with successful bidders, and the purpose of this Pre-qualification Notice is to provide the very basic information to enable the potential applicants to decide whether or not to respond to this Pre-qualification Notice.

4. Only the pre-qualified applicants shall be entitled to participate in the procurement proceedings, and it is expected that the Invitation to Bids will be made to the Pre-qualified Applicants.

5. Pre-qualification process is open for all **National** Applicants subject to fulfilling the eligibility requirements mentioned in the respective Pre-qualification Documents. Interested Applicants may obtain further information from the Engineering Development Board EDB (MoI&P) through **EPADS v2.0** during office hours. A complete set of Pre-qualification Documents may be accessed by interested Applicants through **EPADS v2.0** at **https://epads.gov.pk/opportunities/federal/procurements/170901.**

6. The application, prepared in accordance with the instructions in the Pre-qualification Documents, must be submitted through **EPADS v2.0** on or before **Tuesday, November 3, 2026 11:00 AM**. E-bids will be opened using

EPADS v2.0 on the same day at **Tuesday, November 3, 2026 11:30 AM**. Manual submission of Bids shall not be entertained. Those vendors who have not yet registered on the new version of **EPADS v2.0,** may register themselves on **https://vendors.epads.gov.pk/**. A tutorial to explain the registration process is available at **https://www.youtube.com/watch?v=MNW6T38v7tc**

In terms of Rule 48 of Public Procurement Rules, 2004 Grievance Redressal Committee (GRC) is notified for the subject procurement and notification copy is available on the procuring agency's website and on Authority's website at (**www.ppra.org.pk**).

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Instructions to Applicants

A. General

B. Contents of the Prequalification Documents

Sections of Prequalifica¬tion Documents

1. **Scope of Application**

1.1. In connection with the "**Invitation for Prequalification**", the Procuring Agency, as defined in Section II (Prequalification Data Sheet abbreviated as PDS), issues this set of Prequalification Documents (PD) to prospective applicants (also hereinafter referred as Applicants) interested in submitting applications (also hereinafter referred as Applications) to determine the capacity and capability of the Applicant(s) for supply of Goods and Related Services incidental thereto as specified in Section VII (Schedule of Requirements).

2. **Source of Funds**

2.1. Source of funds is same as referred in Invitation for Pre-qualification.

3. **Fraud and Corruption**

3.1. The Procuring Agency requires that the Applicants /Bidders/ Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such agreements and contracts.

3.2. The Applicants/Bidders shall permit and shall cause their agents (whether declared or not), sub-contractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Procuring Agency to inspect all accounts, records and other documents relating to any, Application/Bid submission, Secondary Procurement process, and to have them audited by auditors appointed by the Procuring Agency.

3.3. Any communications between the Applicant and the Procuring Agency related to matters of alleged corrupt and fraudulent practices must be made in writing or in electronic forms that provide record of the content of

communication.

3.4. Procuring Agency will reject an application or bid or proposal, if it is established that the Applicant or the Bidder or Prosper was engaged in corrupt and fraudulent practices in competing for the contract.

3.5. Procuring Agency will also declare the Applicant as blacklisted in accordance with rules and predefined standard mechanism.

4. **Eligible Applicants**

4.1. An Applicant may be a private entity, a state-owned enterprise or institution subject to ITB 4.6, or any combination of such entities in the form of a joint venture (JV) under an existing JV agreement or with the intent to enter into such an agreement supported by a letter of intent.
In case of single (private or state-owned entity), it shall be liable for execution of all the provisions of the Contract Agreement.
In the case of a joint venture, all members shall be jointly and severally liable for the execution of all the provisions of the Contract Agreement (if signed b/w the Procuring Agency and the JV), in accordance with the Contract conditions that apply.
The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Prequalification process, Bidding process (in the event the prequalified JV submits a Bid) and during the period of contract agreement and contract execution (in the event the JV is awarded the Contract). Unless specified in the PDS, there is no limit on the number of members in a JV.

4.2. An Applicant may apply for Prequalification both individually, and as part of a joint venture, or participate as a subcontractor. If prequalified as a JV only, it will not be permitted to bid for the same contract as an individual entity. Bids submitted in violation of this provision will be rejected.

4.3. An Applicant and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that entity) may submit its Application for Prequalification either individually, as joint venture or as a sub-contractor among them for the same contract. However, if prequalified only one prequalified Applicant will be allowed to bid for the same contract.

All Bids submitted in violation of this provision will be rejected.

4.4. Applicants shall be considered to have a conflict of interest, if they participated as a consultant in the preparation of the design or technical specifications or have been hired or proposed to be hired by the Procuring Agency for execution of subsequent Contract Agreement. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with such professional staff of the Procuring Agency (or a recipient of a part of the funds) who:

4.4.1. are directly or indirectly involved in the preparation of the Prequalification Documents or Bidding Documents or specifications of Contract and/or the Prequalification or Bid evaluation process of such Contract; or

4.4.2. would be involved in the implementation or supervision of such Agreement t, unless the conflict stemming from such relationship has been resolved throughout the Procurement Process, Bidding.

4.5. An Applicant that has been declared debarred or blacklisted shall be ineligible to be prequalified to bid for such period of time and for such type of procurement for which he has been declared debarred or blacklisted. The list of debarred firms and individuals is available at PPRA’s website.

4.6. An Applicant shall provide such documentary evidence for determining the eligibility of the Applicant to the reasonable satisfaction of the Procuring Agency.

5. **Eligibility (in terms of Nationality)**

5.1. Applicants may be ineligible if they are nationals of ineligible countries as indicated in Section V.

B. Contents of the Prequalification Documents

6. **Sections of Prequalification Documents**

6.1. This set of Prequalification Documents consists of Parts 1 and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with ITA 8.

PART 1 Prequalification Procedures PART 2 Supply Requirements

6.2. Section I - Instructions to Applicants (ITA)

6.3. Section II - Prequalification Data Sheet (PDS)

6.4. Section III - Qualification Criteria and Requirements

6.5. Section IV - Application Forms

6.6. Section V - Eligible Countries

6.7. Section VI - Fraud and Corruption

6.8. Section VII – Schedule of Requirements

6.9. The Procuring Agency accepts no responsibility for the completeness of the Prequalification documents, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Prequalification documents in accordance with ITA 8. In case of any discrepancies, documents issued directly through ePADS shall prevail.

6.10. The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Documents and to furnish with its Application all information or documentation as is required by the Prequalification Documents.

7. **Clarification of Pre-qualification Documents and Pre-Application Meeting**

7.1. An Applicant requiring any clarification of the Pre-qualification Documents shall contact the Procuring Agency in writing through ePADS as. The Procuring Agency will respond in writing through ePADS to any request for clarification provided that such request is received no later than three (03) days prior to the deadline for submission of the Applications. The Procuring Agency shall forward a copy of its response to all prospective

Applicants through ePADS who have obtained the Prequalification Documents from ePADS , including a description of the inquiry but without identifying its source. If so indicated in the PDS, the Procuring Agency shall also promptly publish its response through ePADS . Should the Procuring Agency deem it necessary to amend the Prequalification Documents as a result of a clarification, it shall do so in accordance with the provisions of ITA 16.2.

7.2. If indicated in the PDS, the Applicant's designated representative is invited at the Applicant's cost to attend a pre-Application meeting through online platform / **EPADS v2.0** as per date and time mentioned in the PDS. During this Pre-Application meeting, prospective Applicants may request clarification of the schedule of requirement, the qualification criteria or any other aspects of the Pre-qualification Documents.

7.3. Minutes of the Pre-Application meeting, if applicable, including the text of the questions asked by Applicants, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly through ePADS to all prospective Applicants who have obtained the Pre-qualification Documents. Any modification to the Pre-qualification Documents that may become necessary as a result of the pre-Application meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to ITA 8 and through **EPADS v2.0**. Non-attendance at the pre-Application meeting will not be a cause for disqualification of an Applicant.

