

Standard Bidding Document

Tender No. 1975/26, Procurement of 100KVA Distribution Transformer
(Goods)

National

Single Stage-One Envelope



September 01, 2026

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REQUEST FOR BIDS

PROCUREMENT OF GOODS

1. The **Hyderabad Electric Supply Company (HESCO)** has reserved Funds for the procurement planned for FY **2026-27**. The **Hyderabad Electric Supply Company (HESCO)** intends to apply part of the proceeds of this Fund to cover eligible payments under the contract for the "**Tender No. 1975/26, Procurement of 100KVA Distribution Transformer**" with the reference of "**P99931**"
2. The **Hyderabad Electric Supply Company (HESCO)** invites sealed Bids from eligible Bidders for procurement of goods described in the bidding documents on **EPADS v2.0**.
3. **Single Stage-One Envelope** will be used by adopting **Least Cost Based Selection (LCBS)** Technique for the subject procurement, in line with the Public Procurement Rules, 2004 and any Regulations, Regulatory Guides, Procurement Guidelines or Instructions issued by the Authority from time to time.
4. All Bids must be accompanied by a Bid Security amounting described in Bid Security Section in Bidding Document in the form of **Pay Order, Call at Deposit, Bank Guarantee, Demand Draft** or all bids must be accompanied by bid securing declaration in the format specified in the Bidding documents
5. E-Bidding documents, containing detailed terms & conditions, specifications and requirements etc. are available on **e-Pak Acquisition and Disposal System (EPADS)** at **<https://epads.gov.pk/opportunities/federal/procurements/99931>** for all the interested bidders registered on **EPADS v2.0**. Bidders are required to get themselves registered on **EPADS v2.0** to participate in Bidding process.
6. The e-bids, prepared in accordance with the instructions in the e-Bidding Documents, must be submitted through **EPADS v2.0** on or before **Monday, September 28, 2026 10:30 AM**. E-bids will be opened using **EPADS v2.0** on the same day at **Monday, September 28, 2026 11:00 AM**. Manual submission of Bids shall not be entertained. Those vendors who have not yet

registered on the new version of **EPADS v2.0**, may register themselves on <https://vendors.epads.gov.pk/>. A tutorial to explain the registration process is available at <https://www.youtube.com/watch?v=MNW6T38v7tc>

In terms of Rule 48 of Public Procurement Rules, 2004 Grievance Redressal Committee (GRC) is notified for the subject procurement and notification copy is available on the procuring agency's website and on Authority's website at (www.ppra.org.pk).

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Instructions to Bidders

A. Introduction

1.Scope of Bids

1.1 The Procuring Agency (PA), as indicated in the **Bids Data Sheet (BDS)** invites Bids **through EPADS v2.0** for the provision of Goods for as specified in the BDS and **in Section V - Evaluation Criteria, Specifications & Schedule of Requirements**. The name, identification, and number of items/deliverables are provided in the **BDS**. The successful Bidders will be expected to provide the goods within the specified period and timeline(s) as stated in the **BDS**.

2. Source of Funds

2.1 Source of funds is referred in Clause-1 of Invitation for Bids.

3. Eligible Bidders

3.1 A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium, or association shall nominate a Lead Member as nominated in the BDS, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of the contract.

3.2 Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.

3.3 The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the Procuring Agency.

3.4 Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its contribution only, and the responsibilities of each party shall not be substantially altered without prior written approval of the Procuring Agency and in line with

any instructions issued by the Authority.

(The limit on the number of members of JV or Consortium or Association may be prescribed in BDS, in accordance with the guidelines issued by the PPRA).

3.5 The invitation for Bids is open to all prospective suppliers, manufacturers, or authorized agents / dealers subject to any provisions of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business. Procuring agencies shall specify the registration/licensing requirements for the foreign bidders keeping in view the requirement of that business.

3.6 A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidder may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:

1. are associated or have been associated in the past, directly or indirectly with a firm or any of its affiliates which have been engaged by the Procuring Agency to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the Goods to be purchased under this Invitation for Bids.
2. have controlling shareholders in common; or
3. receive or have received any direct or indirect subsidy from any of them; or
4. have the same legal representative for purposes of this Bid; or
5. have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bids of another Bidder, or influence the decisions of the Procuring Agency regarding this Bidding process; or
6. Submit more than one Bid in this Bidding process.

3.7 A Bidder may be ineligible if –

1. he is declared bankrupt or, in the case of company or firm, insolvent;
2. payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting (in accordance with the national laws) in the total or partial loss of the right to administer and dispose of its property;

3. the Bidder is convicted, by a final judgment, of any offence involving professional conduct;

4. the Bidder is blacklisted locally or by international organizations and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of Bid securing declaration.

3.8 As and when required, bidders shall provide to the Procuring Agency evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.

3.9 Bidders shall submit Bids relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to more than ten (10) percent of the Bid price is envisaged.

4. Eligible Goods and Related Services

4.1 All goods and related services to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are the countries declared ineligible by the Federal Government.

5. One Bid per Bidder

5.1 A bidder shall submit only one Bid, in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.

5.2 The Bidder shall not engage a subcontractor for any portion of the contract if the value of such subcontracting exceeds thirty percent (30%) of the total contract amount.

6. Cost of Bidding

6.1 Any cost incurred by the bidder relating to the preparation and submission of its Bid shall be borne by the bidder, and the Procuring Agency shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

B. Bidding Documents

7. Contents of Bidding Document

7.1 The Goods required, Bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation for Bids, the Bidding documents which should be read in conjunction with any addenda issued in accordance with **ITB 9.1** include:

Section I -Invitation to Bids

Section II Instructions to Bidders (ITB)

Section III Bid Data Sheet (BDS)

Section IV Evaluation Criteria, Specifications, Schedule of Requirements

Section V Bid Forms

Section VI General Conditions of Contract (GCC)

Section VII Special Conditions of Contract (SCC)

Section VIII Contract Forms

7.2 The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding documents. Failure to furnish all the information required in the Bidding documents through **EPADS v2.0** will be at the Bidder's risk and may result in the rejection of his Bids.

8. Clarification of Bidding documents

8.1 A prospective Bidder requiring any clarification of the Bidding documents may notify the Procuring Agency through **EPADS v2.0**.

8.2 The Procuring Agency will within three (3) working days after receiving the request for clarification, respond to any request for clarification through **EPADS v2.0** provided that such request is received not later than three (03) days prior to the deadline for the submission of Bids as prescribed in **ITB 22**

8.3 Copies of the Procuring Agency's response will be forwarded to all identified Prospective Bidders through **EPADS v2.0**, including a description of the inquiry, but without identifying its source.

8.4 Should the Procuring Agency deem it necessary to amend the Bidding document as a result of a clarification, it shall do so following the procedure under **ITB 9**.

8.5 If indicated **in the BDS**, the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned **in the BDS**. During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other aspects of the Bidding document.

8.6 Minutes of the pre-Bid meeting, if applicable, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be uploaded on **EPADS v2.0**. Any modification to the Bidding documents that may become necessary as a result of the pre-Bid meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to **ITB 9**. Non-attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder.

9. Amendment of Bidding documents

9.1 Before the deadline for submission of Bids, the Procuring Agency for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or Pre-Bid meeting may modify the Bidding documents by issuing addenda through **EPADS v2.0**.

9.2 The Procuring Agency shall promptly publish the addendum through **EPADS v2.0**.

9.3 Any addendum issued including the notice of any extension of the deadline shall also be communicated through EPADS v2.0 to all the bidders who have already submitted their bids. Such bidders shall have the right to withdraw their already submitted bid and re-submit the revised bid prior to the original or extended bid submission deadline.

9.4 To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the Procuring Agency may, at its discretion, extend the deadline for the submission of Bids through **EPADS v2.0**:

Provided that the Procuring Agency shall extend the deadline for submission of Bids, if such an addendum is issued within last three (03) days of the Bids submission deadline.

C. Preparation of Bids

10. Language of Bid

10.1 The Bid prepared by the bidder, as well as all correspondence and documents relating to the Bids exchanged by the Bidder and the Procuring Agency shall be written in the English language unless otherwise specified in the BDS. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless otherwise specified in the **BDS**, in which case, for purposes of interpretation of the Bidder, the translation shall govern.

11. Documents and samples Constituting the Bid

11.1 The Bid prepared by the Bidder shall constitute the documents required in the **BDS**.

Details of sample(s) where applicable and requested in the BDS.

1. Documentary evidence established in accordance with ITB that the Bidder is eligible and/or qualified for the subject bidding process;
2. Documentary evidence establish that the Bidder has been authorized by the manufacturer to deliver the goods into Pakistan, where required and where the supplier is not the manufacturer of those goods;
3. Documentary evidence establish that the goods and related services to be supplied by the Bidder are eligible goods and services, and conform to the Bidding Documents;
4. Bid security or Bid Securing Declaration furnished in accordance with **ITB 18**.

12. Documents Establishing Eligibility of the Goods and Conformity to Bidding documents

12.1 To establish the conformity of the bidder to the Bidding document, the Bidder shall furnish as part of its Bids the documentary evidence that Goods provided conform to the technical specifications and standards.

13. Documents Establishing Eligibility and Qualification of the Bidder

13.1 The Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the Bidding process and/or its qualification to perform the contract if its Bid is accepted.

14. Form of Bids

14.1 The Bidder shall fill the Form of Bid furnished in the Bidding documents. The Bids Form must be completed without any alterations to its format and no substitute shall be accepted.

15. Bids Prices

15.1 The Bids Prices quoted by the Bidder in the Form of Bid and in the Price Schedules shall conform to the requirements specified below or exclusively mentioned hereafter in the Bidding documents.

15.2 All items in the Schedule of Requirement must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced and neither explicitly denied, their prices shall be construed to be included in the prices of other items.

15.3 Items not listed in the Price Schedule shall be assumed not to be included in the Bid, and provided that the Bid is still substantially responsive in their absence or due to their nominal nature, the corresponding average price of the respective item(s) of the remaining substantially responsive Bidder(s) shall be construed to be the price of those missing item(s).

15.4 The Bid price to be quoted in the Form of Bid in accordance with **ITB 14.1** shall be the total price of the Bid.

15.5 The Bidder shall indicate on the appropriate Price Schedule, the unit prices (where applicable) and total Bid price of the Goods it proposes to provide under the contract.

15.6 Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected.

16. Bids Currencies

16.1 Prices shall be quoted in Pakistani Rupees unless otherwise specified in the BDS in accordance with Rule 30 (2) of the Public Procurement Rules, 2004.

17. Bids Validity Period

17.1 Bids shall remain valid for the period specified in the **BDS** after the Bid submission deadline prescribed by the Procuring Agency. A Bid valid for a shorter period shall be rejected by the Procuring Agency as non-responsive. The period of Bid validity will be determined from the complementary Bid securing instrument, i.e. the expiry period of Bid Security or Bids Securing Declaration as the case may be.

17.2 The procuring agency shall ordinarily be under an obligation to process and evaluate the bid and to issue letter of award within the stipulated bid validity period.

17.3 Under exceptional circumstances, prior to the expiration of the initial Bid validity period, the Procuring Agency may request the Bidders' consent to an extension of the period of validity of their Bids only once through **EPADS v2.0**, for the period not more than the period of initial bid validity. The Bid Security provided under **ITB 18** shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security or causing to be executed its Bid Securing Declaration. A Bidder agreeing to the request will not be required nor permitted to modify its Bid, but will be required to extend the validity of its Bid Security or Bid Securing Declaration for the period of the extension.

18. Bid Security or Bid Securing Declaration

18.1 The Bidder shall furnish as part of its Bid, a Bid Security in accordance with Rule 25 of the Public Procurement Rules, 2004.

18.2 The original Bid Security shall be enclosed within the sealed envelope and to be submitted physically before closing time for submission of bids. Whereas, scanned copy of bid security shall be uploaded electronically through EPADS v2.0 before closing hours for submission of bids.

18.3 The Bidder who failed to submit the original Bids security before the submission deadline shall be disqualified straightaway.

18.4 The Bid Security or Bid Securing Declaration is required to protect the Procuring Agency against the risk of Bidder's conduct which would warrant the security's forfeiture, pursuant to **ITB 18.7**.

18.5 The Bid Security shall be denominated in the local currency, and it shall be a Bank Draft in the name of the Procuring Agency and valid for twenty-eight (28) days beyond the end of the validity of the Bid. This shall also apply if the period

for Bids/Bid Validity is extended. In either case, the form must include the complete name of the Bidder.

18.6 The Bid Security shall be payable promptly upon written demand by the Procuring Agency in case any of the conditions listed in **ITB 18** are invoked.

18.7 Unsuccessful Bidders' Bid Security will be discharged or returned as promptly as possible, however in no case later than thirty (30) days after the expiration of the period of Bids Validity prescribed by the Procuring Agency pursuant to **ITB 17**. The Procuring Agency shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest:

- a. the expiry of the Bid Security;
- b. the entry into force of a procurement contract and the provision of a Performance Guarantee, for the performance of the contract if such a guarantee, is required by the Bid documents;
- c. the rejection by the Procuring Agency of all Bids;
- d. the withdrawal of the Bids prior to the deadline for the submission of Bids, unless the Bids documents stipulate that no such withdrawal is permitted.