8. **Amendment of Prequalifica¬tion Documents**

8.1. At any time prior to the deadline for submission of Applications, the Procuring Agency may amend the Prequalification Documents by issuing an Addendum through **EPADS v2.0**

8.2. Any Addendum issued shall be part of the Prequalification Document and shall be communicated in writing through ePADS to all Applicants who have obtained the Prequalification Documents from the Procuring Agency. The Procuring Agency shall promptly publish the Addendum at the Procuring Agency's web page and **EPADS v2.0**.

Provided that an Applicant who had already submitted their Applications

prior to the issuance of any such addendum shall have the right to withdraw his already submitted Application and submit the revised Application prior to the original or extended Application submission deadline through **EPADS v2.0**.

8.3. To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Procuring Agency may at its discretion, extend the deadline for the submission of Applications in accordance with ITA 16.2:
Provided that the Procuring Agency shall extend the deadline for submission of Applications, if such an addendum is issued within last three (03) days of the Application submission deadline.

C. Preparation of Applications

9. **Cost of Applications**

9.1. The Applicant shall bear all costs associated with the preparation and submission of its Application. The Procuring Agency will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Pre-qualification process.

10. **Language of Application**

10.1. The Application as well as all correspondence and documents relating to the Pre-qualification exchanged by the Applicant and the Procuring Agency, shall be written in the language specified in the PDS. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the language specified in the PDS, in which case, for purposes of interpretation of the Application, the translation shall govern.

11. **Documents Comprising the Application**

11.1. The Application shall comprise the following:

11.1.1. **Application Submission Letter**, in accordance with ITA 12.1;

11.1.2. **Eligibility**: documentary evidence establishing the Applicant's eligibility, in accordance with ITA 13.1;

11.1.3. **Qualifications**: documentary evidence establishing the Applicant's qualifications, in accordance with ITA 14; and

11.1.4. any other document required as specified in the PDS.

11.2. **Application Submission Letter**

11.2.1. The Applicant shall complete an Application Submission Letter as provided in Section IV (Application Forms). This Form must be completed without any alteration to its format.

11.3. **Documents Establishing the Eligibility of the Applicant**

11.3.1. To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Form ELI-1.1 (eligibility), included in Section IV (Application Forms).

11.4. **Documents Establishing the Qualifications of the Applicant**

11.4.1. To establish its qualifications to perform the contract(s) in accordance with Section III (**Qualification Criteria and Requirements**), the Applicant shall provide the information requested in the corresponding Information Sheets included in **Section IV (Application Forms)**.

11.4.2. Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the Pak Rupee equivalent using the rate of exchange determined as follows:

11.4.2.1. for turnover or financial data required for each year - Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted).

11.4.2.2. value of single contract - Exchange rate prevailing on the date of the contract.

11.4.3. Exchange rates shall be taken from the publicly available source identified in the PDS. Any error in determining the exchange rates in the Application may be corrected by the Procuring Agency.

11.4.4. The documentary evidence of the Applicant's qualifications to conclude a contract Agreement, shall establish to the Procuring Agency's satisfaction:

11.4.4.1. that, if required in the BDS, an Applicant that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section IV A (Bidding Forms) to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods in the Procuring Agency's Country;

11.4.4.2. that, if required in the BDS, in case of an Applicant not doing business within Islamic Republic of Pakistan (or the country where the procurement is being made), the Applicant is, or will be, (if awarded the call off contract) represented by an Agent in the country, equipped and able to carry out the Supplier's maintenance, repair, and spare parts stocking obligations in respect of the Goods.

D. Submission of Applications

15. **Submission of the Applications through EPADS v2.0**

15.1. The Bidder shall prepare and submit Bid with due diligence after carefully reading all the terms and condition before submission through ePADS in accordance with the procedures specified in the PDS.

15.2. In case the Applicant is a JV, the Application shall submit an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally

authorized signatories.

16. **Deadline for Submission of Applications**

16.1. Applicants shall be submitted through ePADS no later than the deadline indicated in the PDS.

16.2. If required in accordance with the provisions of ITA 8.3, the Procuring Agency will extend the deadline for the submission of Applications, in which case all rights and obligations of the Procuring Agency and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

16.3. The deadline will be extended in the same manner as that of original Invitation for Prequalification (or the advertisement) through **EPADS v2.0**.

17. **Opening of Applications**

17.1. The Procuring Agency shall open all Applications on the date and time specified in the PDS through **EPADS v2.0**. Late Applications shall be treated in accordance with ITA 16.1.

E. Procedures for Evaluation of Applications

18. **Confidentiality**

18.1. Information relating to the Applications, their evaluation and results of the Prequalification shall not be disclosed to Applicants or any other persons not officially concerned with the Prequalification process until the notification of Prequalification results is made to all Applicants in accordance with ITA 26 through **EPADS v2.0**.

18.2. From the deadline for submission of Applications to the time of notification of the results of the Prequalification in accordance with ITA 26, any Applicant that wishes to contact the Procuring Agency on any matter related to the Prequalification process may do so only in writing through **EPADS v2.0**

19. **Clarification of Applications**

19.1. To assist in the evaluation of Applications, the Procuring Agency may, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Procuring Agency and all clarifications from the Applicant shall be in writing through **EPADS v2.0**

19.2. If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Procuring Agency's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

20. **Responsiveness of Applications**

20.1. The Procuring Agency may reject any Application which is not responsive to the requirements of the Prequalification Documents. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 19.1, and the Applicant fails to provide satisfactory clarification and/or missing information within prescribed time, it may result in disqualification of the Applicant.

21. **Margin of Preference**

21.1. Unless otherwise specified in the PDS, a margin of preference shall not apply in the Bidding process resulting from this Pre-qualification.

22. **Sub-contractors**

22.1. Subcontractors' qualification and experience will not be considered for evaluation of the Applicant. The Applicant on its own (without taking into account the qualification and experience of the Subcontractor) should meet the qualification criteria.

F. Evaluation of Applications and Prequalification of Applicants

23. **Evaluation of Applications**

23.1. The Procuring Agency shall use the factors, methods, criteria, and requirements defined in Section III, Qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Procuring Agency reserves the right to waive minor deviations from the qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the contract, however subject to the provisions of ITA 25.

23.2. Subcontractors proposed by the Applicant shall be fully qualified for their parts of the Scope of Supply of the Goods and Allied Services.

23.3. In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Procuring Agency shall prequalify each Applicant for the maximum combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements. The Qualification Criteria and Requirements are mentioned in Section III.
Only the qualifications of the Applicant shall be considered. The qualifications of other related entities such as the Applicant's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Applicant shall not be taken into consideration in determining the qualifications of the Applicant.

24. **Procuring Agency's Right to Accept or Reject Applications**

24.1. The Procuring Agency reserves the right to accept or reject all the Applications, and to annul the Prequalification process at any time, without thereby incurring any liability to the Applicants. However, the procuring agency shall record its reasons and justifications on **EPADS v2.0**, duly approved by the Principal Accounting Officer or Head of Organization.

25. **Pre-qualification of Applicants**

25.1. All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be prequalified by the Procuring

Agency.

25.2. An Applicant may be “conditionally prequalified,” that is, qualified subject to the Applicant submitting or correcting certain specified nonmaterial documents or deficiencies to the satisfaction of the Procuring Agency.

25.3. Applicants that are conditionally prequalified will be so informed along with the statement of the condition(s) which must be met to the satisfaction of the Procuring Agency before or at the time of submitting their Bids.

26. **Notification of Prequalification**

26.1. The Procuring Agency shall notify all Applicants in writing through **EPADS v2.0** indicating the names of those Applicants who have been prequalified or conditionally prequalified. In addition, those Applicants who have been disqualified will be informed separately through **EPADS v2.0**.

26.2. The procuring agency shall communicate to those suppliers or contractors who have not been pre-qualified the reasons for not pre-qualifying them through **EPADS v2.0**

27. **Request for Bids**

27.1. Promptly after the notification of the results of the Prequalification, the Procuring Agency will invite the Bids from all the Applicants that have been prequalified through **EPADS v2.0**.

28. **Changes in Qualifications of Applicants**

28.1. Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 25 and invited to bid (including, in the case of a JV, any change in the structure or formation of any member thereto) shall be subject to the written approval of the Procuring Agency prior to the deadline for submission of Bids. Such approval shall be denied if:

28.1.1. a prequalified Applicant proposes to associate with a disqualified Applicant or in case of a disqualified joint venture, any of its members;

28.1.2. as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III, Qualification Criteria and Requirements; or

28.1.3. in the opinion of the Procuring Agency, the change may result in a substantial reduction in competition.

28.2. Any such change should be submitted to the Procuring Agency before the date of “Invitation to Bids”.

29. **Redressal of Grievances**

29.1. Procuring agency shall constitute a Grievance Redressal Committee (GRC) and proceed in accordance with the procedure and mechanism defined under Rule-48 of Public Procurement Rules, 2004.

29.2. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending on the nature of the procurement.

30. **Mechanism of Blacklisting**

30.1. The procuring agency shall initiate blacklisting or debarment proceedings against any bidder, supplier or contractor in accordance with the mechanism prescribed under Rule-19 of Public Procurement Rules, 2004 read with “Mechanism for Blacklisting Regulations, 2024”.

Pre-qualification Data Sheet

Prequalification Data Sheet (PDS)

The following specific data for the Prequalification of Applicants shall complement, supplement, or amend the provisions in the Instructions to Applicants (ITA). Whenever there is a conflict, the provisions herein shall prevail over those in ITA.

PDS Clause No
ITA No

Amendments of, and Supplements to, Clauses in the Instructions to Applicants

A. General

PDS Clause No 1
ITA No 1.1

Identification Number of the Invitation for Prequalification: **P170901**
The Procuring Agency is: **Engineering Development Board EDB (MoI&P)**
List of Contracts*:*
See section items and Lots

PDS Clause No 2
ITA No 2.1

The name of Procuring Agency is: **Engineering Development Board EDB (MoI&P)**
The name of Project / Procurement is: **EXPRESSION OF INTEREST FOR FAST-TRACK ADOPTION – 100,000 ELECTRIC BIKES (Under NEV Policy 2025–30 – PAVE Program) Electric Bikes (EV2-Wheelers)**

PDS Clause No 3
ITA No 4.2

Maximum number of members in a Joint Venture (JV): **Nil**

PDS Clause No 4
ITA No 4.5

A list of debarred firms and individuals is available on PPRA website: **https://ppra.gov.pk**

B. Contents of the Prequalification Document

PDS Clause No 5
ITA No 7.1

For clarification, the Applicant shall seek clarifications through: **EPADS v2.0**

PDS Clause No 6
ITA No 7.1 & 8.2

Information related to Prequalification shall be published on: **EPADS v2.0**

PDS Clause No 7
ITA No 7.2

Pre-Application Meeting: **Clarification Date: Saturday, October 31, 2026**

C. Preparation of Applications

PDS Clause No 8
ITA No 10.1

This Prequalification Document has been issued in the language: **English**

PDS Clause No 9
ITA No 11.1(d)

Additional documents to be submitted through EPADS v2.0:

1. Company Profile
2. NTN, GST, ATL Certificates
3. EDB/PSQCA Licenses
4. Product Brochures & Compliance Sheet
5. Financial Reports
6. Warranty Details
7. After-Sales Setup
8. EV Models & Specifications
9. Sales Target (No. of Batches)
10. Undertaking: No foreign exchange utilization

11. Submission Fee: PKR 5,000/- (non-refundable in the form of Pay Order/Bank Draft/Demand Draft) in the favor of Drawing & Disbursement Officer (DDO), EDB.

PDS Clause No 10
ITA No 14.2

Source for determining exchange rates: **Not Applicable**

D. Submission of Applications

PDS Clause No 11
ITA No 16.1

Deadline for Application Submission:
Day: ***Tuesday***
Date: ***Tuesday, November 3, 2026***
Time: ***11:00 AM***

PDS Clause No 12
ITA No 17.1

Opening of Applications shall be conducted through: **EPADS v2.0**
Day: ***Tuesday***
Date: ***Tuesday, November 3, 2026***
Time: ***11:30 AM***
Virtual participation link: **https://vendors.epads.gov.pk/**

E. Procedures for Evaluation of Applications

PDS Clause No 13
ITA No 21.1

Margin of Domestic Preference: **Not Applicable**
(Applicable only if authorized in Procurement Plan)

PDS Clause No 14
ITA No 29.1

Prequalification-related complaints / grievances shall be submitted in writing through: **EPADS v2.0**
A complaint may challenge:

- The terms of the Prequalification Documents
- The Procuring Agency’s decision not to prequalify an Applicant

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Eligibility & Qualification Criteria

All Active Taxpayers shall be eligible to participate in the procurement process, unless expressly excluded or otherwise restricted under the Eligibility Criteria specified by the Procuring Agency.

Required Registration
FBR (NTN)
FBR (GSTN)

Eligibility Criteria	Document
Technical compliance	Yes
Legal compliance	Yes
Financial capacity	Yes
Production and inventory readiness	Yes
After-sales commitments	Yes
i. OEM shall provide an undertaking that no foreign exchange shall be utilized for supply under this scheme (Subject to prevailing government policy).	Yes
The Steering Committee may make any change in the qualification criteria or technical specifications in the best interest of the scheme.	Yes
As Per Bidding Document	Yes

Evaluation Criteria

Quality Based Selection (QBS)

Weightage (Without Financial Criteria)

Technical Evaluation %
100

Technical Marks	100
Passing Marks	**70**
Technical Evaluation Criteria : (Note: Bidders must score at least 70 marks out of total 100 marks in the technical evaluation criteria)	
Locally manufactured or assembled electric 2-Wheelers (Quantitative)(Doc Required)	5
Battery (05 Marks) Type: Lithium Iron Phosphate ($LiFePO_4$) Voltage: Minimum 48 V Warranty: Minimum 3 years or 40,000 km (whichever occurs first) State-of-Health: Shall not fall below 80 % during the warranty period; replacement required if below the threshold. Labelling: Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor, and Number of Cells. Testing Certificates: (05 Marks) Acceptable pack standards: UL 2271 / GB 38031-2020 /ISO 12405-1:2011 /ISO 6469-1. Mandatory transport certification: UN/DOT 38.3 or IEC 62281. For locally assembled packs: cell certification to GB 31484-2015 / GB 31485- 2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017. A Country-of-Origin (CoO) certificate is required if above not available. (Quantitative)(Doc Required)	5
Motor: (05 Marks) Type: Permanent Magnet Synchronous Motor (PMSM) – brushless only. Minimum Top Speed: 45 km/h. Ingress Protection: IP-67 or above. (Quantitative)(Doc Required)	5