18.8 The successful Bidder's Bids Security will be discharged upon the Bidder signing the contract, or furnishing the Performance Guarantee.

18.9 The Bid Security may be forfeited or the Bid Securing Declaration executed:

- a. if a Bidder:
- b. withdraws its Bid during the period of Bid Validity as specified by the Procuring Agency, and referred by the Bidder on the Form of Bids except as provided for in **ITB 17.2**; or
- c. does not accept the correction of errors; or
- d. in the case of a successful Bidder, if the Bidder fails:
- e. to sign the contract; or
- f. to furnish Performance Guarantee.

19. Withdrawal, Substitution, and Modification of Bid

19.1 Before Bid submission deadline, any Bidder may withdraw, substitute, or modify its Bid after it has been submitted through EPADS v2.0. Bids requested to be withdrawn, shall be returned unopened to the Bidders through **EPADS v2.0**.

20. Format and Signing of Bid

20.1 The Bidder shall prepare and submit Bids with due diligence after carefully reading all the terms and condition **before bid submission deadline** through EPADS v2.0.

D. Submission of Bids

21. Submission of Bids through EPADS v2.0

21.1 The Technical and Financial Bids if required to submitted, shall be submitted on **EPADS v2.0**.

22. Deadline for Submission of Bids

22.1 Bids shall be received by the Procuring Agency through **EPADS v2.0** before bid submission deadline.

22.2 The Procuring Agency may, under exceptional circumstances, extend the deadline for the submission of Bids, after recording reasons in writing and in an equal opportunity manner.

In such case, all rights and obligations of the Procuring Agency and the Bidders that were previously governed by the original deadline shall thereafter be subject to the revised deadline.

E. Opening and Evaluation of Bids

23. Opening of Bids

23.1 The Bid Evaluation Committee of the Procuring Agency shall open all Bids through the EPADS v2.0, on the date and time specified in the Bid Data Sheet (BDS).

23.2 The Bid Evaluation Committee **shall generate minutes through EPADS v2.0 containing brief details of bid opening process.** The record of the Bid opening shall include, as a minimum: the name of the Bidder, the Bid price if applicable, and the presence or absence of a Bid Security or Bid Securing Declaration.

23.3 The procuring agency shall live broadcast the opening of bids on national media or on their website or digital channels, if the volume of procurement exceeds five hundred million rupees in case of goods and services and one thousand million rupees in case of works.

23.4 In case the date of opening of bid has been declared as public holiday or the procuring agency fail to open bid due to any EPADS v2.0 related issues, the submission and opening of bids shall be shifted to the next working day on the same time.

23.5 In case of Single Stage One Envelope Procedure, the Bidders names, the Bid prices, the total amount of each Bid and, the presence or absence of Bid Security, Bid Securing Declaration and such other details as the Procuring Agency may consider appropriate, will be announced by the Bid Evaluation Committee.

24. Clarification of Bids

24.1 To assist in the examination, evaluation and comparison of Bids of the Bidders, the Procuring Agency may, ask any Bidder for a clarification of its Bid including breakdown of prices.

24.2 The request for clarification and the response shall be sought through EPADS v2.0 **before three days prior to the deadline for submission of bids.** No change in the prices or substance of the Bids shall be sought, offered, or permitted.

24.3 The alteration or modification in the BIDS which in any way affect the following parameters will be considered as a change in the substance of a Bids:

1. evaluation & qualification criteria;
2. required scope of work or specifications;
3. all securities requirements;
4. tax requirements;

5. terms and conditions of Bidding documents.

6. change in the ranking of the Bidder

24.4 From the time of Bids opening to the time of Contract award if any Bidder wishes to contact the Procuring Agency on any matter related to the Bids it should do so through **EPADS v2.0**.

25. Preliminary Examination of Bids

25.1 Prior to the detailed evaluation of Bids, the Procuring Agency will determine whether each Bid:

1. meets the eligibility criteria defined in **ITB 3**;
2. has been prepared as per the format and contents defined by the Procuring Agency in the Bidding documents;
3. is accompanied by the required securities; and
4. is substantially responsive to the requirements of the Bidding documents.

25.2 The Procuring Agency's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

25.3 A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding documents, without material deviation or reservation. A material deviation or reservation is one that: -

1. affects in any substantial way the scope, quality, or performance of the Goods;
2. limits in any substantial way, inconsistent with the Bidding documents, the Procuring Agency's rights or the Bidders obligations under the Contract; or
3. if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids.

25.3 If a Bids is not substantially responsive, it will be rejected by the Procuring Agency and may not subsequently be evaluated for complete technical responsiveness.

26. Examination of Terms and Conditions; Technical Evaluation

26.1 The Procuring Agency shall examine the Bids to confirm that all terms and conditions specified in the **GCC** and the **SCC** have been accepted by the Bidder without any material deviation or reservation.

26.2 The Procuring Agency shall evaluate the technical aspects of the Bids submitted, to confirm that all requirements specified in Schedule of Requirements and Technical Specifications of the Bidding documents have been met without material deviation or reservation.

26.3 If after the examination of the terms and conditions and the technical evaluation, the Procuring Agency determines that the Bid is not substantially responsive in accordance with **ITB 25.2**, it shall reject the Bid.

27. Correction of Errors

27.1 Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: -

1. if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the Procuring Agency there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected;
2. if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and
3. where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.
4. Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bids, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.

27.2 The amount stated in the Bid will, be adjusted by the Procuring Agency in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bids Securing Declaration may be executed.

28. Conversion to Single Currency

28.1 To facilitate evaluation and comparison, the Procuring Agency will convert all Bids prices expressed in the amounts in various currencies in which the Bids prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate prevailing on the date of opening of financial bids specified in the bidding documents, in accordance with weighted average customer exchange rates list issued by the State Bank of Pakistan on that day.

29. Evaluation of Bids

29.1 The Bids, quotations, or proposals shall be evaluated by the respective evaluation committees as per evaluation criteria described in the Bidding Documents in accordance with Rule 29 and 30 of the Public Procurement Rules, 2004.

1. Least Cost Based Selection (LCBS)

After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), and having lowest evaluated cost (or financial proposal) shall be considered Successful Bid.

2. Quality and Cost Based Selection (QCBS)

In such combination, there shall be some specific weightage of both the technical features and financial aspects of the proposal. The financial marks shall be awarded on the basis of inverse proportion calculations. The successful bid shall be declared, on the basis of combined evaluation.

3. Quality Based Selection (QBS)

After meeting the requirements of eligibility, qualification and substantial responsiveness the bid in compliance with all the mandatory (technical) specifications/requirements and attaining highest marks in the Technical Evaluation considering all other qualitative and/or quantitative parameters (or point rated criteria) for technical proposal(s) such as working methodology, implementation plan, resource allocation, additional functionalities, risk management approach, knowledge transfer techniques, post implementation methodology etc. shall be treated as highest ranked bid. Later on, the financial proposal of highest ranked bidder shall be opened, however, in case of failure to proceed further with such a bidder, the procuring agency may resort to second

highest bidder and so on.

29.2 In case of tie of bids, the bidders shall be provided an opportunity to offer their best and final monetary offer through EPADS v2.0. However, in no case the rates shall be higher than the original financial bids.

30. Domestic Preference

30.1 The procuring agency shall evaluate and compare bids, allow for preference to domestic bidders, while competing with the international bidders in accordance with the policies of Federal Government.

The percentage of preference, to be accorded shall be clearly mentioned in the bidding documents under the bid evaluation criteria.

31. Determination of Successful Bid

31.1 Selection technique will be adopted for determining the Successful Bid in accordance with the criteria referred in the BDS or prescribed in the separate section titled as Evaluation Criteria.

31.2 In case where the Procuring Agency adopts the Cost Based Evaluation Technique and, the Bid with the lowest evaluated price from amongst those which are eligible, compliant and substantially responsive shall be the Successful Bid.

31.3 The Procuring Agency may adopt the Quality & Cost Based Selection Technique due to the following two reasons:

1. Where the Procuring Agency knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or
2. Where the Procuring Agency, in addition to the mandatory requirements and mandatory technical specifications, requires parameters specified in Evaluation Criteria to be evaluated while determining the quality of the goods.

31.4 In such cases, the Procuring Agency may allocate certain weightage to these factors as a part of Evaluation Criteria, and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of the Public Procurement Rules, 2004.

32. Abnormally Low Financial Bids

32.1 Where the Bid price is considered to be abnormally low, the Procuring Agency shall perform price analysis either during determination of Successful Bids or as a part of the post-qualification process.

32.2 The Procuring Agency may reject an Abnormally low financial bids.

32.3 In order to identify the Abnormally Low Bids (ALB) following approaches can be considered to minimize the scope of subjectivity:

1. Comparing the Bids price with the cost estimate;
2. Comparing the Bids price with the Bids offered by other Bidders submitting substantially responsive Bids; and
3. Comparing the Bids price with prices paid in similar contracts in the recent past either government- or development partner-funded.

32.4 The Procuring Agency will determine to its satisfaction whether the Bidder that is selected as having submitted the successful bid is qualified to perform the contract satisfactorily.

32.5 The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, as well as such other information as the Procuring Agency deems necessary and appropriate. Factors not included in these Bidding documents shall not be used in the evaluation of the Bidders' qualifications.

32.6 Procuring Agency may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining an award of contract.

Explanation: The Certificate shall be furnished by the Bidder. The Bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.

32.7 An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bids, in which event the Procuring Agency will proceed to the next ranked Bidder to make a similar determination of that Bidder's capabilities to

perform satisfactorily.

F. Award of Contract

33. Criteria of Award

33.1 The Procuring Agency will award the Contract to the Bidder whose Bids has been determined to be substantially responsive to the Bidding documents and who has been declared as Most Advantageous Bidder.

34. Negotiations

34.1 The procuring agency shall not engage in negotiations with respect to scope and price with the bidder except when the procuring agency conducts a procurement using direct **or negotiated** contracting or a request for proposals with evaluation based on quality alone.

34.2 The procuring agency may negotiate with the most advantageous bid with a view to streamline the work or task execution, at the time of contract finalization on methodology, work plan, staffing, finalizing payment arrangements, delivery arrangements, minor amendments to the special conditions of the contract.

35. Procuring Agency Right to reject all bids

35.1 The Procuring Agency reserves the right to reject all bids or proposals at any time prior to the issuance of the Letter of Award, without incurring any liability, in accordance with Rule 33 of the Public Procurement Rules, 2004.

36. Procuring Agency's Right to Vary Quantities at the Time of Award

36.1 The Procuring Agency reserves the right at the time of contract award to increase or decrease the **quantity of** Goods originally specified in these Bidding documents provided this does not exceed **by** 15%, without any change in unit price or other terms and conditions of the Bids and Bidding documents.

37. Notification of Award

37.1 Prior to the award of contract, the procuring agency shall announce and publish the result of bid evaluation on **EPADS v2.0** in accordance with Rule 35

of the Public Procurement Rules, 2004.

37.2 The Bidder whose Bids has been accepted will be notified of the award by the Procuring Agency prior to expiration of the Bids/Bid Validity period. The Letter of Award will state the sum that the Procuring Agency will pay the successful Bidder in consideration for the delivery of Goods as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price).

37.3 The Letter of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Guarantee and signing of the contract.

38. Signing of Contract

38.1 Promptly after issuance of Letter of award, Procuring Agency shall send the successful Bidder the draft Contract, incorporating all terms and conditions as agreed by the parties to the contract.

38.2 Immediately after the Redressal of grievance by the GRC (if any), mandatory standstill period in accordance with Rule 35 of the Public Procurement Rules, 2004 and **after fulfillment of all condition's precedent** of the Contract Form, the successful Bidder and the Procuring Agency shall sign the Contract.

39. Corrupt & Fraudulent Practices

39.1 Procuring Agencies (including beneficiaries of Government funded projects and procurement) as well as Bidders/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.

F. Grievance Redressal & Complaint Review Mechanism

40. Constitution of Grievance Redressal

40.1 The Grievance Redressal Committee shall address the grievance, if any submitted by any party, including the bidder, in accordance with Rule 48 of the Public Procurement Rules, 2004 to be read with Redressal of Grievances Regulations, 2021.

40.2 In case if any party or the bidder is not satisfied with the decision of the GRC or if it fails to decide within ten days, the bidder or the party may file an appeal before the Appellate Committee of the Authority in accordance with Rule 48 of the Public Procurement Rules, 2004 to be read with Redressal of Grievances Regulations, 2021.

G. Mechanism of Blacklisting

41. Mechanism of Blacklisting

41.1 The Procuring Agency shall initiate blacklisting proceedings against any bidder, supplier, or contractor in accordance with the Mechanism for Blacklisting Regulations, 2024, read with Rule 19 of the Public Procurement Rules, 2004.

41.2 The blacklisted/debarred bidder may file the review petition before the Authority in accordance with Rule 19 of the Public Procurement Rules, 2004 to be read with Procedure of filing and disposal of Review Petitions Regulations, 2021.





Bid Data Sheet

Bids Data Sheet (BDS)

The following specific data for the procurement of Goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein shall prevail over those in ITB.

BDS Clause Number

ITB Number

Amendments of, and Supplements to, Clauses in the Instruction to Bidders

A. Introduction

BDS Clause Number 1

ITB Number 1.1

Name of Procuring Agency: **Hyderabad Electric Supply Company (HESCO)**

The subject of procurement is: **Tender No. 1975/26, Procurement of 100KVA Distribution Transformer**

Expected commencement date: **Monday, December 28, 2026**

BDS Clause Number 2

ITB Number 2.1

Financial year for the operations of the Procuring Agency: **2026-27**

Name and identification number of the Contract: **P99931**

BDS Clause Number 3

ITB Clause Number 3.1

JV/Consortium or Association Allowed: **No**

Number of JV/Consortium Members: **Nil**

see section of eligibility criteria.

B. Bidding Documents

BDS Clause Number 4

ITB Number 8.1

The Bidders may seek clarifications through **EPADS v2.0** : Clarification Date: Sunday, September 20, 2026

C. Preparation of Bids

BDS Clause Number 5

ITB Number 10.1

The Language of all correspondences and documents related to the Bids shall be in: **English**

List of documents required along with the bid:

1. Form of Bid
2. Bidder Information Form
3. Bidder is required to upload undertaking on company letterhead of 100% compliance of technical specification, or clauses, terms and conditions of bidding documents are acceptable (Otherwise bid may be disqualified).
4. Certificate that material offered is in accordance with the NTDC/ NGC / PPMC standards & specifications (amended to date).
5. Supply record of the firm with HESCO/DISCOs against educational order / regular purchase orders.
6. Bidder must submit No deviation from technical specification & contractual conditions proforma as attached. The Bidders is required to upload this form in vendor response otherwise bidder may be disqualified.
7. Bidder is required to upload declaration for no Black listing / debarment from any government department/ organization.
8. Bidders must submit details of all litigations/arbitration/claims whether pending, threatened or resolved in last 5 years. The HESCO may disqualify bidder in the event that the total amount of pending or threatened litigations, arbitration & other claims represent 50% of the Bidder's net worth. Details in this regard should be submitted in the Bid on attached form of pending litigation along with documentary evidences of required net worth or otherwise undertaking of no litigation is must.

9. Integrity Pact Form must be submitted by the bidder in contract worth rupees 10 million or more.

10. The bidder must submit the Total Owning Cost (TOC) on the proforma attached, otherwise the bidder is declare non-responsive.

BDS Clause Number 6

ITB Number 11.1

Items/Lots and threre related documents:

See section items and Lots

BDS Clause Number 7

ITB Number 12.1

Items / Lots Specifications:

see section of items specifications.

BDS Clause Number 8

ITB Number 15.6

The price shall be **Fixed**.

BDS Clause Number 9

ITB Number 16.1

Currency of the Bids shall be : **PKR**

BDS Clause Number 10

ITB Number 17.1

The Bids/Bid Validity period shall be: **120 Days**

BDS Clause Number 11

ITB Number 18.1

The amount of Bid Security shall be as defined in Bid Security Section for items and lots given in **BDS 6**

The Bid Security shall be in the form of: **Pay Order, Call at Deposit, Bank Guarantee, Demand Draft**

D. Submission of Bids

BDS Clause Number 12

ITB Number 20.1

Bid shall be submitted online on EPADS v2.0 whereas hard copy of the bid security should be submitted to the following;

Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad. before bid submission deadline.

Bids that are not submitted on EPADS v2.0 shall be disqualified.

The deadline for Bids submission is: **Monday, September 28, 2026 10:30 AM**

E. Opening and Evaluation of Bids

BDS Clause Number 13

ITB Number 23.1

The Bids opening shall take place on **EPADS v2.0**.

Day : **Monday**

Date: **Monday, September 28, 2026**

Time : **11:00 AM**

BDS Clause Number 14

ITB Number 31.1

Selection technique adopted will be: **Least Cost Based Selection (LCBS)**
see Evaluation Criteria

F. Review of Procurement Decisions

BDS Clause Number 15

ITB Number 41.1

Grievance against this procurement shall be submitted online on EPADS v2.0.

Arbitrator shall be appointed by mutual consent of the both parties.

Eligibility Criteria

Bidder's Type	Required Registration
Individual / Individual Consultant	NADRA CITIZENSHIP (CNIC/NICOP)
Sole Proprietorship	FBR (NTN)
Company (Private Limited)	FBR (GSTN)
Company (Public Limited)	
Company (Holding Company)	
Company (Limited by Guarantee)	
State Owned Enterprise (Private Limited)	
State Owned Enterprise (Public Limited)	

Eligibility Criteria	Document
i. The Bidder must be registered with Income Tax & Sales Tax department and must be on Active Taxpayers List (ATL). Upload such documents otherwise bidder may be declared ineligible.	Yes
ii. The bidder must upload scanned copy of Bid Security on EPADS and the original bid security must be submitted to Manager Material Management HESCO, Room No.237, 2nd Floor, WAPDA Offices Complex, Hussainabad Hyderabad on or before the closing date & time, failing which the e-bid shall be considered ineligible.	Yes

iii. The Bidder must be pre-qualified/registered manufacturer with HESCO/DISCOs/NTDC/ PPMC/WAPDA in relevant category. Upload document otherwise bidder shall be declared ineligible.	Yes
iv. Valid Prototype approval from the office of Chief (Technical Services) PPMC Islamabad, (if applicable) or undertaking for provision of fresh valid proto type approval from the office of Chief (Technical Services) PPMC Islamabad within the delivery schedule in case of expire / not valid prototype approval. (Upload such document/ undertaking otherwise the bidder may be declared ineligible).	Yes
v. The Bidder will submit the certificate / declaration that the firm is neither blacklisted/ debarred by any Government organization at present.	Yes
vi. Qualification Criteria: The bidder/manufacturer must have demonstrated at least one purchase order of similar item with satisfactorily completion within last 5 years in HESCO / DISCOs, in this context requisite documents must be submitted. Or In case of New entrant, the Firm must submit the requisite documentation as per Chief Engineer (D&S) NTDCL, Lahore vide letter No. 3187-97/CED&S/G/Transformer dated 20.10.2015	Yes

Evaluation Criteria

Eligible bidder(s) with substantially responsive bid(s) offering **Least Cost Based Selection (LCBS)** shall be consider for the award of contract(s).

Least Cost Based Selection (LCBS)



Items/Lots

Items Without Lots :

Item	UNSPSC	Delivery Schedule	Quantity	Bid Security	Warranty
100KVA Distribution Transformer	Distribution power transformers	Address: Regional Store HESCO Hyderabad/Jamshoro & Nawabshah Schedule: within 45 days from the date of issuance of Purchase Order. Quantity: 270/Nos. Address: Regional Store HESCO Hyderabad/Jamshoro & Nawabshah Schedule: within 90 days from the date of issuance of Purchase Order. Quantity: 300/Nos.	570/Nos.	7000000 PKR	24 Months

Related Services of Goods:

No



Items/Lot Specification

Items Without Lots :

Item: 100KVA Distribution Transformer

UNSPSC: Distribution power transformers

Specifications / Requirementss:

WAPDA/ PPMC/ NTDC standard Specification No. DDS -84:2020 (amended to date)

Price Schedule

For Individual Items

#	Item Title	Quantity	Unit Price (PKR)	Total Price (PKR)	Delivery Location	Delivery Period / Year	Country of Origin
1							
2							

For Lots

#	Lot Title	Total Lot Price (PKR)	Country of Origin
1	[Lot 1 Title]		





General Conditions of Contract

A. General

1. Definitions

1.1 Unless the context otherwise requires, the following terms whenever used in this Contract shall have the same meaning and shall be interpreted as indicated

- a. "Applicable Law" means the laws and any other instruments having the force of law in the Government's Country, or in such other country as may be specified in the Special Conditions of the Contract (SC), as they may be issued and in force from time to time;
- b. "Procuring Agency" means:-
 - a. any Ministry, Division, Department or any Office of the Government;
 - b. any authority, corporation, body or organization established by or under a Law or which is owned or controlled by the Government;
- c. "The Contract" means an agreement enforceable by law;
- d. "The Contract Price" means the price payable to the Bidder under the Contract for the full and proper performance of its contractual obligations;
- e. "Ancillary Services" means those services ancillary to the provision of Goods, such as transportation and insurance, and any other incidental services, such as installation, commissioning, provision of technical assistance, training, and other such obligations of the Bidder covered under the Contract;
- f. "GCC" means the General Conditions of Contract contained in this section;
- g. "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented;
- h. "Day" means calendar day unless indicated otherwise.
- i. "Effective Date" means the date on which this Contract comes into force and effect.
- j. "The Bidder" means the individual or corporate body whose Bids to provide the Goods has been accepted by the Procuring Agency;
- k. "The Project Site," where applicable, means the place or places named in Bids Data Sheet and technical Specifications;
- l. "Government" means the Government of Pakistan;
- m. "Subcontractor" means any entity to which the Bidder subcontracts any part of the Goods.
- n. "Service" means any object of procurement other than goods or works;
- o. "Party" means the Procuring Agency or the Bidder, as the case may be, and "Parties" means both of them;
- p. "Foreign Currency" means any currency other than the currency of the country of the Procuring Agency;

q. "Completion Date" means the date of completion of the contract by the Bidder as certified by the Procuring Agency;

r. "In Writing" means communicated in written form with proof of receipt;

s. "Local Currency" means the currency of Pakistan;

2. Application and Interpretation

2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other parts of the Contract.

2.2 In interpreting these Conditions of Contract headings and marginal notes are used for convenience only and shall not affect their interpretations unless specifically stated; references to singular include the plural and vice versa; and masculine include the feminine. Words have their ordinary meaning under the language of the Contract unless specifically defined.

3. Applicable Law

3.1 The contract shall be governed and interpreted in accordance with the laws of Pakistan, unless otherwise specified in SCC.

4. Governing Language

4.1 The Contract as well as all correspondence and documents relating to the Contract exchanged between the Bidder and the Procuring Agency, shall be written in the **English language** unless otherwise stated in the SCC. Supporting documents and printed literature that are part of the Contract may be in another language provided these are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Contract, this translation shall govern.

5. Notices

5.1 Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, telex, telegram, or facsimile to such Party at the address specified in the SCC.

6. Delivery/Location

6.1 The Goods shall be delivered to such locations as the Procuring Agency may approve and as specified in SCC.

7. Authorized Representatives / Authority of Member in charge

7.1 Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Procuring Agency or the Bidder may be taken or executed by the officials specified in the SCC.

B. Commencement, Completion, Modification, and Termination of Contract

8. Effectiveness of Contract

8.1 This Contract shall come into effect on the date the Contract is signed by both parties and such other later date as may be stated in the SCC.

9. Commencement of Services

9.1 The Bidder shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.

10. Program

10.1 Before commencement of the Services, the Bidder shall submit to the Procuring Agency for approval a Program showing the general methods, arrangements, order and timing for all activities. The Services shall be carried out in accordance with the approved Program as updated.

11. Starting Date/Expiration Date

11.1 The Bidder shall start carrying out the Services Five (05) days after the date the Contract becomes effective, or at such other date as may be specified in the SCC.

11.2 Unless terminated earlier pursuant to Clause **GCC 15** hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.

12. Entire Agreement

12.1 This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

13. Modification

13.1 Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any Bids for modification or variation made by the other Party.

13.2 In cases of any modifications or variations, the prior written consent of the Procuring Agency is required.

14. Force Majeure

14.1 Definition

For the purposes of this Contract, “Force Majeure” means an event which is beyond the reasonable control of a Party and which makes a Party’s performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

14.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract in so far as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

14.3 Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result

of Force Majeure.

14.4 Payments

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Bidder shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

15. Termination

15.1 By the Procuring Agency

The Procuring Agency may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (e) of this Clause. In such an occurrence the Procuring Agency shall give at least thirty (30) calendar days' written notice of termination to the Bidder in case of the events referred to in (a) through (d); at least sixty (60) calendar days' written notice in case of the event referred to in (e);

- a. If the Bidder fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension;
- b. If the Bidder becomes (or, if the Bidder consists of more than one entity, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- c. If the Bidder fails to comply with any final decision reached as a result of arbitration proceedings;
- d. If, as the result of Force Majeure, the Bidder is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days;
- e. If the Procuring Agency, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;

15.2 By the Bidder

The Bidder may terminate this Contract, by not less than thirty (30) calendar days' written notice to the Procuring Agency, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.

- a. If the Procuring Agency fails to pay any money due to the Bidder pursuant to this Contract and not subject to dispute within forty-five (45) calendar days after receiving written notice from the Bidder that such payment is overdue.
- b. If, as the result of Force Majeure, the Bidder is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days.
- c. If the Procuring Agency fails to comply with any final decision reached as a result of arbitration.
- d. If the Procuring Agency is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Bidder may have subsequently approved in writing) following the receipt by the Procuring Agency of the Bidder's notice specifying such breach.

C. Obligations of the Bidder

16. General

16.1 Standard of Performance

1. The Bidder shall deliver the product and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Bidder shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Procuring Agency, and shall at all times support and safeguard the Procuring Agency's legitimate interests in any dealings with the third parties.

16.2 Law Applicable to Goods

The Bidder shall deliver the goods in accordance with the Contract and in accordance with the Law of Pakistan and shall take all practicable steps to ensure that any of its Experts and Sub-Bidders, comply with the Applicable Law.