Vehicle and Charger Performance: (05 Marks) Range: ≥ 60 km per full charge. Charging Time: ≤ 6 hours (from 20 % to 100 %). Charger Efficiency: ≥ 80 % Speedometer and Odometer Accuracy: ± 2 %. Data Logger: Mandatory GPS-enabled device with ≤ 5 m accuracy and 90-day history. (Quantitative)(Doc Required)	5
Safety and Environmental Compliance: (05 Marks) Compliance with all applicable PSQCA, EDB and environmental regulations is mandatory. (Quantitative)(Doc Required)	5
Experience (05 Marks): Minimum one-year manufacturing of electric 2-wheelers. (Quantitative)(Doc Required)	5
Sales Track Record (05 Marks): ≥ 200 units sold with verifiable documentation (Quantitative)(Doc Required)	5
Product Pricing (05 Marks): At least one model within the price cap of PKR 250,000. (Quantitative)(Doc Required)	5
Production Facility (05 Marks): Must include assembly line, testing fixtures, battery safety zone, and motor test bench. (Quantitative)(Doc Required)	5
Supply Chain (05 Marks): Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. (Quantitative)(Doc Required)	5
Stock Availability (05 Marks): Minimum 500 ready units or two months' component inventory. (Quantitative)(Doc Required)	5
OEMs shall maintain a minimum of three service centers in each operating region/province. (05 Marks) (Quantitative)(Doc Required)	5
Technician Training: Staff must be EV-safety-certified. (05 Marks) (Quantitative)(Doc Required)	5
Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale. (05 Marks) (Quantitative)(Doc Required)	5
Valid EDB Manufacturing Certificate (05 Marks) (Quantitative)(Doc Required)	5
Valid PSQCA License; (05 Marks) (Quantitative)(Doc Required)	5
Valid NTN/STRN and ATL (05 Marks) (Quantitative)(Doc Required)	5

Company Registration & Tax Compliance documents; (05 Marks) (Quantitative)(Doc Required)	5
Audited Financial Statements (latest year); (05 Marks) (Quantitative)(Doc Required)	5
BOM and Vendor List showing local content share. (05 Marks) (Quantitative)(Doc Required)	5

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)
EPADS

Annexure

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Bidding Document

Submit your bid as per the attached bidding document

Information (Read-Only)

See Form Under Additional Forms and Documents: **Bidding Document** (page number: 33)

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Procurement Forms

Past Experience and Completed Contracts

AS per the bidding Document

See Form Under Additional Forms and Documents: **Past Experience and Completed Contracts** (page number: 59)

Financial Capacity and Net Worth Evaluation Form

AS per the bidding Document

See Form Under Additional Forms and Documents: **Financial Capacity and Net Worth Evaluation Form** (page number: 60)

Average Annual Turnover

AS per the bidding Document

See Form Under Additional Forms and Documents: **Average Annual Turnover** (page number: 62)

PUBLIC PROCUREMENT REGULATORY AUTHORITY
(PPRA)
EPADS

Additional Forms and Documents

EXPRESSION OF INTEREST

FOR

FAST-TRACK ADOPTION – 100,000 ELECTRIC BIKES
(Under NEV Policy 2025–30 – PAVE Program)

Electric Bikes (EV2-Wheelers)

(Single Stage One Envelope Procedure)

ENGINEERING DEVELOPMENT BOARD

(MINISTRY OF INDUSTRIES AND PRODUCTION)

October 2026

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SECTION 1: INVITATION TO BID

Refer to the published advertisement (attached as Annex-B).

The Engineering Development Board (EDB), Ministry of Industries and Production, Government of Pakistan, invites sealed Expressions of Interest (EOIs) under the Single Stage Two Envelope Procedure as per PPRA Rules, 2004 from Electric 2-Wheeler Original Equipment Manufacturers (OEMs) / Assemblers for pre-qualification under the NEV Policy 2025–30 subsidy scheme and for submission of the sales target (in batches of 500 each).

The objective of this EOI is to deploy an additional 100,000 electric bikes within three months, using CKD kits already imported into Pakistan or available on the high seas on the date of the launch of the scheme. The scheme shall be implemented through a transparent and competitive mechanism. A subsidy of PKR. 80,000 per e-bike shall be provided to OEMs from the existing NEV Levy allocation. The estimated subsidy amount for the envisaged 100,000 electric bikes amounts to approximately Rs. 8,000,000,000.

The EOI shall cover two connected processes: firstly, pre-qualification of OEMs as per prescribed technical, financial, legal, manufacturing, and after-sales criteria; and secondly, submission of sales target (in 200 batches of 500 e-bikes per batch) quotations by pre-qualified OEMs for allocation of supply targets under the scheme.

SECTION 2: INSTRUCTIONS TO BIDDERS (ITB)

1. **Language**: English
2. The EOI shall be submitted in English through PPRA E-PADS 2.0 in the prescribed manner.
3. **Eligible Bidders**: All OEMs / Assemblers having locally manufactured or assembled EV-2 wheelers with valid EDB and PSQCA certifications, shall be eligible. OEMs/ Assemblers already Pre-qualified for Fast Track Adoption under PAVE Scheme are not eligible and do not require to re-apply as their qualification for participation in Fast Track Scheme under PAVE Scheme stands valid.
4. **Documents**: Bidders must submit:
   a. Technical and Financial Proposals (PPRA E-PADS 2.0).
   b. Soft copy of EV 2-Wheelers Models and Specifications.
   c. Sales Target Offer (in number of batches) under the fast-track scheme.
5. **Bid Validity**: 90 calendar days
6. **Deadline for Submission**: [November 03, 2026 at 11:00 AM]
7. **Bid Opening**: On the same day at 11:30 A.M.
8. **Late Bids**: Rejected as per PPRA Rule 28
9. **Evaluation Procedure**: As per Annex-A
10. **Agreement**: Valid until completion of allocated sales target i.e. 90 days
11. The total sales target of 100,000 e-bikes shall be divided into 200 batches of 500 e-bikes per batch. Each OEM shall be free to choose its own sales target and may apply for any number of batches. There shall be no upper limit on the number of batches for which an OEM may apply.
12. Each OEM shall submit its sales target quotation in a sealed envelope to the nominated officer of EDB by the prescribed date and time. The sealed envelopes shall be opened on the same day immediately after expiry of the submission time. EDB shall invite all participating OEMs to witness the opening of quotations and shall take appropriate measures to ensure transparency and integrity of the process.
13. If the total sales target quoted by participating OEMs exceeds the overall target of 100,000

e-bikes, the targets quoted by all participating OEMs shall be reduced proportionately so that the total target does not exceed the approved ceiling. Any batch remaining unutilized may be offered to successful OEMs on first-come, first-served basis.

14. All participating OEMs shall be free to offer any model of e-bike for sale under the scheme. However, at least one model shall be priced up to Rs. 250,000. The OEM shall agree that the prices of all offered e-bikes, once agreed with EDB, shall not be increased during the currency of the scheme.
15. No interest, hidden charges, additional cost, or any other amount shall be charged by OEMs from customers. Any violation may result in disqualification from the scheme, pecuniary penalty through encashment of the performance guarantee and cancellation of permission to manufacture.
16. Clarification requests must be received 5 days prior to submission deadline.

SECTION 3: BID DATA SHEET (BDS)

The Bid Data Sheet shall be read with the instructions, pre-qualification criteria, evaluation mechanism, technical specifications, sales target quotation mechanism, and all annexures of this EOI.

The bidder shall submit complete information regarding company registration, EDB certification, PSQCA license, tax registration, production capacity, available stock, in-transit CKD kits, model-wise specifications, pricing, warranty, after-sales network, delivery capability, sales target quotation and performance guarantee.

The sales target quotation shall clearly mention the number of batches applied for, with each batch comprising 500 e-bikes. The OEM shall also provide evidence that no foreign exchange commitment shall be required from it for supply of the target number of e-bikes, where applicable, particularly where CKD kits have already been imported or are on the high seas.

SECTION 4: ELIGIBILITY AND PRE-QUALIFICATION CRITERIA

i. Technical compliance
ii. Legal compliance
iii. Financial capacity
iv. Production and inventory readiness
v. After-sales commitments

Additionally:

i. OEM shall provide an undertaking that no foreign exchange shall be utilized for supply under this scheme (Subject to prevailing government policy).
ii. The Steering Committee may make any change in the qualification criteria or technical specifications in the best interest of the scheme.

SECTION 5: EVALUATION CRITERIA

Evaluation shall be carried out strictly in accordance with Annex-A.

Additionally, for Fast-Track Scheme:

i. Sales target offered (number of batches, 500 per batch)
ii. Production readiness

iii. Inventory availability
iv. Delivery commitment

In case the total bids exceed 100,000 units, allocation shall be reduced proportionately.