17. Conflict of Interests

17.1 Bidder Not to Benefit from Commissions and Discounts.

The remuneration of the Bidder shall constitute the Bidder's sole remuneration in connection with this Contract or the Services, and the Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Bidder shall use their best efforts to ensure that the Personnel, any Subcontractors, and agents of either of them similarly shall not receive any such additional remuneration.

17.2 Bidder and Affiliates Not to be Otherwise Interested in Project

The Bidder agree that, during the term of this Contract and after its termination, the Bidder and its affiliates, as well as any Subcontractor and any of its affiliates, shall be disqualified from providing Goods for any project resulting from or closely related to the Services.

17.3 Prohibition of Conflicting Activities

Neither the Bidder nor its Subcontractors nor the Personnel shall engage, either directly or indirectly, in any of the following activities:

- a. during the term of this Contract, any business or professional activities in the Government's country which would conflict with the activities assigned to them under this Contract;
- b. during the term of this Contract, neither the Bidder nor their Subcontractors shall hire public employees in active duty or on any type of leave, to perform any activity under this Contract;

18. Confidentiality

18.1 Except with the prior written consent of the Procuring Agency, the Bidder and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

19. Insurance to be Taken Out by the Bidder

19.1 The Bidder(a) shall take out and maintain, and shall cause any Subcontractors to take out and maintain, at its (or the Subcontractors', as the case may be) own cost but on terms and conditions approved by the Procuring Agency, insurance against the risks, loss or damage, and for the coverage, as shall be specified in the SCC; and (b) at the Procuring Agency's request, shall provide evidence to the Procuring Agency showing that such insurance has been taken out and maintained and that the current premiums have been paid.

20. Bidder's Actions Requiring Procuring Agency's Prior Approval

20.1 The Bidder shall obtain the Procuring Agency's prior approval in writing before taking any of the following actions:

- (a) appointing such members of the Personnel not provided by the Bidder;
- (b) changing the Program of activities; and
- (c) any other action that may be specified in the SCC.

21. Reporting Obligations

21.1 The Bidder shall submit to the Procuring Agency the reports and documents in the numbers, and within the periods as prescribed by the Procuring Agency.

22. Liquidated Damages

22.1 If the Supplier fails to deliver any or all of the Goods or to perform the Services within the period(s) specified in the Contract, the Procuring Agency shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in SCC of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the performance security (or guarantee) specified in SCC. Once the said maximum is reached, the Procuring Agency may consider termination of the Contract pursuant to **GCC Clause 15**.

22.2 Correction for Over-payment

If the Intended Completion Date is extended after liquidated damages have been paid, the Procuring Agency shall correct any overpayment of liquidated damages by the Bidder by adjusting the next payment certificate. The Bidder shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in SCC.

22.3 Lack of performance penalty

If the Bidder has not corrected a Defect within the time specified in the Procuring Agency's notice, a penalty for Lack of performance will be paid by the Bidder. The amount to be paid will be calculated as a percentage of the cost of having the Defect corrected, assessed as specified in the SCC.

23. Performance Guarantee

23.1 Within Seven (07) days from the issuance of acceptance letter from the Procuring Agency, the successful Bidder shall furnish the Performance Guarantee in shape of ----- at the discretion of the PA in the amount **specified in SCC**. In case the amount of Bids security is equal or greater than

23.2 The proceeds of the Performance Guarantee shall be payable to the Procuring agency as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.

23.3 The Performance Guarantee shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring agency and shall be in the acceptable form as specified in SCC.

23.4 The Performance Guarantee will be discharged by the Procuring agency and returned to the Supplier not later than thirty (30) days following the date of completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless otherwise **specified in SCC**.

24. Fraud and Corruption

24.1 The Procuring Agency requires the Supplier to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Bidding process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

25. Sustainable Procurement

25.1 The Bidder shall conform to the sustainable procurement contractual provisions, if and as specified in the SCC.

D. Bidder's Personnel

26. Description of Personnel

26.1 The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Bidder's Key Personnel. The Key Personnel listed by title as well as by name are hereby approved by the Procuring Agency.

27. Removal and/or Replacement of Personnel

27.1 Except as the Procuring Agency may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Bidder, it becomes necessary to replace any of the Key Personnel, the Bidder shall provide as a replacement a person of equivalent or better qualifications.

27.2 If the Procuring Agency finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Bidder shall, at the Procuring Agency's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Procuring Agency.

27.3 The Bidder shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

E. Obligations of the Procuring Agency

28. Assistance and Exemptions

28.1 The Procuring Agency shall use its best efforts to ensure that the Government shall provide the Bidder such assistance and exemptions as specified in the SCC.

29. Change in the Applicable Law

29.1 If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost of the related Services rendered by the Bidder, then the remuneration and reimbursable expenses otherwise payable to the Bidder under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred in the SCC.

30. Services and Facilities

30.1 The Procuring Agency shall make available to the Bidder and the Experts, for the purposes of the Services and free of any charge, the services, facilities and property described , at the times and in the manner specified in the SCC or terms of reference.

30.2 In case that such services, facilities and property shall not be made available to the Bidder, the Parties shall agree on (i) any time extension that it may be appropriate to grant to the Bidder for the performance of the Services, (ii) the manner in which the Bidder shall procure any such services, facilities and property from other sources, and (iii) the additional payments, if any, to be made to the Bidder as a result thereof.

F. Payments to the Bidder

31. Contract Price

31.1 The price payable shall be in Pakistani Rupees unless otherwise specified in the SCC. Prices charged by the Supplier for Goods delivered under the Contract shall not vary from the prices quoted by the Supplier in its Bid.

32. Terms and Conditions of Payment

32.1 Payments will be made to the Bidder according to the payment schedule stated in the SCC and as per actual invoice submitted by the Bidder.

32.2 Unless otherwise stated in the SCC, the advance payment shall be made against the provision by the Bidder of a bank guarantee for the same amount, and shall be valid for the period stated in the SCC. Any other payment shall be made after the conditions listed in the SCC for such payment have been met, and the Bidder have submitted an invoice to the Procuring Agency specifying the amount due.

33. Currency of Payment

33.1 Any payment under this Contract shall be made in the currency(ies) specified in the SCC.

G. Quality Control

34. Identifying Defects

34.1 The principle and modalities of Inspection of the Goods by the Procuring Agency shall be as indicated in the SCC. The Procuring Agency shall check the Bidder's performance and notify him of any Defects that are found. Such checking shall not affect the Bidder's responsibilities. The Procuring Agency may instruct the Bidder to search for a Defect and to uncover and test any service that the Procuring Agency considers may have a Defect. Defect Liability Period is as defined in the SCC.

35. Correction of Defects, and

Lack of Performance Penalty

35.1 The Procuring Agency shall give notice to the Bidder of any Defects before the end of the Contract. The Defects liability period shall be extended for as long as Defects remain to be corrected.

35.2 Every time notice a Defect is given, the Bidder shall correct the notified Defect within the length of time specified by the Procuring Agency's notice.

35.3 If the Bidder has not corrected a Defect within the time specified in the Procuring Agency's notice, the Procuring Agency will assess the cost of having the Defect corrected, the Bidder will pay this amount, and a Penalty for Lack of Performance.

36. Taxes and Duties

36.1 A Supplier shall be entirely responsible for all taxes, duties, fees, etc., incurred until delivery of the contracted Goods to the Procuring Agency.

H. Settlement of Disputes

37. Alternate Dispute Resolution

37.1 The disputes between the parties to the contract may be settled in accordance with Public Procurement Rules, 2004.

37.2 The procuring agency shall refer the matter to the Chief Justice Islamabad High Court or Managing Director PPRA or the Secretary Ministry of Law & Justice for appointment of Arbitrator.

37.3 The fee for the Arbitrator shall be specified in Pak Rupees as determined by the appointing authority which shall be borne and shared equally by the contracting parties.



Special Conditions of Contract

SECTION VIII. SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the Conditions of Contract. The corresponding clause number of the GCC is indicated in parentheses.

Number of GC Clause

Amendments of, and Supplements to, Clauses in the General Conditions of Contract

Number of GC Clause 1

Definitions

The Procuring Agency is: Hyderabad Electric Supply Company (HESCO), Material Management Directorate Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.

The Supplier is:

The title of the subject procurement is: Tender No. 1975/26, Procurement of 100KVA Distribution Transformer

Number of GC Clause 3

Applicable/Governing Law:

The Contract shall be interpreted in accordance with the laws of Islamic Republic of Pakistan

Number of GC Clause 4

Language:

The language of the Contract, all correspondence and communications to be given, and all other documentation to be prepared and supplied under the Contract shall be in **English**.

Number of GC Clause 5

Notices:

The addresses for the notices are:

Procuring Agency:

Hyderabad Electric Supply Company (HESCO), Material Management Directorate
Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.
+92-229-260127
mmmhesco@gmail.com

Contractor/ Bidder:

[Name, address and telephone number].

The Contractor/ Bidder's Representative(s)

[Name, address, telephone number and e-mail address]

Number of GC Clause 7.1

The Authorized Representatives are:

For the Procuring Agency:

Hyderabad Electric Supply Company (HESCO), Material Management Directorate
Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.
+92-229-260127
mmmhesco@gmail.com

For the Bidder:

Name:

Designation:

Address:

Number of GC Clause 8

Effectiveness of the contract

Number of GC Clause 9

Commencement of Contract:

Number of GC Clause 11.2

Expiration of Contract:

Number of GC Clause 15

Termination

In the event of termination of the contract due to any reason as already defined in the General Conditions of Contract, the Bidder shall be responsible for providing to the Authority the Goods till the time of alternate arrangements.

Number of GC Clause 17

Conflict of Interest:

The Procuring Agency reserves the right to determine on a case-by-case basis whether the Bidder should be disqualified from providing goods or services due to a conflict of a nature described in Clause GCC 17.

Number of GC Clause 22

Liquidated Damages

If the Bidder fails to provide services as required under the contract or in case of any data loss/data breach or any incident compromising the data security or other such failures related to any services, the Bidder shall pay to the Procuring Agency as Liquidated Damages at a rate of **0.06%** to **10.00%** of the Contract value, in accordance with the extent of performance failure & the cost of investigating such incidents as judged by the

Authority.

Number of GC Clause 23

Performance Guarantee:

The amount of performance guarantee shall be **5.00%** of the contract price in acceptable form of **Pay Order, Call at Deposit, Bank Guarantee, Demand Draft**

Number of GC Clause 32

Payment terms:

Payment will be made to the Bidder against the procured Goods and services according to the actual invoice or running bills submitted by the Bidder against the services provided within the time given in the conditions of the contract.

Number of GC Clause 33

Currency of Payment:

All the payment to be released to the contractor/Bidder shall be in Pakistani Rupees.

Number of GC Clause 34

Identifying Defects:

The Authority reserves the right at any time to inspect the premises of the provider to inspect the goods and monitor the goods being provided.

Inspections & Tests Requirements

1. Quality and quantity inspection shall be carried out prior to shipment of Goods by the manufacturer(s) at the supplier's own expense and responsibility in terms of the items specified in the specifications. The supplier shall submit the inspection certificate issued by himself which should be attached with the certificate(s) of the manufacturer(s) to the Procuring Agency in order to ensure that the goods are manufactured in compliance with the contract.
2. The joint inspection shall be carried out at the manufacturer's premises by the Chief Engineer (MI) PPMC Lahore or his authorized representative and HESCO representative. Notice in writing shall have to be given to the office of Chief Engineer (MI) PPMC and Manager MM HESCO by the manufacturer when the store against the order is ready for inspection.
3. The manufacturer shall have to deposit Inspection Fee @ 0.5% of the cost of material on order while offering material for inspection in the Account of Chief Engineer (MI) PPMC.
4. All expenses of Inspector(s) of HESCO shall be borne by the Tenderer including Boarding/ Lodging, Daily Allowance etc .Stage inspection may be carried out, if necessary.
5. All reasonable facilities as provided in the specification or followed by the industry or trade, in general, shall have to be accorded to the inspecting officers at your expense for carrying out the inspection.

6. The Inspecting Officer may reject a part or the whole of the consignment tendered for inspection, if after inspection, such portion thereof as he may decide, on his discretion, he is satisfied that the consignment is below the requirements of the particulars governing the supply given in the Purchase Order. The decision of the Inspecting Officer shall be binding on the supplier.

7. If the stores are rejected as aforesaid, then without prejudice to the right of the Purchaser, the supplier may submit stores in replacement of those rejected but resubmission will not mean the extension of the delivery period.

8. On final rejection, the purchaser shall have the following rights: a. To purchase the rejected goods at the supplier's cost and expense. b. To terminate the contract/PO and recover from the supplier the loss the Company, thereby incurs.

9. HESCO reserves the right to re-inspect, re-test (at its own expense) and, where necessary, reject the Goods after the arrival at the final destination. This shall in no way be limited to or eased because of the Goods having previously been inspected, tested and passed by HESCO or its representative prior to the Goods' shipment. The decision of HESCO based on the reports of re-inspection and/or re-testing shall be binding on the manufacturer.