Particulars	Criteria	Marks
Eligibility Requirements	Locally manufactured or assembled electric 2-Wheelers.	**05**
Technical Specifications	**Battery (05 Marks)** ▪ **Type:** Lithium Iron Phosphate ($LiFePO_4$) ▪ **Voltage:** Minimum 48 V ▪ **Warranty:** Minimum 3 years or 40,000 km (whichever occurs first) ▪ **State-of-Health:** Shall not fall below 80 % during the warranty period; replacement required if below the threshold. ▪ **Labelling:** Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor, and Number of Cells. ▪ **Testing Certificates: (05 Marks)** ▪ Acceptable pack standards: UL 2271 / GB 38031-2020 /ISO 12405-1:2011 /ISO 6469-1. ▪ Mandatory transport certification: UN/DOT 38.3 or IEC 62281. ▪ For locally assembled packs: cell certification to GB 31484-2015 / GB 31485- ▪ 2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017. ▪ A Country-of-Origin (CoO) certificate is required if above not available. **Motor: (05 Marks)** ▪ Type: Permanent Magnet Synchronous Motor (PMSM) – brushless only. ▪ Minimum Top Speed: 45 km/h. ▪ Ingress Protection: IP-67 or above. **Vehicle and Charger Performance: (05 Marks)** ▪ Range: ≥ 60 km per full charge. ▪ Charging Time: ≤ 6 hours (from 20 % to 100 %). ▪ Charger Efficiency: ≥ 80 % ▪ Speedometer and Odometer Accuracy: ± 2 %. ▪ Data Logger: Mandatory GPS-enabled device with ≤ 5 m accuracy and 90-day history. **Safety and Environmental Compliance: (05 Marks)** ▪ Compliance with all applicable PSQCA, EDB and environmental regulations is mandatory.	**25**
General Manufacturing	▪ **Experience (05 Marks):** Minimum one-year manufacturing of electric 2-wheelers.	**25**

and Operational Criteria	▪ **Sales Track Record (05 Marks):** ≥ 200 units sold with verifiable documentation ▪ **Product Pricing (05 Marks):** At least one model within the price cap of PKR 250,000. ▪ **Production Facility (05 Marks):** Must include assembly line, testing fixtures, battery safety zone, and motor test bench. ▪ **Supply Chain (05 Marks):** Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. ▪ **Stock Availability (05 Marks):** Minimum 500 ready units or two months' component inventory.	
After-Sales and Service Support	▪ OEMs shall maintain a minimum of three service centers in each operating region/province. **(05 Marks)** ▪ Technician Training: Staff must be EV-safety-certified. **(05 Marks)** ▪ Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale. **(05 Marks)**	**15**
Documentation and Certification	Applicants shall submit certified copies of: ▪ Valid EDB Manufacturing Certificate; **(05 Marks)** ▪ Valid PSQCA License; **(05 Marks)** ▪ Valid NTN/STRN and ATL **(05 Marks)** ▪ Company Registration & Tax Compliance documents; **(05 Marks)** ▪ Audited Financial Statements (latest year); **(05 Marks)** ▪ BOM and Vendor List showing local content share. **(05 Marks)**	**30**

Note: Bidders must score at least 70 marks out of total 100 marks in the technical evaluation criteria.

SECTION 6: SCOPE OF SUPPLY AND TECHNICAL SPECIFICATIONS

i. Total Target: 100,000 Electric Bikes.
ii. Divided into 200 batches of 500 units each.
iii. All participating OEMs may offer any model of e-bike. However, at least one model must be priced up to Rs. 250,000. The OEM shall ensure that the price agreed with EDB remains fixed throughout the duration of the scheme and that no interest, hidden cost or additional charge is recovered from the customer.
iv. OEMs shall:

- Quote desired number of batches.
- Supply e-bikes under agreed pricing.
- Ensure compliance with Annex-A technical specification.

SECTION 7: TECHNICAL PROPOSAL FORMAT

(As per the original format with the addition below)

Document	Attached (Yes/No)
Company Profile	
NTN, GST, ATL Certificates	
EDB/PSQCA Licenses	
Product Brochures & Compliance Sheet	
Financial Reports	
Warranty Details	
After-Sales Setup	
EV Models & Specifications	
Sales Target (No. of Batches)	
Undertaking: No foreign exchange utilization	

SECTION 8: FINANCIAL PROPOSAL FORMAT

The financial proposal shall be submitted in sealed form and shall include the price of each offered model, the subsidy amount, the net price payable by the customer, number of batches quoted and total quantity offered.

Item / Model	Gross Price of E-Bike	Subsidy Amount	Net Price Payable by Customer	No. of Batches Quoted	Total Quantity
EV 2-Wheeler Model 1		Rs. 80,000			
EV 2-Wheeler Model 2		Rs. 80,000			

The subsidy amount payable under the scheme shall be equal to the subsidy already approved for an e-bike under the subsidized cash purchase scheme. In case of an e-bike costing Rs. 250,000, the subsidy shall be Rs. 80,000.

Note:

i. At least one model ≤ PKR 250,000
ii. Prices, once agreed with EDB shall not be increased during the scheme period.

SECTION 9: STANDARD FORMS

(Refer to Annex-C: Standard Forms)

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1. Letter of Bid – Technical & Financial Proposal
2. Bidder Information Form
3. Price Schedule: Goods Manufactured in Pakistan
4. Form of Contract Agreement
5. Performance Guarantee
6. Integrity Pact

SECTION 10: GRIEVANCE REDRESSAL MECHANISM

a. A Grievance Redressal Committee (GRC) will be constituted by EDB to address the bidders' written complaints within 03 working days of bid opening.

SECTION 11: DELIVERY SCHEDULE FOR E-BIKES

EDB shall settle a delivery schedule with each successful OEM to ensure that all deliveries are completed within 90 days from the award of the sales target. The allocated target shall be divided into three monthly batches and monitored on a weekly basis.

If an OEM fails to meet the monthly target without justifiable reasons, EDB may impose a penalty equal to 5% of the value of undelivered e-bikes. If the penalty is not paid by the OEM, it shall be recovered from the bank guarantee. If the bank guarantee is insufficient or the penalty cannot be enforced for any reason, EDB may cancel the OEM's manufacturing license / permission to manufacture, in addition to any other action available under the scheme or as per PPRA Rules.

SECTION 12: SALES AND MARKETING

Participating OEMs shall be responsible for marketing, outreach, promotion, customer facilitation, buyer coordination, documentation support, registration support and after-sales guidance under the scheme.

SECTION 13: PAYMENT OF SUBSIDY TO OEM

The subsidy shall be transferred by EDB to the designated account of the OEM through the State Bank of Pakistan while observing the following procedure:

The participating OEM shall register with EDB on the PAVE portal. A customer interested in purchasing a subsidized e-bike shall enroll by providing CNIC, address, personal or preferred cell number, and other details required for ensuring traceability.

The OEM shall sell the subsidized e-bike to the customer at the price agreed with EDB, after deducting the subsidy amount. The OEM shall then upload pay order, sales tax invoice, delivery note, electric vehicle frame/chassis number, motor number, photographic evidence of delivery, customer biometrics and any other document required by EDB on the PAVE portal.

Thereafter, the e-bike shall be registered with the respective registration authority. The OEM shall be responsible for the registration of e-bike with the relevant registration authorities and after registration, the OEM should upload proof of registration on the PAVE portal. EDB shall obtain confirmation of delivery at the agreed price, less subsidy, from the applicant through his personal or preferred cell number (where required).

OEMs will submit consolidated claims of e-bike. After verification, EDB shall transfer the subsidy amount to the OEM's designated account through the State Bank of Pakistan. The transactions shall be validated by a third-party using a risk-based approach. In order to maintain good cash flow

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for OEMs and ensure transparency, EDB shall ensure that all consolidated payments are made within five working days of uploading all required documents by the OEM on the PAVE portal.