Delivery & Documents

1. Early supply is also acceptable. Delivery period is the essence of contract & delivery must be completed not later than the dates specified. The terms "Delivery Date" shall mean the date of 1st day of Inspection or 15th day of Inspection Call whichever is earlier, shall be reckoned as date of delivery of Store to Consignee provided the goods accepted for supply have been delivered within 20-days of issue of Inspection Certificate.

2. The manufacturer offers the material for Inspection at least 15-days prior to the due date.

3. The Goods shall be supplied on FCS (Free Consignee Stores) at Regional Store HESCO MCPL Workshop Jamshoro /Nawabshah basis. The unloading of the goods shall be the responsibility of the Supplier.

4. Upon delivery of the Goods, the Supplier shall notify HESCO and submit following below documents to HESCO.

i. one original plus four copies of the Supplier's invoice showing Goods' description, quantity, unit price, and total amount;

ii. delivery note, railway receipt, or truck receipt;

iii. Manufacturer's or Supplier's warranty certificate;

iv. Certificate to the effect that prime material has been used in manufacturing of Goods, & if any evidence of used/scrap material is found at a later stage the supplied Goods shall be replaced free of cost with Goods having prime material. Also, if any manufacturing, design &/or inherent fault is detected at later stage faulty Goods shall be replaced with Healthy Goods. The inspection procedure for replaced goods shall be same as per inspection requirement in Technical Specification & Contract

v. Inspection certificate issued by the nominated inspection agency, and the Supplier's factory inspection/test report; and

vi. Certificate of country of origin issued by Pakistan Chamber of Commerce and Industry or equivalent authority in the country of origin in duplicate.

5. PARTIAL DELIVERIES AND PARTIAL PAYMENTS ARE ALLOWED.

Number of GC Clause 37

Following is the guidance for Dispute Resolution

- i. If any dispute of any kind whatsoever shall arise between the Authority and the Bidder in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its existence, validity, termination and the execution of the Contract – whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract – the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 14 (fourteen) days following a notice sent by one Party to the other Party in this regard.
- ii. At future of negotiation the dispute shall be resolved through mediation and mediator shall be appointed with the mutual consent of the both parties.
- iii. At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The arbitrator shall be appointed by mutual consent of the both parties. The Arbitration shall take place in Islamabad, Pakistan and proceedings will be conducted in English language.
- iv. The cost of the mediation and arbitration shall be shared by the parties in equal proportion however the both parties shall bear their own costs and lawyer's fees regarding their own participation in the mediation and arbitration. However, the Arbitrator may make an award of costs upon the conclusion of the arbitration making any party to the dispute liable to pay the costs of another party to the dispute.
- v. Arbitration proceedings as mentioned in the above clause regarding resolution of disputes may be commenced prior to, during or after completion of the contract.

Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that the Authority shall pay the Bidder any monies due to the Bidder.

Rules of procedure for arbitration proceedings:

Any dispute between the Authority and a Bidder who is a national of the Islamic Republic of Pakistan arising in connection with the present Contract shall be referred to adjudication or arbitration in accordance with the laws of the Islamic Republic of Pakistan including Arbitration Act 1940, however above provision shall prevail in referring the case to the Arbitrator.

Place of Arbitration and Award:

The arbitration shall be conducted in English language and place of arbitration shall be at Islamabad. The award of the arbitrator shall be final and shall be binding on the parties.



Bid Securing Declaration

Form 9: Bid Securing Declaration

Date: *[insert date (as day, month and year)]*

Bid No.: **P99931**

To: **Hyderabad Electric Supply Company (HESCO), Material Management Directorate Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.**

We, the undersigned, declare that:

We understand that, according to your conditions, Bids must be supported by a Bid Securing Declaration.

We accept that we will be blacklisted and henceforth cross debarred for participating in respective category of public procurement proceedings for a period of (not more than) six months, if fail to abide with a bid securing declaration, however without indulging in corrupt and fraudulent practices, if we are in breach of our obligation(s) under the Bid conditions, because we:

1. have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid;
2. Disagreement to arithmetical correction made to the Bid price; or
3. having been notified of the acceptance of our Bid by the Procuring Agency during the period of Bid Validity, (i) failure to sign the contract if required by Procuring Agency to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.

We understand this Bid Securing Declaration shall expire if we are not the successful

Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight (28) days after the expiration of our Bid.



Contract Form

SECTION IX: CONTRACT FORMS

THIS AGREEMENT made the ____ day of _____ 20____ between **Hyderabad Electric Supply Company (HESCO), Material Management Directorate Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.**

(hereinafter called “the Procuring Agency”) of the one part and [name of Bidder] of [city and country of Bidder] (hereinafter called “the Bidder”) of the other part:

WHEREAS the Procuring Agency invited Bids for provision of goods, viz., **Tender No. 1975/26, Procurement of 100KVA Distribution Transformer (P99931)** and has accepted a Bids by the Bidder for the provision of Goods in the sum of [contract price in words and figures] (hereinafter called “the Contract Price”).

NOW THIS CONTRACT WITNESSETH AS FOLLOWS:

1. In this Contract words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.

2. The following documents shall be deemed to form and be read and construed as part of this Contract, In the event of any ambiguity or conflict between the Contract Documents listed below, the order of precedence shall be the order in which the Contract Documents are listed below:-

1. This form of Contract;
2. the Form of Bids and the Price Schedule submitted by the Bidder;
3. the Schedule of Requirements;
4. the Technical Specifications;
5. the Special Conditions of Contract;
6. the General Conditions of the Contract;
7. the Procuring Agency’s Letter of Acceptance; and
8. [add here: any other documents]

3. In consideration of the payments to be made by the Procuring Agency to the Bidder as hereinafter mentioned, the Bidder hereby covenants with the Procuring Agency to provide the Goods related services and to remedy defects therein in conformity in all respects with the provisions of the Contract.

4. The Procuring Agency hereby covenants to pay the Bidder in consideration of the provision of Goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the

provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Contract to be executed in accordance with their respective laws the day and year first above written.

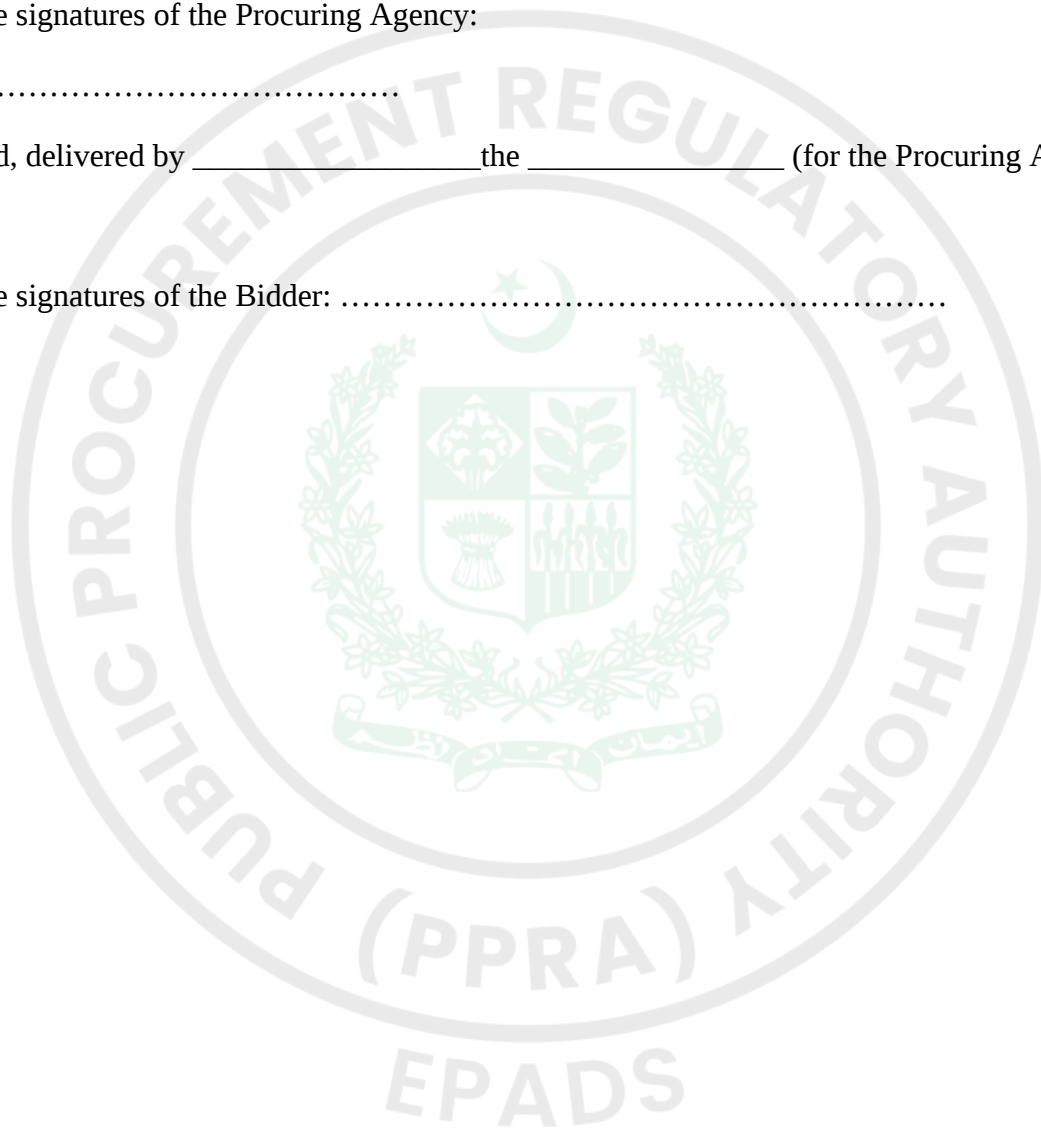
Signed, sealed, delivered by _____ the _____ (for the Procuring Agency)

Witness to the signatures of the Procuring Agency:

.....

Signed, sealed, delivered by _____ the _____ (for the Procuring Agency)

Witness to the signatures of the Bidder:





Integrity Pact

Integrity Pact

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

Contract

Number: Contract

Value: Contract Title:

Dated:

[Name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing [Name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fee etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultations fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representative or warranty.

[Name of Supplier] accepts full responsibility and strict liability for making and false declaration, not making full disclosure, misrepresenting fact or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [Name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.



Performance Guarantee Form

Performance Guarantee Form

To: **Hyderabad Electric Supply Company (HESCO), Material Management Directorate Room # 237, WAPDA Offices Complex, HESCO H/Qs, Hussainabad, Hyderabad.**

WHEREAS *[name of Bidder]* (hereinafter called “the Bidder”) has undertaken, in pursuance of Contract No. *[reference number of the contract]* dated *[insert date]* for provision of Goods(hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the Bidder shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Bidder’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Bidders guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Bidder, up to a total of *[amount of the guarantee in words and figures]*, and we undertake to pay you, upon your first written demand declaring the Bidder to be in default under the Contract and without cavil or argument, any sum or sums within the limits of *[amount of guarantee]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the: *[insert date]*

Signature and seal of the Guarantors

[name of bank or financial institution]

[address]

[date]





Annexure

Form of Bid

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Form of Bid** (page number: 69)

Bidder Information Form

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Bidder Information Form** (page number: 71)

No deviation from technical specification and contractual conditions

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **No deviation from technical specification and contractual conditions** (page number: 72)

Total Owning Cost Evaluation Instruction / Method

This clause shall apply to the financial evaluation of bids for distribution transformers. HESCO shall evaluate financial bids on the basis of Total Owning Cost (TOC), which reflects both the quoted purchase price and the economic value of the bidder's guaranteed transformer losses.

The Total Evaluated TOC shall be used only for financial evaluation, comparison, ranking, and determination of the Most Advantageous Bidder. It shall not replace the contractual quoted price payable under the contract.

The lowest bidder shall be determined by using the Total Owning Cost (TOC). If a Firm has the lowest quoted unit price but does not retain the lowest position after calculation of the Total Owning Cost (TOC), it shall not be considered the lowest / Most advantageous bidder.

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Total Owning Cost Evaluation Instruction / Method** (page number: 74)

Supply Record Form

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Supply Record Form** (page number: 78)

Bid security Form

Information (Read-Only)

See Form Under Additional Forms and Documents: **Bid security Form** (page number: 79)

Beneficial ownership declaration form

Information (Read-Only)

See Form Under Additional Forms and Documents: **Beneficial ownership declaration form** (page number: 80)

Chief Engineer D&S NTDC lahore, letter for New entrant

Information (Read-Only)

See Form Under Additional Forms and Documents: **Chief Engineer D&S NTDC lahore, letter for New entrant** (page number: 82)

Special Conditions

Information (Read-Only)

See Form Under Additional Forms and Documents: **Special Conditions** (page number: 85)



Procurement Forms

Past Experience and Completed Contracts

The bidder/manufacturer must have demonstrated at least one purchase order of similar item with satisfactorily completion within last 5 years in HESCO / DISCOs.

See Form Under Additional Forms and Documents: **Past Experience and Completed Contracts** (page number: 94)

Historical Contract Non-Performance, and Pending Litigation and Litigation History

1. The Bidder's pending litigation(s) shall in total not represent more than 50% of net worth.
2. Bidders must submit details of all litigations /arbitration /claims whether pending, threatened or resolved in last 5 years. The HESCO may disqualify bidder in the event that the total amount of pending or threatened litigations, arbitration & other claims represents more than 50% of the Bidder's net worth. Details in this regard should be submitted in the Bid on attached form of pending litigation along with documentary evidences of required net worth or otherwise undertaking of no litigation is must.