SECTION 14: ELIGIBILITY FOR BUYERS

All citizens of Pakistan, including GB and AJK, aged 18 years or above and holding a valid CNIC shall be eligible to participate in this scheme.

Persons who have already availed subsidy under the PAVE Program shall not be eligible. Further, one person shall avail only one electric vehicle under this scheme or under PAVE Program.

SECTION 15: PERFORMANCE GUARANTEE

An OEM interested in participating in the scheme shall furnish a basic performance security in the shape of a bank guarantee of Rs. 05 million, along with an undertaking to furnish additional performance security upon winning the sales target.

Upon winning a sales target, the OEM shall furnish additional performance security in the shape of bank guarantee equal to 5% of the value of the subsidy admissible on the won sales target.

The performance guarantee may be invoked in case of delay, non-performance, overcharging, hidden charges, violation of pricing commitment, non-compliance with delivery schedule, failure to upload required documents, misrepresentation, or any other breach of the scheme conditions.

SECTION 16: OVERSIGHT

The Steering Committee constituted under the NEV Policy shall oversee the scheme and may decide on any matter of procedure ancillary to this scheme. The Steering Committee may also pass instructions to remove any ambiguity and may make changes in the qualification criteria, technical specifications, allocation mechanism, or implementation procedure in the best interest of the scheme.

ATTACHMENTS

a. Annex-A: Pre-Qualification Criteria
b. Annex-B: Expression of Interest (EoI) / Advertisement
c. Annex-C: PPRA Standard Forms and Templates
d. Annex-D: Sales Target Quotation Form
e. Annex-E: Undertaking Regarding No Foreign Exchange Requirement
f. Annex-F: Buyer Eligibility and Subsidy Payment Procedure

Annex-A

PRE-QUALIFICATION CRITERIA FOR 100,000 E-BIKES IN FAST TRACK ADOPTION SCHEME

Electric Bikes (EV-2 Wheelers)

Pre-Qualification Criteria

Particulars	Revised criteria
Eligibility Requirements	Only locally manufactured or assembled electric 2-wheelers are eligible. Applicants must be registered OEMs holding valid EDB and PSQCA certifications and shall meet the minimum requirements specified herein.
Technical Specifications	**Battery** ▪ **Type:** Lithium Iron Phosphate ($LiFePO_4$) ▪ **Voltage:** Minimum 48 V ▪ **Warranty:** Minimum 3 years or 40,000 km (whichever occurs first) ▪ **State-of-Health:** Shall not fall below 80 % during the warranty period; replacement required if below the threshold. ▪ **Labelling:** Battery shall display UID Number, Type, Chemistry, Rating (Ah/Wh), Cycle Life, Temperature Range, Form Factor, and Number of Cells. ▪ **Testing Certificates:** ▪ Acceptable pack standards: UL 2271 / GB 38031-2020 /ISO 12405-1:2011 /ISO 6469-1. ▪ Mandatory transport certification: UN/DOT 38.3 or IEC 62281. ▪ For locally assembled packs: cell certification to GB 31484-2015 / GB 31485- ▪ 2015 / GB 31486-2015 / IEC 62660 / IEC 62133-2:2017. ▪ A Country-of-Origin (CoO) certificate is required if above not available. **Motor** ▪ Type: Permanent Magnet Synchronous Motor (PMSM) – brushless only. ▪ Minimum Top Speed: 45 km/h. ▪ Ingress Protection: IP-67 or above. **Vehicle and Charger Performance** ▪ Range: ≥ 60 km per full charge. ▪ Charging Time: ≤ 6 hours (from 20 % to 100 %). ▪ Charger Efficiency: ≥ 80 % ▪ Speedometer and Odometer Accuracy: ± 2 %. ▪ Data Logger: Mandatory GPS-enabled device with ≤ 5 m accuracy and 90-day history. **Safety and Environmental Compliance**

	▪ Compliance with all applicable PSQCA, EDB and environmental regulations is mandatory.
General Manufacturing and Operational Criteria	▪ **Experience:** Minimum one-year manufacturing of electric 2-wheelers. ▪ **Sales Track Record:** ≥ 200 units sold with verifiable documentation ▪ **Product Pricing:** At least one model within the price cap of PKR 250,000. ▪ **Production Facility:** Must include assembly line, testing fixtures, battery safety zone, and motor test bench. ▪ **Supply Chain:** Demonstrated vendor linkages for battery, motor, harness, and body components within Pakistan. ▪ **Stock Availability:** Minimum 500 ready units or two months' component inventory.
After-Sales and Service Support	▪ OEMs shall maintain a minimum of three service centers in each operating region/province. ▪ Technician Training: Staff must be EV-safety-certified. ▪ Parts Availability: Written undertaking ensuring spare parts supply for five (5) years post-sale.
Documentation and Certification	Applicants shall submit certified copies of: ▪ Valid EDB Manufacturing Certificate; ▪ Valid PSQCA License; ▪ Company Registration & Tax Compliance documents; ▪ Audited Financial Statements (latest year); ▪ Bank Guarantee Instrument(s); and ▪ BOM and Vendor List showing local content share.
Delivery and Penalty Clauses	▪ Delivery Schedule: As provided in Section 11 above. ▪ Late Delivery: Penalty to be determined by EDB based on extent and nature of delay. ▪ Non-Compliance: Persistent failure may lead to disqualification or encashment of guarantee.
Vehicle Warranty	▪ Minimum 2 years or 40,000 Km (whichever comes first), covering manufacturing defects only.

Annex-B

ENGINEERING DEVELOPMENT BOARD (EDB)
Ministry of Industries & Production (MoIP)
Government of Pakistan

EXPRESSION OF INTEREST (EOI)

Fast Track Adoption – 100,000 E- Bikes (2-Wheelers)
(Under NEV Policy 2025–30)

The Engineering Development Board (EDB), Ministry of Industries & Production, Government of Pakistan, invites Expressions of Interest (EOIs) from all EV 2-Wheeler Original Equipment Manufacturers (OEMs) / Assemblers for fast-track deployment of 100,000 electric bikes under the Pakistan Accelerated Vehicle Electrification (PAVE) Program.

This initiative is aimed at rapid scale-up of EV adoption through immediate utilization of available production capacity and CKD inventory, while ensuring quality, affordability, and local value addition in line with NEV Policy 2025–30.

PROGRAM OVERVIEW

i. Target: 100,000 Electric Bikes
ii. Implementation Period: 90 days (fast-track deployment)
iii. Structure: 200 batches of 500 units each
iv. Subsidy: PKR 80,000 per e-bike (as per approved framework)
v. Allocation Mechanism: Competitive bidding; proportionate allocation in case of over-subscription

SUBMISSION DETAILS

☑ Submission Deadline: November 03, 2026 at 11:00 AM. Bids will be opened on the same date at 11:30 AM in the presence of bidders.

☑ Submission through: PPRA E-PADS 2.0.

☑ Submission Fee: PKR 5,000/- (non-refundable in the form of Pay Order/Bank Draft/Demand Draft) in the favor of Drawing & Disbursement Officer (DDO), EDB.

Note: OEMs/Assemblers already Pre-qualified for Fast Track Scheme under PAVE Program Phase-II are not required to reapply as their qualification for participation in Fast Track Scheme (Round-1) stands valid.

Address:
Project Manager (PAVE)
Engineering Development Board (EDB)
EDB Complex, Building 5-A, Constitution Avenue, Islamabad
Contact Numbers: 0321-8181472, 0348-8810593; Email: shahbazqureshi1991@gmail.com

EDB reserve the right to accept or reject any or all submitted bids

Annex-C

STANDARD FORMS WITH THE EOI SUBMISSION

1. Letter of Bid – Technical and Financial Proposal
2. Bidder Information Form
3. Price Schedule: Goods Manufactured in Pakistan
4. Form of Draft Contract Agreement (Will be finalized after pre-qualification)
5. Performance Guarantee
6. Integrity Pact

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1. LETTER OF BID – TECHNICAL AND FINANCIAL PROPOSAL

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT

Place this Letter of Bid in the first envelope "TECHNICAL & FINANCIAL PROPOSAL".