See Form Under Additional Forms and Documents: **Historical Contract Non-Performance, and Pending Litigation and Litigation History** (page number: 95)

Current Contracts and Their Progress

See Form Under Additional Forms and Documents: **Current Contracts and Their Progress** (page number: 97)





Additional Forms and Documents

Form of Bid

Tender No. _____

Date: _____

To

Manager
Material Management
HESCO, Hyderabad.

We, the undersigned, declare that:

Having examined the Bidding Documents including Addenda, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to deliver _____ in conformity with the said Bidding Documents for the sum of _____ or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We declare that our Bidding price did not involve agreements with other Bidders for the purpose of Bid suppression.

We are hereby confirmed, Chief Supply Chain Management Officer HESCO as arbitrator, to act as the adjudicator in case of any arisen disputes in accordance with clause.

We undertake, if our Bid is accepted, to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements.

If our Bid is accepted, we undertake to provide a Performance Security (or Guarantee) in the form, in the amounts, and within the 14-days from the date of issue of Letter of Intent (LOI). Failure to provide the performance guarantee within the stipulated time, the Procuring Agency has authority to forfeit the Bid security.

We declare that as Bidder(s) we do not have a conflict of interest with reference to **ITB Clause 3.6.**

We agree to abide by this Bid for the Bid Validity Period specified in BDS 10, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

We are not participating, as Bidders, in more than one Bid in this Bidding process, other than alternative offers in accordance with the Bidding Documents.

Our firm, its affiliates or subsidiaries – including any subcontractors or suppliers for any part of the contract – has not been declared ineligible by the Government of Pakistan under Pakistan’s laws or official regulations.

Our firm is bound to accept all terms and conditions of bidding documents and Letter of intent / Purchase order.

We understand that you are not bound to accept the lowest or any Bid you may receive.

We certify/confirm that we comply with the eligibility requirements as per **ITB Clause 3** of the Bidding Documents

Dated this _____ day of _____ 20_____.

(Name)

[signature] [in the capacity of]

Duly authorized to sign Bid for and on behalf of _____

Bidder Information Form

[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: *[insert date (as day, month and year) of Bid submission]*

No.: *[insert number of Bidding process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

Page _____ of _____ pages

1. Bidder's Name <i>[insert Bidder's legal name]</i>
2. In case of JV, legal name of each member : <i>[insert legal name of each member in JV]</i>
3. Bidder's actual or intended country of registration: <i>[insert actual or intended country of registration]</i>
4. Bidder's year of registration: <i>[insert Bidder's year of registration]</i>
5. Bidder's Address in country of registration: <i>[insert Bidder's legal address in country of registration]</i>
6. Bidder's Authorized Representative Information Name: <i>[insert Authorized Representative's name]</i> Address: <i>[insert Authorized Representative's Address]</i> Telephone/Fax numbers: <i>[insert Authorized Representative's telephone/fax numbers]</i> Email Address: <i>[insert Authorized Representative's email address]</i>
7. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i> ☐ Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above. ☐ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITB 3.4. ☐ Establishing that the Bidder is not under the supervision of the Procuring Agency
8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

DEVIATIONS FROM TECHNICAL PROVISIONS

It is presumed that the Bidder shall not take any deviation. However, if he intends to take deviations to the specified Technical Provisions, these must be listed in the space provided below, bidders is required to fill, sign, stamp and upload this form in vendor response otherwise bidder may be disqualified.)

Sr. No.	Clause No. of Technical Provisions	Deviations	Remarks (including justification)

[Note: Attach additional sheets, if necessary]

Signature and Seal of the Manufacturer / Bidder:

DEVIATIONS FROM CONTRACTUAL CONDITIONS

It is presumed that the Bidder shall not take any deviation. However, if he intends to take deviations to the specified Contractual/Commercial Conditions, these must be listed in the space provided below; Bidders is required to fill, sign, stamp and upload this form in vendor response otherwise bidder may be disqualified.):

Sr. No.	Clause No. / Section No.	Deviations	Remarks (including justification)

[Note: Attach additional sheets, if necessary]

Signature and Seal of the Manufacturer / Bidder:

TOTAL OWNING COST (TOC) EVALUATION

Distribution Transformers

1. Purpose and Application

1. This clause shall apply to the financial evaluation of bids for distribution transformers. HESCO shall evaluate financial bids on the basis of Total Owning Cost (TOC), which reflects both the quoted purchase price and the economic value of the bidder's guaranteed transformer losses.
2. The Total Evaluated TOC shall be used only for financial evaluation, comparison, ranking, and determination of the Most Advantageous Bidder. It shall not replace the contractual quoted price payable under the contract.
3. The lowest bidder shall be determined by using the Total Owning Cost (TOC). If a Firm has the lowest quoted unit price (lowest Schedule Price) but does not retain the lowest position after calculation of the Total Owning Cost (TOC), it shall not be considered the lowest / Most advantageous bidder.

2. Fixed Loss Capitalization Factors

For this tender, the following fixed capitalization factors shall be used. These factors are fixed by HESCO for evaluation purposes and shall not be changed, qualified, or replaced by any bidder.

Symbol	Description	Unit	Value
K1	Iron loss / no-load loss capitalization factor	PKR per Watt	299.948
K2	Copper loss / load loss capitalization factor	PKR per Watt	145.299

3. Definitions of Bidder Inputs

Symbol	Input Required from Bidder	Basis
Q	Quoted unit price of the transformer, excluding GST	PKR, FCS basis, per unit
I	Guaranteed iron losses / no-load losses	Watts
C	Guaranteed copper losses / load losses	Watts
Qty.	Quantity of the item offered	Number of units

4. TOC Formula

The bidder shall calculate the Unit TOC for each item as follows:

$$\text{Unit TOC} = Q + (299.948 \times I) + (145.299 \times C)$$

The Total Evaluated TOC shall then be calculated as follows:

$$\text{Total Evaluated TOC} = \text{Quantity} \times \text{Unit TOC}$$

The TOC amount shall be calculated excluding GST. GST shall be shown separately on the quoted amount wherever required in the price schedule.

5. Required Price Schedule Information

For each offered item, the bidder shall provide the quoted unit price excluding GST, guaranteed losses, applicable GST information, and calculated TOC values in the prescribed price schedule. Q, I, and C shall not be left blank and shall be numeric, unconditional, and consistent with the technical offer.

6. Price Schedule Format

The following format shall be used for item-wise TOC calculation and evaluation.

Sr.	Description of Goods	Qty.	Quoted Unit Price Excl. GST, Q (PKR, FCS Basis)	Guaranteed Iron Losses, I (W)	Guaranteed Copper Losses, C (W)	K1 (PKR/W)	K2 (PKR/W)	Unit TOC = $Q + (K1 \times I) + (K2 \times C)$	Total Evaluated TOC = Qty. x Unit TOC	GST on Quoted Price
1	[Transformer rating and description]	[Qty.]	[Q]	[I]	[C]	299.948	145.299	[Calculated Unit TOC]	[Calculated Total Evaluated TOC]	[GST % / amount]

7. Worked Example

Assume the following quoted and guaranteed values for a 25 kVA, 11/0.4 kV transformer:

Description	Value
Quoted Unit Price excluding GST, Q	PKR 250,000
Quantity	90 units
Guaranteed Iron Losses / No-Load Losses, I	140 W
Guaranteed Copper Losses / Load Losses, C	936 W
Step 1: Unit TOC	$250,000 + (299.948 \times 140) + (145.299 \times 936)$
Step 2: Unit TOC	$250,000 + 41,992.72 + 135,999.864 = \text{PKR } 427,992.584$
Step 3: Total Evaluated TOC	$90 \times 427,992.584$
Total Evaluated TOC Price	PKR 38,519,332.56

Filling of Form for Calculation of TOC

Sr.	Description of Goods	Qty.	Quoted Unit Price Excl. GST, Q (PKR, FCS Basis)	Guaranteed Iron Losses, I (W)	Guaranteed Copper Losses, C (W)	K1 (PKR/W)	K2 (PKR/W)	Unit TOC = $Q + (K1 \times I) + (K2 \times C)$	Total Evaluated TOC = Qty. x Unit TOC	GST on Quoted Price
1	25 kVA, 11/0.4 kV Transformer	90	250,000	140	936	299.948	145.299	427,992.584	38,519,332.56	18%

8. Evaluation and Basis of Award

- i. The financial comparison shall be made on the basis of the Total Evaluated TOC and not merely on the quoted unit price.
- ii. The bidder with the lowest Total Evaluated TOC, after being determined eligible, technically compliant, commercially compliant, and substantially responsive, shall be considered for award as the Most Advantageous Bidder, subject to approval of the competent authority and completion of all procurement formalities.
- iii. No evaluation criterion, multiplier, capitalization factor, financial loading, or comparison basis other than those expressly stated in the bidding document shall be used for TOC-based financial evaluation.
- iv. The TOC is for evaluation and ranking only. Contractual payment shall be made on the basis of the accepted quoted unit price, plus applicable taxes, duties, and other payable amounts in accordance with the contract.

9. Guaranteed Losses, Testing, and Supporting Documents

- i. The guaranteed iron losses and copper losses quoted by the bidder shall be firm, binding, and shall form part of the accepted bid and contract documents.
- ii. The bidder shall quote one firm set of guaranteed loss values for each offered item. Alternative values, conditional values, or ranges of loss values shall not be accepted for evaluation.
- iii. The bidder shall submit documentary proof of the guaranteed iron losses and guaranteed copper losses with the bid, including manufacturer's guaranteed technical data, loss values, test certificates, and other documents required under the technical specification.
- iv. The quoted losses shall be subject to verification during inspection, routine testing, type testing, acceptance testing, or any other testing specified in the technical specification, inspection plan, applicable standard, or contract.
- v. If tested losses exceed the guaranteed losses or the maximum permissible losses specified in the bidding document or applicable technical standard, HESCO may apply the remedies stated in the technical specification and contract, including rejection, replacement, rectification, penalty, price adjustment, or any other contractual remedy, as applicable.

10. Grounds for Non-Responsiveness

A bid may be treated as non-responsive if any of the following occurs:

- i. Q, I, or C is missing, conditional, ambiguous, non-numeric, unverifiable, or inconsistent with the technical bid.
- ii. The bidder changes, qualifies, or refuses to apply K1, K2, the TOC formula, the basis of comparison, or the prescribed price schedule format.
- iii. The bidder fails to submit documentary proof of guaranteed losses with the bid.
- iv. The offered transformer does not comply with the applicable technical specification, prescribed loss limits, testing requirements, or guaranteed technical data requirements.

PRICE SCHEDULE FORM

Sr.	Description of Goods	Qty. Nos.	Quoted Unit Price Excl. GST (Q) (PKR, FCS Basis)	Guaranteed Iron Losses (I) W	Guaranteed Copper Losses (C) W	K1 PKR/W	K2 PKR/W	Unit TOC = $Q+(K1 \times I)+(K2 \times C)$	Total Evaluated TOC = Qty x Unit TOC (Col: 9 x 3)	GST Amount on Quoted Price
1	100 KVA Distribution Transformer	570				299.948	145.299			

Name

In the Capacity of

Signature of Bidder

Duly authorized to sign the Bid for and on behalf of Dated on

Stamp & Signature of Bidder

**PROFORMA SHOWING PERFORMANCE OF THE FIRM IN
HESCO/DISCOS DURING LAST THREE FISCAL / CALENDAR YEARS**

Name of Firm: _____

Name of DISCO	PO No. & Date	Description of Material	Qty. on Order	Delivery Schedule	Qty. Supplied to date	Date of Supply	Qty. Balance	Material Supplied		Remarks
								In time	Delay	

It is also certified that:

- i) In case of any information found incorrect from the above, HESCO reserve the right to cancel our tender or prequalification and registration without assigning any reason what so ever and all consequences at our cost.

Stamp with Signature

Bid Security Form

To:

Chief Executive Officer HESCO

Whereas *[name of the Bidder]* (hereinafter called "the Bidder") has submitted its Bid dated *[date of submission of Bid]* for the delivery of *[name and/or description of the goods]* (hereinafter called "the Bid").

KNOW ALL PEOPLE by these presents that WE *[name of Financial Institution]* of *[name of country]*, having our registered office at *[address of Financial Institution]* (hereinafter called "the Bank"), are bound unto *[name of HESCO]* (hereinafter called "HESCO") in the sum of *[amount]* for which payment well and truly to be made to the said HESCO, the Bank binds itself, its successors, and assigns by these presents.

Sealed with the Common Seal of the said Bank this _____ day of _____ 20_____.

THE CONDITIONS of this obligation are:

1. If the Bid
 - (a) have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid;
 - (b) Disagreement to arithmetical correction made to the Bid price; or
 - (c) having been notified of the acceptance of our Bid by HESCO during the period of Bid Validity, (i) failure to sign the contract if required by HESCO to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.
2. We undertake to pay to HESCO up to the above amount upon receipt of its first written demand, without HESCO having to substantiate its demand, provided that in its demand HESCO states the amount claimed by it is due to it, owing to the occurrence of one or both of the conditions, specifying the occurred condition or conditions.