The Bidder must prepare the Letter of Bid on stationery with its letterhead clearly showing the Bidder's complete name and business address.

Note: All italicized text in black font is to help Bidders in preparing this form and Bidders shall delete it from the final document.

Date of this Bid submission: [*insert date (as day, month and year) of Bid submission*]

RFB No.: [*insert number of Bidding process*]

Request for Bid No.: [*insert identification*]

Alternative No.: [*insert identification No if this is a Bid for an alternative*]; To: [*insert complete name of Procuring Agency*]

We, the undersigned Bidder, hereby submit our Bid, in two parts, namely:

(a) the Technical Proposal, and
(b) the Financial Proposal

Name of the Bidder: [*insert complete name of Bidder*]

Name of the person duly authorized to sign the Bid on behalf of the Bidder: [*insert complete name of person duly authorized to sign the Bid*]

Title of the person signing the Bid: [*insert complete title of the person signing the Bid*]

Signature of the person named above: [*insert signature of person whose name and capacity are shown above*]

Date signed [*insert date of signing*] day of [*insert month*], [*insert year*]

Must include conformation to meet the technical specifications and pre-qualification criteria, Bid Validity, and all details as required under Annex-A

SAMPLE

2. BIDDER INFORMATION FORM

[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: *[insert date (as day, month and year) of Bid submission*]

No.: *[insert number of Bidding process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

Page_____of_____pages

1. Bidder's Name *[insert Bidder's legal name]*
2. Bidder's actual or intended country of registration: *[insert actual or intended country of registration]*
3. Bidder's year of registration: *[insert Bidder's year of registration]*
4. Bidder's Address in the country of registration: *[insert Bidder's legal address in country of registration]*
5. Bidder's Authorized Representative Information Name: *[insert Authorized Representative's name]* Address: *[insert Authorized Representative's Address]* Telephone/Fax numbers: *[insert Authorized Representative's telephone/fax numbers]* Email Address: *[insert Authorized Representative's email address]*
6. Attached are copies of original documents of *[check the box(es) of the attached original documents]* ☐ Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above. ☐ Establishing that the Bidder is not under the supervision of the Procuring Agency 7. Included are the organizational chart, a list of the Board of Directors, and the beneficial ownership.

SAMPLE

3. PRICE SCHEDULE: GOODS MANUFACTURED IN PAKISTAN

Please use the format mentioned under Section 8 “Financial Proposal Format”. Add the list as per models and items offered.

Item / Model	Unit Price (PKR)
EV (2-W) Model ABC EV (2-W) Model XYZ	

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*

4. DRAFT CONTRACT AGREEMENT

This Agreement is made on this ___ day of _, 2026 between the Engineering Development Board (EDB), with its principal office at EDB, Islamabad and [OEM Name], with its principal office at "OEM").

1. Scope of Agreement

- EDB and OEM agree to partner for the supply and delivery of electric 2-wheelers as part of the fast-track adoption scheme under the PAVE Subsidy Program.
- OEM shall supply the required quantity of vehicles as per specifications provided.

2. Term of Agreement

- This Agreement is effective from the date of signing and remains in effect until the completion of all obligations, unless terminated in accordance with this Agreement.

3. Product Delivery Terms

- OEM agrees to deliver the ordered vehicles as per the delivery schedule mentioned by EDB.
- Deliveries shall be made to the specified location as defined in the schedule given by EDB.
- Inspection: Vehicles shall be subject to inspection upon delivery as per specifications mentioned in PQ Criteria.

4. Performance Guarantee

- Performance guarantee as per Annex-A.

5. Penalty for Delayed or Non-Performance

- Late Delivery Penalty: As defined in Annex-A.
- Failure to Meet Specifications: In cases where delivered products do not conform to agreed specifications, OEM shall correct deficiencies within [7 days]. Non-compliance may lead to contract termination and forfeiture of guarantees.

6. Intellectual Property Rights

- All intellectual property related to the design, specifications, and technology of the vehicles remains with the OEM.

SAMPLE

7. Confidentiality

- Both parties agree to maintain confidentiality of proprietary information exchanged under this Agreement, unless required by law or with written consent from the other party.

8. Warranties and Liabilities

- OEM warrants that all vehicles supplied are free from defects and fit for the intended purpose. (As defined in Annex-A)
- EDB is not liable for any indirect or consequential damages related to this Agreement.

9. Termination

- EDB reserves the right to terminate this Agreement if OEM fails to meet its obligations, with a 14-days written notice.
- Upon termination of the contract, the Performance Bank Guarantee for the contract will be forfeited.

10. Dispute Resolution

- Any disputes arising from this Agreement shall first be resolved amicably. If unresolved, disputes shall be submitted to arbitration in [jurisdiction].

11. Entire Agreement

- This Agreement constitutes the entire agreement between EDB and OEM and supersedes all previous discussions and agreements.

SAMPLE

Signatures

For Engineering Development Board (EDB)

Name:_____
Title:_____
Date:
_____

For [OEM Name]

Name:
_____

Title:_____

Date:_____

5. PERFORMANCE SECURITY (OR GUARANTEE) FORM

[As defined in Annex-A]

To: [*name of Procuring Agency]*

WHEREAS *[name of Supplier / OEM]* (hereinafter called "the Supplier") has undertaken, in pursuance of Contract No. *[reference number of the contract]* dated *[insert date]* to deliver *[description of goods and services] (*hereinafter called "the Contract").

AND WHEREAS it has been stipulated by you in the said Contract that the Supplier shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Supplier's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Supplier a guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of *[amount of the guarantee in words and figures]*, and we undertake to pay you, upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within the limits of *[amount of guarantee]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until: *[insert date]*

Signature and seal of the Guarantors

_____

[name of bank or financial institution]

_____

[address]

_____

[date]

SAMPLE

6. INTEGRITY PACT

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

Contract Number: _____

Contract Value: _____

Contract Title: _____

Dated: _____

[Name of Supplier / *OEM]* (hereinafter called "the Supplier"), hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it by Government of Pakistan (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing [Name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fee, etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation, or warranty.

[Name of Supplier] accepts full responsibility and strict liability for making a false declaration, not making full disclosure, misrepresenting a fact / facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [Name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

SAMPLE

[Buyer]	[Supplier]

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Annex-D

SALES TARGET QUOTATION FORM

For Participation in 100,000 Fast-Track E-Bike (2-Wheelers) Adoption Scheme

1. General Information

1.1 Name of OEM: _____
1.2 Company Registration No.: _____
1.3 NTN / STRN: _____
1.4 Registered Address: _____
1.5 Focal Person Name & Designation: _____
1.6 Contact Number & Email: _____

2. Product Details (Pre-Qualified E-Bike Model)

2.1 Brand Name: _____
2.2 Model Name: _____
2.3 Compliance Status (EDB/PSQCA): _____
2.4 Key Specifications:

- Battery Type: _____
- Range per Charge: _____
- Motor Capacity: _____

3. Financial Offer (Fixed Price Commitment)

3.1 Offered Retail Price per E-Bike (PKR): _____
(Note: Price shall be fixed and shall not increase during the scheme period)

3.2 Confirmation:
☐ We undertake that the offered price is final, inclusive of all costs, and will remain unchanged throughout the scheme duration.

4. Sales Target Quotation

4.1 Total Sales Target (Number of E-Bikes): _____

4.2 Number of Batches Applied for (1 Batch = 500 E-Bikes): _____

4.3 Monthly Distribution Plan (Mandatory):

Month	Target Quantity	No. of Batches
Month 1	_____	_____

SAMPLE

Month 2	_____	_____
Month 3	_____	_____

(Note: Total target shall be divided into three monthly batches as per scheme requirement)

5. Performance & Financial Guarantees

5.1 Basic Bank Guarantee (PKR 5 Million):
☐ Attached

5.2 Additional Bank Guarantee (5% of Target Subsidy Value):
☐ Attached

5.3 Undertaking:
☐ We agree that failure to meet the monthly targets shall result in penalties, including encashment of bank guarantees as per scheme terms.