This guarantee shall remain in force up to and including twenty-eight (28) days after the period of Bid Validity, and any demand in respect thereof should reach the Bank not later than the above date.

Name: _____ in the capacity of _____
signed

[Signature of the Bank]

Dated on _____

DECLARATION OF BENEFICIAL OWNERSHIP FORM
(AS PER PPRA REGULATION No.1(1)/PPRA Scctt./PPRA/2022 DATED. 02.06.2022)
(FOR CONTRACT WORTH Rs. 50 MILLION AND ABOVE)

Declaration of Ultimate Beneficial Owners Information for Public Procurement Contracts.

1. Name: _____
2. Father's Name / Spouse's Name: _____
3. CNIC / NICOP / Passport No.: _____
4. Nationality: _____
5. Residential Address: _____
6. Email Address: _____
7. Date on which shareholding control or interest acquired in the business: _____
8. In case of indirect shareholding control or interest being exercised through intermediary companies, entries or other legal persons or legal arrangements in the chain of ownership or control following additional particulars to be provided:

1	2	3	4	5	6	7	8	9	10
Name	Legal form (company)/ limited liability partnership / association of persons / Single Member company / partnership firm / trust any other individual body corporate (to be specified)	Date of incorporation / registration	Name of registering authority	Business Address	Country	Email Address	Percentage of shareholding control or interest of BO in the legal person or legal arrangement	Percentage of shareholding control or interest of legal person or legal arrangement in the company	Identity of natural person who ultimately owns or controls the legal person or arrangement

9. Information about the Board of Directors (Details shall be provided regarding number of shares in the capital of the company as set opposite respective names).

Part-II The Gazette of Pakistan Extra

1	2	3	4	5	6	7	8
Name and Surname (in Block Letters)	CNIC No. (in case of foreigner passport No)	Father's / Husband's name in full	Current Nationality	Any other Nationality (ies)	Occupation	Residential address in full of the registered / principal office address for a subscriber other than natural person	Number of shares taken by cash subscriber (in figures and words)

10. Any other information incidental to or relevant to Beneficial owner(s)

Name and signature [_____]
(Person authorized to issue notice on behalf of the company)

NATIONAL TRANSMISSION & DESPATCH CO.LTD

Chief Engineer (Design & Standards) NTDC

HESCO HQ
ARY SECT

No. 3187-97 / CED&SIG / Transformer

Dated: 20-10-2015

Chief Executive Officer,
HESCO

Subject: IMPROVEMENT IN THE QUALITY/PERRFORMANCE OF ENERGY METERS, DISTRIBUTION TRANSFORMERS & 11 KV SWITCH GEARS (INDUSTRIAL PANEL)

- Ref
- This office letter No. 3987-98/CEDS dated 17.08.2012.
 - Chief Engineer (P&D) PEPCO letter No. 1649-50 dated 30.06.2008.
 - Chief Engineer (Admn.) Power letter No. 975-90/MD (PEPCO)/ODE/E-885 2-11 dated 06.03.2010.
 - This office letter No. 846-55/CEDS dated 20.02.2013.
 - This office letter No. 1137-49/CEDS dated 06.03.2013.
 - This office letter No. 4331-41/CEDS dated 19.12.2014.

From time to time recommendations/suggestions from this office and the quarter concern regarding the improvement of quality and performance of subject material has been circulated vide above referred letters.

The following suggestions have been consolidated by incorporating all previous instructions, and other mandatory requirements in order to ensure the quality and performance of subject material:-

- a. To improve the quality of products, it is recommended to use the prime quality new material and discourage the use of scrap/second hand material/substandard components in manufacturing of products procured by DISCOs.

Undertaking/declaration certificate from the Bidders regarding use of prime material (specimen attached) should be obtained as mandatory and should be included as a part of tender documents vide this office letter referred above at Sr. No.(i). A draft of authority/declaration certificate is attached for guideline (Annexure/A).

Education Purchase Order For New Manufacturer/Entrant

- c. The firm having no past experience and supply record should be considered only for an educational order of limited quantity (as minimum as possible) to encourage new manufacturer/entrant. Education orders should be placed on the firms to seek prototype approval from this office and satisfactory field performance vide this office letter referred above at Sr. No.(v) and regular order should be placed after establishing the satisfactory post field performance issued by Chief Engineer (MM) of concerned DISCOs on behalf of Chief Executive Officer.

Engr	TD
SA Dir	
IRM(M+T)	V
Comm	
CMRO	
MM	MMM
CO	
Admn	

d. If a DISCO issue educational purchase order to any manufacturer/entrant and that DISCOs will inform to other DISCOs in order to avoid issuance of other educational purchase order from any DISCO before the completion of delivery and issuance of satisfactory performance of first educational purchase order. Also this would be the responsibility of manufacture to intimate DISCOs and this office regarding their educational purchase orders. If manufacturer take more than one educational purchase order then all other educational purchase orders shall be cancelled except the first one of limited quantity. DISCOs must acquire undertaking in advance from the manufacturers/entrant to the effect that the manufacturer has not taken such educational purchase order before from any DISCO as already circulated vide this office letter referred above at Sr. No.(vi).

e. The performance requirement for educational purchase order is minimum three months after the satisfaction of DISCO. The three (3) months performance of 100% quantity should be considered from the date of installation of last quantity of material/product. However for the rigorous performance, the product should be monitored for one complete cycle of climate of the Country including sever "Hot Summer" and "Cold Winter" conditions.

If regular purchase orders for subject material is placed after the three months satisfactory performance, but not for complete cycle then the warranty of the product should be doubled to cover risk of DISCOs and after the satisfactory performance of one complete cycle of the climate, the warranty period should be same as practice in formal purchase order.

f. A team of experts should be involved in prototype testing/approval process who should examine all relevant aspects with respect to the design and techniques employed. In order to detect all possible discrepancies/flaws of design and quality at this stage and avoid problem later on. It is recommended that the products/material supplied against the educational purchase order should immediately be installed for field performance and for their proper monitoring. The product/material must be installed in one Division or preferably in one Sub Division for proper monitoring. In case of educational purchase order for distribution transformer, the distribution transformer should preferably be installed on the general public connections rather than individual/independent consumer.

Also it is recommended that concerned M&T and Surveillance Department Team should periodically monitor the performance of the product supplied against the educational purchase order.

It should also include additional in-situ testing of the prototype meter in the field for a sufficient time (at least 3 months), so as to ascertain a real life performance of the material.

The DISCO should observe the supply of educational purchase orders and pressed upon supplier to complete the educational order on time. The performance report of the subject material should be considered while processing the further purchase of material/product vide this office letter referred above at Sr. No. (ii).

- h. The field performance of the material must be issued by Chief Engineer (MM) of concerned DISCOs on behalf of Chief Executive Officer after 100% completion and installation of educational order for the performance period mentioned above after 100% completion and installation of educational order for the performance period mentioned above.
- i. For 11 kV Switchgear panel (industrial panel) those manufacturers who are not directly importing the VCBs by themselves, they must supply certificate from the authorized local agent in lieu of import documents.
- j. It should be made incumbent upon the supplier/manufacturers of the 11kV Panels to present their import documents for the complete VCB trolley (either in completely assembled or disassembled form) to the NTDC/DISCOs inspector at the time of inspection and also, submit the same to the procurement agency along with the inspection call for the verification of the genuineness of the VCBs and to make sure the compliance of the same to the prototype approval.
- k. The local manufacturers of 11 kV Switchgear Panels (industrial panel) those are using 11kV vacuum Circuit Breakers in their panels which are not approved by this office or by Chief Engineer Design NTDC should not be allowed/placed order for the use of breaker until or otherwise they get their approval from the above said offices.

All DISCOs should immediately implement above mentioned recommendations in their procurement and already issued educational orders and it should be mandatory in Tenders/Purchase Orders to supplier for manufacturing the product by ensuring quality and genuineness.


20/12/2011
Engr. Muhammad Arshad Ghumman
Chief Engineer (D&S) NTDCL, Lahore.

c.c. to:

General Manager (S.D) NTDCL, Wapda House, Lahore.

SPECIAL CONDITIONS FOR BIDDING

The following Special Conditions (SC) shall supplement the SCC (Section-vii). Whenever there is a conflict, the provisions herein shall prevail.

1. Rate should be quoted inclusive of all taxes / duties & 0.5% Inspection Charges (non-reimbursable) and without GST on the basis of free delivery at consignee's stores (FCS) i.e Hyderabad/Jamshoro and Nawabshah in local currency without involving any foreign exchange.
2. The quoted FCS price shall be firm and final valid for 120 days after opening date of tender and not be escalated / enhanced / adjusted for any reason what so ever.
3. The conditional bids / rates shall not be accepted.
4. HESCO reserves the right to increase / decrease the tender / P.O quantities upto 15% at the time of issuance of Letter of Intent (LOI) / Purchase Order, till the completion of supply.
5. Bids having less than 100% of the total tendered / lot / item quantities (whereas applicable) will not be accepted.
6. Document Legibility Requirement: The firm shall ensure that all documents uploaded with the bid are clear, complete and readable. In case any document is illegible, unclear incomplete or otherwise not readable, the bidder shall be solely responsible for any consequences, including any adverse impact on the responsiveness or evaluation of its bid arising due to such deficiency.
7. In order to be considered, the bid must be accompanied by a Bid Security of fixed amount mentioned in the bid schedule valid for 148 days from tender opening date (as per instructions in bid schedule proforma). The bid security from any schedule bank of Pakistan will be acceptable. The bid(s) not accompanied with above mentioned bid security will be considered non-responsive and also conditional tenders/bids/rate or tender without bid money will not be accepted.
8. Performance security in shape of Bank Guarantee / CDR equal to 05% (Five percent) of the total value of contract / P.O (including 18% GST) shall be furnished with the acceptance of LOI within 14 days from any scheduled bank of Pakistan in favour of CEO HESCO by the successful bidder(s) after the issuance of Letter of Intent (LOI). Performance Security may be Extended / renewed on time to time basis.

- i. The amount of performance security (or guarantee), as a percentage of the Contract Price, shall be: 5% of the total bid price (including GST) Time period of validity: shall be 24 months from the date of completion of supply.
 - ii. After delivery and acceptance of the Goods, the Performance Security (or guarantee) shall be withheld to cover the Supplier's obligations in accordance with the Warranty Clause. The Performance Security (or guarantee) shall be extended by the firm in case any defect or replacement of material is claimed until the expiry/extended warranty period.
 - iii. Note: The performance security from any insurance company will not be acceptable
9. The new manufacturers / entrants should have the compliance of Chief Engineer (D&S) NTDCL Lahore letter No. 3187-97 dated 20.10.2015.(where applicable)

10. SPECIFICATIONS / PROTOTYPE:

The material shall be strictly according to standard specifications (amended-to-date). For items necessitating prototype approval;

- i. If the firm do not possess the prototype approval for the offered material, (if applicable under approved specification). The firm shall have to obtain prototype approval from the office of Chief (Technical Services) PPMC Islamabad before start of mass production. Drawings and prototype samples for prototype testing shall be offered within 15-days from the date of issue of Purchase Order to Chief (Technical Services) PPMC Islamabad. All expenses shall be borne by the manufacturer.
 - ii. The delivery period shall start from the date of issuance of Purchase order.
 - iii. If the prototype sample fails, the material shall be improved and re-offered for prototype testing to Chief(Technical Services) PPMC Islamabad. The time taken for improvement in sample and re-submission of drawings will not entitle the manufacturer to claim extension in delivery period on this account.
 - iv. Any changes suggested in the material and drawings during prototype testing for compliance of specifications and purchase orders shall have to be incorporated without any extra price claim.

11. PAYMENT CLAUSE:

The payment will be made directly by the Chief Financial Officer HESCO Hyderabad within (30) days on the presentation of the following documents:

- i. Invoice of the supplied material in triplicate.
- ii. Delivery Challan duly acknowledged and signed by the consignee.
- iii. GRN issued by concerned Deputy Manager, Regional Store HESCO.
- iv. Warranty Certificate.
- v. Inspection Certificate issued by Chief Engineer, (MI) PPMC or his authorized representative.
- vi. Confirmation letter of acceptance of performance Bond/Security by the Manager (MM) HESCO.
- vii. Confirmation letter by the Manager (MM) HESCO against each invoice claim regarding the adequacy of the validity of the Performance guarantee with respect to supplies / delivery.
- viii. Certificate to the effect that the billed amount has not been claimed or received earlier (Non-payment certificate).
- ix. Professional Tax paid certificate by the firm.
- x. All Federal & Provincial Taxes will be applied as per prevailing laws.
- xi. Copy of General Sales Tax/Excise Duty Invoice.
- xii. The manufacturer/supplier in its invoices shall also give an undertaking, in case of omission of any deductible amount; HESCO's claim at any later stage (through pre-audit / post audit) shall be acceptable to them.
- xiii. As per directions of FBR dated. 3.9.2015 conveyed vide C.E (Operation) PEPCO vide letter No. 1918-28 dated. 17.09.2015, the payment to the registered persons may be linked with the active taxpayer status of the suppliers as per FBR database. If any registered supplier is not in ATL his payment should be stopped till he files his mandatory returns and appears on ATL of FBR.

xiv. ***PARTIAL DELIVERIES AND PARTIAL PAYMENTS ARE ALLOWED.***

xv. The amount of 18% sales tax will be reimbursed by the Chief Financial Officer HESCO Hyderabad as under:

- i. Sales Tax return cum payment Challan for the month of delivery of material.
- ii. Copy of GRN duly stamped and signed by the respective consignees.
- iii. Sales Tax Invoice as per GRN above.
- iv. Any increase/decrease in the existing tariff of custom duty/Sales tax or any other tax is imposed or charged by the Government of Pakistan/Provincial Government, the same will be adjusted by the Chief Financial Officer, HESCO Limited, Hyderabad on presentation of documentary evidence.
- v. In case the manufactures who pay lump-sum Sales Tax, they shall also submit an affidavit on non-judicial paper separately that "Challan includes the amount of Rs._____of Sales Tax for supply of material to HESCO against P.O. No._____ dated._____

12. The offered material shall be supplied strictly as per WAPDA/PEPCO/PPMC specification (Amended-to-date) mention in bid schedule.