6. Delivery & Compliance Commitments

6.1 Delivery Timeline:
☐ We commit to deliver e-bikes within the prescribed 90-day scheme period.

6.2 Proof of Delivery:
☐ We shall upload verified sales invoices, frame/motor numbers, and registration details on the digital platform.

6.3 Payment Terms Acceptance:
☐ We agree to receive payment within five (5) working days of verified delivery submission through the designated banking channel.

7. Declaration & Undertaking

We, the undersigned, hereby:

a. Confirm participation through open competitive bidding for sales target allocation.
b. Accept that targets, once allocated shall be binding.
c. Agree to penalties in case of non-performance, including 5% penalty on unmet targets.
d. Accept third-party validation and digital monitoring mechanisms.
e. Undertake full compliance with all scheme guidelines and decisions of the Steering Committee/ECC.

8. Signature & Authorization

Authorized Signatory: _____
Designation: _____

SAMPLE

Company Stamp: _____
Date: _____

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Annex-E

UNDERTAKING REGARDING NO FOREIGN EXCHANGE REQUIREMENT

It is hereby undertaken that the proposed 100,000 fast-track adoption scheme for accelerated deployment of electric bikes does not entail any requirement of foreign exchange from the Government of Pakistan or any public sector entity.

The implementation of the scheme is premised on the utilization of existing Completely Knocked Down (CKD) kits, which are already available within the country or are in transit (on high seas). Accordingly, no fresh imports or foreign currency outflows are envisaged for execution of the proposed intervention. Original Equipment Manufacturers (OEMs) name_____ will provide the batt(es) from the said local pool without creating any additional burden on foreign reserves.

In view of the above, it is unequivocally affirmed that the proposed initiative is fully localized in financial and operational terms, and does not involve any foreign exchange exposure, either directly or indirectly.

Signature & Authorization

OEM Name: _____

Authorized Signatory: _____
Designation: _____
Company Stamp: _____
Date: _____

SAMPLE

Annex-F

1. Applicant Eligibility Criteria

1.1 General Eligibility

i. Applicant must be a Pakistani citizen holding a valid CNIC.
ii. The applicant must be 18 years or above.
iii. Must possess or be eligible to obtain a valid driving license (where applicable under provincial laws).

1.2 One-Time Benefit Restriction

i. Each applicant shall be eligible for subsidy for one (01) electric bike only under the Scheme.
ii. Cross-verification shall be conducted through:
    a. CNIC database
    b. Excise & Taxation registration records
    c. PAVE / digital portal records

1.3 Financial & Verification Requirements

i. Applicant must:
    a. Provide complete personal details on the digital portal
    b. Submit valid contact information (mobile number, address)
    c. Agree to terms of use and subsidy conditions

2. Applicant Registration & Purchase Process

i. The applicant selects pre-qualified OEM and model through the digital platform.
ii. Applicant pays the net-of-subsidy price (subsidy already embedded/reduced upfront).
iii. The OEM completes:
    a. Delivery of bike
    b. Registration with Excise Department
iv. All transaction details are uploaded on the digital portal for verification by OEM.

3. Subsidy Structure

i. Subsidy fixed at:
Rs. 80,000 per e-bike
ii. Subsidy is:
    a. Not paid to the applicant directly
    b. Paid to OEM to reduce upfront purchase cost

4. Subsidy Payment Procedure

4.1 Trigger for Payment

Subsidy shall be released only after completion of all of the following:

SAMPLE

i. Successful sale to the end Applicant
ii. Physical delivery of e-bike
iii. Vehicle registration with the Excise Department
iv. Upload of complete documentation on the digital portal

4.2 Documentation Required (OEM Upload)

OEM shall upload:

i. Applicant CNIC
ii. Sales invoice
iii. Frame number & motor number
iv. Document of registration (Excise receipt)
v. Delivery confirmation

4.3 Payment Mechanism

i. Subsidy shall be:
    a. Paid directly to OEM's bank account
    b. Through the State Bank / designated financial channel
ii. Timeline:
    a. Within five (5) working days of verified submission

4.4 Digital Platform Integration

i. All processes shall be routed through:
    a. PAVE Digital Portal
ii. Key features:
    a. Real-time application tracking
    b. Automated verification workflows
    c. Batch-wise processing
    d. Integration with
        i. NADRA
        ii. Excise & Taxation
        iii. The banking system

4.5 Third-Party Validation

i. Risk-based third-party validation shall be conducted
ii. Includes:
    a. Random sampling of transactions
    b. Physical verification of delivered vehicles
    c. Audit of uploaded records

5. Compliance & Safeguards

5.1 Fraud Prevention

i. Duplicate CNIC usage shall be blocked

SAMPLE

ii. Fake registrations or ghost deliveries shall trigger:
   a. Immediate suspension
   b. Financial recovery

5.2 OEM Accountability Linkage

i. Subsidy payment linked with: actual verified sales and performance targets

5.3 Audit & Oversight

i. Continuous monitoring by:
   a. Steering Committee
   b. Implementing Agency (EDB / MoE)
ii. Periodic audit reports to be generated

6. Process Flow Summary

Applicant → OEM → Delivery → Registration → Portal Upload → Verification → Subsidy Release (≤5 days)

7. Key Policy Strengths

i. Upfront price reduction for Applicant (no reimbursement delays)
ii. Fast payment cycle to OEM (≤5 days) ensures liquidity
iii. Digital + third-party validation ensures transparency
iv. No forex requirement and rapid deployment (90-day rollout)

SAMPLE

Past Experience / Contracts

Contracts over *[insert amount]* during the last three years:				
Procuring Agency	Value	Year	Goods/Services Supplied	Country of Destination

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA) EPADS

Financial Situation and Performance

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*
Date: *[insert day, month, year]*
Joint Venture Member Name: *[insert full name]*
IFP No. and title: *[insert IFP number and title]*
Page *[insert page number]* of *[insert total number]* pages

1. Financial data

Type of Financial information in (currency)	**Historic information for previous** _*[insert number] years, [insert in words]* **(amount in currency, currency, exchange rate*, PKR equivalent)**				
	Year 1	Year 2	Year 3		
Statement of Financial Position (Information from Balance Sheet)					
Total Assets (TA)					
Total Liabilities (TL)					
Total Equity/Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (WC)					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					
Cash Flow Information					
Cash Flow from Operating Activities					

* Refer ITA 14 for the exchange rate

3. Financial documents

The Applicant and in case of JV, members of JV shall provide copies of financial statements for *[number]* years pursuant Section III, Qualifications Criteria and Requirements. The financial statements shall:

(a) reflect the financial situation of the Applicant or in case of JV member, and not an affiliated entity (such as parent company or group member).

(b) be independently audited or certified in accordance with local legislation.

(c) be complete, including all notes to the financial statements.

(d) correspond to accounting periods already completed and audited.

☐ Attached are copies of financial statements[1] for the *[number]* years required above; and complying with the requirements.

[1] If the most recent set of financial statements is for a period earlier than 12 months from the date of Application, the reason for this should be justified.

Average Annual Turnover (Annual Sales Value)

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*
Date: *[insert day, month, year]*
Joint Venture Member Name: *[insert full name]*
IFP No. and title: *[insert IFP number and title]*
Page *[insert page number]* of *[insert total number]* pages

Annual Turnover Data			
Year	**Amount** **Currency**	**Exchange rate*** **(If applicable)**	**PKR equivalent**
[indicate calendar year]	*[insert amount and indicate currency]*		
		Average Annual Turnover **	

* Refer ITA for date and source of exchange rate.

** Total PKR equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, ITA.