13. Previous performance will be taken into account while evaluation of the bids. In case of non-satisfactory performance, the bid will lead to non-responsiveness.

14. All routine tests and type tests as per specification (if applicable) mentioned in bid schedule shall be carried out.

15. The delivery period shall be reckoned from the date of issuance of purchase order.

16. **LATE BID:** Bidder will be himself responsible for ensuring that his bid is submitted in accordance with the instructions stated herein. Any bid security not received before or on the closing date and time for submission of bids will not be considered even if it becomes late as a result of circumstances beyond the bidder's control.

17. FAILURES AND TERMINATION:

A) If you fail to deliver the stores or any consignment thereof within specified delivery period, the purchaser shall be entitled at his option either: -

- i) To recover from your liquidated damages levied at the rate of two percent (2%) per month or a fraction thereof subject to a maximum of ten (10%) of the purchase order price.
- ii) To purchase from elsewhere without notice to you at your risk and cost, the stores not delivered without canceling the purchase order in respect of the consignment not yet due for delivery or
- iii) To cancel the procurement at your risk and cost in the event of event of action being taken under (ii) or (iii) above, you shall be liable for any loss which the purchaser may suffer on the account, but you shall not be entitled to any gain on repurchase made against the supply order.

B) If during the course of execution of purchase order, you are black listed by WAPDA / HESCO or any other DISCO under PPMC then HESCO may proceed with all or any of the actions detailed below: -

- i) To allow the purchase order to run its course till completed in accordance with terms and conditions of the contract.
- ii) To stop further supplies with or without financial repercussions.
- iii) To cancel the purchase order with or without reservation or rights.

18. FORCE MAJEURE:

The right of HESCO while terminating the contract for breach of contract or imposing liquidated damages, the HESCO shall give due consideration to the circumstances leading to the breach of contract or delay on which you had no hold, which are:

- i) Act of God. Act of State,
- ii) War or any act of the enemy.

- iii) Lock outs, Riots or Civil commotion.
- iv) Injunction granted by a court of competent jurisdiction not resulting from any fault of the manufacturer /supplier.
- v) Restriction imposed by the Government on the import of any material relating to the manufacturer of goods.
- vi) Non-receipt of raw material from abroad for reasons beyond the control of the manufacturer.
- vii) Port delays due to bunker-age or light-age.
- viii) Diversions of supplies by the Carrier without any fault or knowledge of manufacturer or supplier provided further that the manufacturer or supplier has given notice to HESCO within 14 days of the happening of any such event.

19. WARRANTY:

- i) The warranty period shall be for a period of **24 months** from the date of completion of supply. The Supplier shall be held responsible for all the losses and the unacceptable Goods shall be substituted with the acceptable Goods free of cost.
- ii) Upon receipt of notice for correction of defects under the warranty period the manufacturer/supplier shall, within 45 days (or the period specified in Specification) and with all reasonable speed, repair or replace the defective Goods or parts thereof. The cost of lifting the defective Goods its subsequent repair or replacement and returning back to HESCO stores shall be borne by the supplier.
- iii) If the supplied Goods or its part(s) is/are damaged during the warranty and need repair, its warranty period will be protected. The warranty period shall effectively remain active from the date of intimation of defective goods to the manufacturer/supplier and shall resume again once the defect has been removed and goods supplied back to HESCO stores. **For Example:** An item has a warranty period of 12 months. Its warranty starts on 1st January and it gets defective after its successful use/commissioning after 6 months on 5th July. The manufacturer/supplier is intimated about the defect on 7th

July. The remaining warranty is 5 months and 23 days. This remaining warranty period shall remain reserved. The item is lifted for repair on 15th July and returned to HESCO stores on 7th August. The remaining warranty of 5 months and 23 days will resume from 7th August.

Note: Warranty period exceeding 12 Months; where the warranty period of any supplied goods is more than 12 months, the same procedure shall apply. The warranty period consumed before the occurrence of a defect shall be deducted from the total warranty period, and the balance / remaining warranty period shall be kept protected during the period the Goods remain under repair or replacement.

- iv) If the Goods under warranty period already repaired are damaged again (second time) the procedure mentioned for the first time damage shall be followed. Accordingly, the same procedure shall be followed for damage/defect for the third time. However, if the goods under warranty period are damaged for the third time the manufacturer/supplier shall be issued a Performance Certificate that will have an impact on its participation in future bids/tenders in HESCO.
- v) The warranty period of the entirely replaced item shall be as per the initial warranty period of new goods.

NOTE: Liquidated Damages shall be applicable where there is a delay in delivery of material under the warranty claim. Liquidated Damages shall be applicable as per SCC clause 20

20. FORFEITURE OF SECURITY BOND/ GUARANTEE (PERFORMANCE BOND):

The Procuring Agency will have the right to blacklist / debar & forfeit the Security Performance Bond.

21. PREFERENCE OF TENDER CONDITIONS:

- (1) Purchase Order (PO)
- (2) Letter of Intent (LOI) issued by HESCO and its acceptance by the successful bidder
- (3) Special Conditions of Contract,/Bidding
- (4) General Conditions of Contract,

- (5) Specifications
- (6) Contractor's Bid on EPADS
- (7) Bidding Document (complete with all forms/ Annexures/ BDS)
- (8) Notice inviting to Bid; Addendum (if any)

22. The blacklisting of firms and contractors will be carried out as per PPRA Rules.

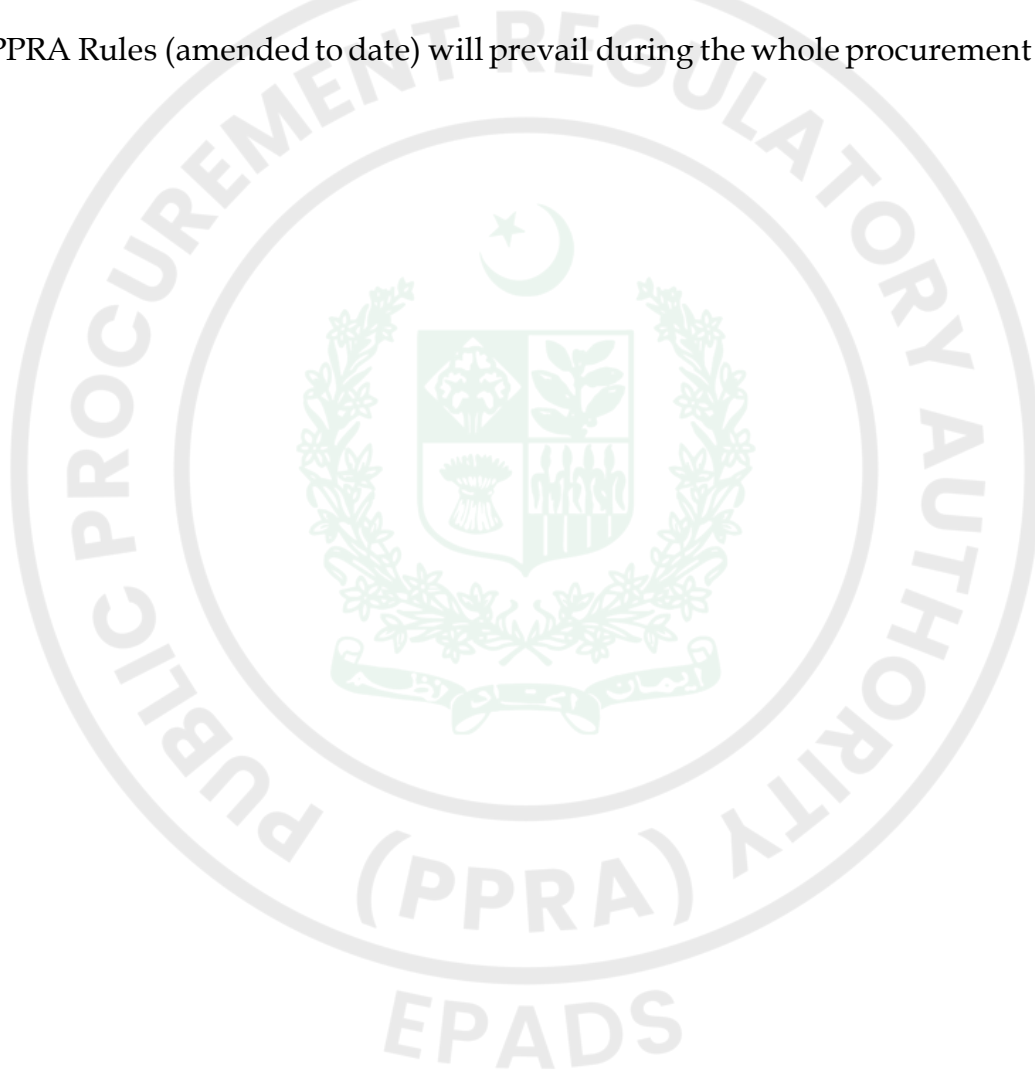
23. DISPUTE RESOLUTION:

- i) If any dispute of any kind whatsoever shall arise between HESCO and the Supplier in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its existence, validity, termination and the execution of the Contract- whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract – the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 7 (seven) days following a notice sent by one Party to the other Party in this regard.
- ii) At future of negotiation the dispute shall be resolved through mediation and Chief Supply Chain Management Officer HESCO shall act as Arbitrator/mediator.
- iii) At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The Arbitration shall take place in HESCO Hyderabad and proceedings will be conducted in English language.
- iv) The cost of the mediation and arbitration shall be shared by the parties in equal proportion however the both parties shall bear their own costs and lawyer's fees regarding their own participation in the mediation and arbitration. However, the Arbitrator may make an award of costs upon the conclusion of the arbitration making any party to the dispute liable to pay the costs of another party to the dispute.
- v) Arbitration proceedings as mentioned in the above clause regarding resolution of disputes may be commenced prior to, during or after delivery of goods.

vi) Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that HESCO shall pay the Supplier any monies due to the Supplier.

Furthermore, the supplier agrees that the territorial jurisdiction of the litigation shall be Hyderabad District. No court other than Hyderabad District will entertain any judicial matter in respect thereto

Note: PPRA Rules (amended to date) will prevail during the whole procurement process.



Past Experience / Contracts

Contracts over <i>[insert amount]</i> during the last three years:				
Procuring Agency	Value	Year	Goods/Services Supplied	Country of Destination



Historical Contract Non-Performance, and Pending Litigation and Litigation History

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

IFP No. and title: *[insert IFP number and title]*

Page *[insert page number]* of *[insert total number]* pages

☐ Not debarred due to deviation from commitment of Bid Securing Declaration- ☐ Not debarred due to non-performance			
Year	Non-performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and PKR equivalent)
<i>[insert year]</i>	<i>[insert amount and percentage]</i>	Contract Identification: <i>[indicate complete contract name/ number, and any other identification]</i> Name of Procuring Agency: <i>[insert full name]</i> Address of Procuring Agency: <i>[insert street/city/country]</i> Reason(s) for nonperformance: <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>
Pending Litigation, in accordance with Section III, Qualification Criteria and Requirements			
☐ Pending litigation in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.3 as indicated below.			
Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), US\$ PKR Equivalent (exchange rate)

<i>[insert year]</i>	<i>[insert amount]</i>	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Procuring Agency: <i>[insert full name]</i> Address of Procuring Agency: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Procuring Agency" or "Supplier"]</i> Status of dispute: <i>[Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]</i>	<i>[insert amount]</i>
☐ No consistent history of court/arbitral award decisions in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4. ☐ Consistent history of court/arbitral award decisions in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4 as indicated below.			
Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), PKR Equivalent (exchange rate)
<i>[insert year]</i>	<i>[insert percentage]</i>	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Procuring Agency: <i>[insert full name]</i> Address of Procuring Agency: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Procuring Agency" or "Supplier"]</i> Court/ arbitral award decision: <i>[Indicate if the award decision was against the Applicant or any member of a joint venture.]y]</i>	<i>[insert amount]</i>

Current Contract Commitments / Works in Progress

Bidders and each member to a JV should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

Current Contract Commitments					
No.	Name of Contract	Employer's Contact Address, Tel, Fax	Value of Outstanding Work [Current Eq. PKR]	Estimated Completion Date	Average Monthly Invoicing Over Last Six Months [Eq. PKR/month]
1					
2					
3					
4					
5					